

Point Lonsdale Tennis Club

Annual Report 2020 - 21



Welcome to the annual general meeting of the Point Lonsdale Tennis Club.

Once again, this year has certainly been a particularly challenging one for the club, as it has been for the entire local community. Unfortunately, the club facilities have not always been available for club members or access has been limited due to COVID regulations. The committee has always of course been guided by the need to keep our members and the general community safe. We have closely followed the relevant health regulations and relied on the advice of Tennis Victoria. Hopefully the situation improves over the coming months so that our members are free to enjoy a hit of tennis with fewer restrictions or interruptions.

This year marks two important milestones – the 90-year anniversary of the establishment of our club and the 30-year anniversary of our very popular night social tennis competition. We had hoped to mark these anniversaries with a celebration involving the local community. Unfortunately, those plans have had to be put on the backburner for now due to the COVID situation.

Keep an eye out though for our commemorative wine offer which has been arranged thanks to the support of Banks Road Winery. We expect these wines – a pinot noir and a pinot grigio – to be available to members shortly. Depending on COVID restrictions there may even be a few free tasting nights for members to enjoy.

Major renovations to the clubhouse were completed in May and they certainly are a great improvement. Since the end of our financial year we have also needed to completely replace the clubhouse roof due to the significant areas of corrosion and damage being done to the inside of the building.

All of these major works and improvements have only been possible due to the hard work of our members over a long period to position the club on a solid financial footing.

Below is a brief outline of the various club activities:

Finances

A complete set of audited financial statements has been prepared by our Treasurer, Tamara Gaylard, and is included at the end of this report. Key features are:

- The reports show a deficit for 2020-21 of \$24,750 but this figure is after capital expenditure of \$68,359 for the court and clubhouse improvements. Excluding these capital expenditures, the underlying figure is a surplus of \$43,609.
- Also note that the 2020 figures include a one-off grant of \$8,000 for kitchen renovations which was expended in the 2021 year.

- The club's key sources of income are court hire and memberships which increased by \$15,356 or 54% from a net figure of \$28,526 in 2020 to a net figure of \$43,882 in 2021.
- Memberships for the 2020-21 season stand at 618 paid members – an excellent result and possibly a record for the club.
- Court hire is included in the membership figure in the accounts and represents 17% of this figure – slightly higher than the percentage in previous years.
- The success of the introduction of the online court booking and membership systems provides the club with a solid revenue foundation for club operations and future asset replacements.

The Committee recommends one slight change to our membership fees – to increase the fees for junior membership from \$35 to \$65. Junior membership will however now include all pennant fees which are typically \$30 per season. We believe this will simplify the process for parents and in many cases lead to a financial saving. Recommended fees for 2021 - 22 are therefore:

- Adult Membership \$90
- Junior Membership \$65
- Family Membership \$220
- Student Membership \$65

[Sponsorship](#)

The committee took the decision in 2020 to not actively pursue sponsorship renewals due to the impact of the pandemic on local businesses – a decision that was widely appreciated by our sponsors.

We have now re-engaged with sponsors and have received a positive response from new and existing sponsors. I am very pleased to report the **The Breeze** have come onboard as our major sponsor for 2021-22. Thank you! Naturally, we greatly appreciate the support of all our current sponsors who are:

- The Breeze
- R T Edgar
- Fletchers Real Estate
- Kerleys
- Campbell Potts
- Clark Homes
- Farm Foods
- Belmont Hotel
- 360 Q Restaurant
- Pt Lonsdale Health & Wellness
- Rush Group
- Kelloway Lonsdale P/L

- Ord Minnett / E L & C Baillieu
- IGA Point Lonsdale
- Studio A2
- Banks Road Winery
- Golightly Constructions
- Drysdale Carpet Court
- Queenscliff & Coastal Holiday Rentals
- Queenscliff Fish and Chips

Night Tennis Social Competition

This competition continues to be well supported but unfortunately, like all club activities, has been impacted by COVID restrictions over the past year. The second season of 2020 commenced a bit later than normal due to restrictions but we managed to get the season completed for all three nights. The first season of 2021 was also mostly completed although at last report Monday night were still trying to find a time slot for their Grand Final which has been postponed on multiple occasions!

These competitions continue to provide a welcome outlet for over 60 players to get some well needed exercise, social interaction and a quiet drink or two after play – even if we need to huddle around a heater outside when the rooms are closed!

Seniors Social Group

This group which plays on Monday and Thursday mornings continues to be well supported despite being shut down at times due to COVID restrictions. Highlights for 2020-21 include:

- Total of 38 different attendees throughout the year.
- Mondays is slightly more popular with up to 18 players and Thursday up to 15 players outside lockdown periods.
- Members greatly appreciated the social interaction and being able to play doubles.
- The Seniors Group applied for, and received, a grant of \$1500 from the Borough of Queenscliff to encourage members of the community to reconnect after the COVID lockdowns over the last 12 months. A morning tea was held in June which attracted 25 attendees, including former members of the group and 3 new members. Another morning tea is planned for later this year.

Midweek Ladies

The 2020 Winter Season for the one Club team entered in Section 2 was able to finish the season after the Covid lockdowns at the end of November without any finals played. The new season for 2021 had three Point Lonsdale teams registered to play for the Summer

Season - Sections 2, 5 & 8. Two teams played in the Grand Final, which had been delayed due to Covid – Sections 2 & 5. Section 2 finished as Premiers and Section 5 were Runners Up. The Winter Season commenced mid-July with three Point Lonsdale teams entered in Sections 1, 4 & 8, Covid has hit again and cancelled several matches. Hopes are high for the season to be continued when restrictions ease.

Juniors

2020-21 Summer Pennant had five competitive teams entered into the Pennant competition and two orange ball teams. The orange ball teams played a season prior to Christmas and a season post the holiday break.

With the last round of the home and away season cancelled due to Covid-19 restrictions, we had four out of the five competitive teams enter the finals.

Section 6 and Section 11 Blue both were knocked out in the semi-final. Section 11 White got knocked out in the Preliminary. Our most junior section, Section 15 green dot ball came home with the win in the Grand Final. Section 15 had finished on top of the ladder with only one loss for the season.

The winter pennant had three PLTC junior teams entered. Section 7 boys made it through to the finals, however with the restrictions then imposed at that time, finals did not run. The Tennis Geelong Junior committee made the decision to cancel finals with no winners awarded. The reasoning was that there had been too many Saturdays missed with wet weather and Covid lockdowns; and without the restrictions easing to play finals, then the top of the ladder in many cases may not have reflected the best in the competition.

2021-22 Summer pennant registrations have closed. We have registered seven teams and will have one orange ball team to enter into the competition.

There have been a number of rule changes trialled over the summer and winter pennant seasons. The most significant was around implementing self-umpiring in finals but this change did not roll out due to Covid restrictions being in place at the time of the finals, but hopefully continues.

Junior coaching continues to be run by Denis Day. He has managed to adapt coaching group sizes where required to manage any covid restrictions in place. Denis coaches between 50-70 kids per week, depending on the season. Denis continues to manage to draw in lots of beginner players, which provides a good opportunity for the club to encourage those children to take up pennant tennis. Thanks must go to Denis for continuing to coach and draw in the young children to tennis.

We have noticed that a larger number of girls are taking up tennis in the primary school years, whereas our secondary school cohort is largely boys. Retaining our secondary children not only as members, but also continuing to play pennant tennis is possibly where our challenge lies with the junior group.

On a personal note, I'd like to thank Diana for her patience in showing me the online systems and ensuring that I am up to date with information coming out from the Association; for helping me out on Saturdays when I wasn't available and being my go-to!

Clare Ireland, Junior Co-ordinator

Tennis 4 Teens

Teens 4 Teens is a non-competitive, stress free, fun social program run for teens aged 12-17, based around tennis. The program runs for 1.5 hours on a Monday night during school terms.

Key components of the program are:

- Teens drive the decisions regarding activities conducted in a session
- There is a social element pre and/or post on court play
- The program is flexible – drop in/out and pay as you go.

On-going Covid lockdowns and restrictions during 2020/21 saw a reduction in the number of sessions run during this period. Participant numbers per session have generally ranged from 6-12 teens. We saw a number of new participants access the program during the year.

Activities that have been conducted during the year include:

- Cardio tennis
- Tennis games
- Theme nights (e.g. football night, cricket night, Mexican night)
- Mini round robin tournaments
- Wooden racquet nights
- Table tennis competitions
- Simply just having a hit-to-hit

We have received encouraging feedback from parents regarding the impact the sessions are having with the teens, particularly those teens who might not have been socially or physically active.

The Club has recently received a Community Grant from the Borough of Queenscliffe to take a group of teens to the 2022 Australian Open. I look forward to reporting back next year on the success of this day.

Anthony Wilson – T4T coordinator

Coach's Report (Denis Day)

Coaching has been going quite well over the past year despite the challenges of COVID. Many weeks have been lost this year due to different DHHS rules.

Numbers have been in the mid 50's throughout the year and last term saw a small spike in the number of kids attending as other sports were locked down.

Our little hot shots group which has 8 little 4-5-year-old kids has continued to be a great success. One of my 'senior' students helps out and looks after this group. He is doing an absolutely brilliant job teaching these kids introductory tennis skills, using the program set out by Tennis Australia.

This year I have commenced a Stingrays squad for the better players. This squad runs for 90 minutes on a Tuesday night, and introduces players to more advanced warm-ups, tactics, nutrition, sports drinks, psychology and fitness.

During the September school holidays a 3-day tennis camp is planned. We have more than 40 kids interested, hopefully we will be able to avoid covid restrictions and bad weather and this ends up being a successful event.

Our Friday morning cardio tennis program for ladies continues despite the problematic issues caused by covid. This has been well attended with at least 6 attending each session. The ladies finish with a set of doubles play and a coffee.

My thanks to all of our committee members who have worked very hard on behalf of our Club over this past year. Each has played their role in very difficult circumstances. Clare Ireland and Tony Boyd are stepping down from the committee – thank you both for your contribution.

Peter Callahan

President

POINT LONSDALE TENNIS CLUB INC

Reg No A0001524A

FINANCIAL REPORT

FOR THE YEAR ENDED

30 JUNE 2021

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POINT LONSDALE TENNIS CLUB INC

Reg No A0001524A

**ANNUAL STATEMENTS GIVE TRUE AND FAIR VIEW OF
FINANCIAL POSITION OF INCORPORATED ASSOCIATION**

We, Peter Callahan and Tamara Gaylard, being members of the Committee of the Point Lonsdale Tennis Club Inc, certify that:

The statements attached to this certificate give a true and fair view of the financial position of the Point Lonsdale Tennis Club Inc during and at the end of the financial year of the association ending on 30 June 2021.

Signed:

Peter Callahan (President)

Dated:

Signed:

Tamara Gaylard (Treasurer)

Dated:

POINT LONSDALE TENNIS CLUB INC

Reg No A0001524A

STATEMENT OF INCOME & EXPENDITURE

FOR YEAR ENDED 30 JUNE 2021

2020		2021
\$		\$
INCOME		
29,742	Memberships	43,882
865	Pennant fees	1,025
5,204	Court hire	-
7,909	Night Tennis	4,425
782	Tournaments & social tennis	375
2,368	Sundry sales & income	806
846	Coaching fees	1,323
336	Fundraising, soft drink & raffle ticket sales	62
11,000	Grants	3,000
2,400	Sponsorship	2,435
175	Tennis4Teens	230
600	Donation & sponsorship	153
931	Interest – Term deposit	<u>445</u>
<u>63,158</u>	TOTAL INCOME	58,161
EXPENDITURE		
1,886	Municipal rates & lease	472
6,420	Court supervision	-
50	Tennis balls	1,215
1,517	Power	1,506
274	Administration	570
781	Telephone	15
915	Tennis Victoria affiliation fees	915

1,550	Groceries	344
332	Stationery & postage	96
738	Bank charges	1,406
555	Sundry running costs	897
660	Accounting and audit fees	660
104	Trophies & honour boards	-
1,261	Club house repairs, maintenance & cleaning	299
1,900	Courts, lights & fence repairs & maintenance	1,485
735	Grounds maintenance	1,295
356	Registration fees	240
62	Fundraising, drink & raffle costs	-
-	Equipment purchases	2,357
-	Court improvements	46,280
-	Kitchen improvements	22,079
1,670	Merchandise costs	780
920	Tennis4Teens	-
<u>23,412</u>	TOTAL EXPENDITURE	<u>82,911</u>
<u>39,746</u>	NET SURPLUS / (DEFICIT) FOR YEAR	(24,750)

POINT LONSDALE TENNIS CLUB INC

Reg No A0001524A

**STATEMENT OF BALANCES
AS AT 30 JUNE 2021**

2020		2021
\$		\$
MEMBERS' FUNDS		
62,833	Balance at beginning of year	102,579
39,746	Net surplus/ (deficit) for year	(24,750)
<u>102,579</u>	Balance at end of year	<u>77,829</u>
Represented by:		
ASSETS		
26,174	Cash at bank	14,610
45,946	Term deposit 1	-
30,459	Term deposit 2	65,569
LIABILITIES		
-	Clearing account	(2,350)
<u>102,579</u>	TOTAL ASSETS	<u>77,829</u>

POINT LONSDALE TENNIS CLUB INC

Rego No A0001524A

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2021

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

This special purpose financial report has been prepared for distribution to the members to fulfil the Committee of Management's financial reporting requirements under the Club's constitution. The accounting policies used in the preparation of this report, as described below, are consistent with the financial reporting requirements of the Club's constitution and are, in the opinion of the Committee of Management, appropriate to meet the needs of members.

(a) Basis of Accounting

The financial report has been prepared on a cash basis. The Committee of Management believe that a cash basis is appropriate given the nature and size of operations of the Club.

(b) Property, plant and equipment

Purchases of property, plant and equipment are shown as expenses in the annual statement of income and expenditure. The Committee of Management believe that this treatment is appropriate given the nature and size of operations of the Club.