



# Box Hill Tennis Club | 2018-19



**Annual Report 2018-19**

*AGM July 22, 2019*

*ABN 97 539 412 692*

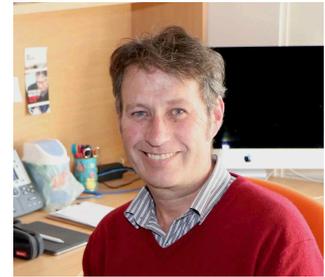
*Cnr Station and Cyril Streets*

*Box Hill*

*[www.tennis.com.au/boxhilltc](http://www.tennis.com.au/boxhilltc)*

## Message from President

Box Hill Tennis Club is a thriving part of the local community, offering tennis and social interactions for members of all abilities, and having strong links with the community. In 2018-2019 our club continued to grow in membership, in our coaching program and in participation in junior and senior competitions.



The core priorities of our club are our coaching program, competitive tennis and social tennis. I would like to first thank the conveners of these programs: Alexei Demajo for heading the Future Demand Tennis coaching program, convening the junior competition, running club tournaments and running the FAST4 social competition; Allan Edge for convening the BDNTA night competition; Simon Verbeek for convening the Victoria Pennant competition, which is our highest level competition, and Philip Thompson for convening the ERT senior competition.



We had a very successful club presentation and barbeque in December. This was attended by approximately 50 members and included presentations to the Junior and Senior Club Members of the Year, presentations of successful junior teams, a raffle and social tennis. We plan to have more social events such as this, so please watch for notices and emails advertising these. Thank you to all the club members who contributed.

This year has been one of consolidation and planning for the committee. As all members would be aware, our clubhouse and some of the facilities are showing their age. We have commenced replacing the fencing and are seeking to renovate the clubhouse. We unsuccessfully applied for a Commonwealth Grant to assist with this and are now actively seeking other sources of funding.

The use of Tennis Victoria's membership package has improved our ability to communicate with our members. We are also actively trying to improve communication via our website, Facebook and Instagram. Please check these sites regularly for news about the club.

Finally, I would like to thank the committee members who volunteer to make the club function so smoothly. **Jill Ross** works tirelessly on sending and chasing invoices to current members and signing up and inducting new members. **Richard Scott** and **Rod Petrie** worked long to put in an excellent grant application, which - although unsuccessful - provides a basis on which we can plan the upgrade of our facilities. Thanks also to our secretary, **Kim Trengove**, and **Treasurer**, Chloe Verbeek, for their important contributions, and to **Simon Verbeek** and **Jan Buxton** for all their valuable contributions to the club. – **Simon Clarke, President**

## Maintenance Report

Over the last year we have had three major working bees, plus regular court maintenance. The court maintenance needs to be carried out quarterly and has been very beneficial, with the courts being complimented on by members and visitors. Thanks to all the members who assisted with working bees, and particularly to Jan Buxton and Simon Verbeek for their work on court maintenance.

The fencing at the top of the lower courts was replaced in August last year. This was a major investment for the club, but we have received many compliments on how much it improves the appearance of the club. This also required minor repairs to plumbing along the fence line. As money becomes available through grants, loans or club savings, we plan to upgrade the original fencing throughout the club to a similar standard.

We have had one major issue with the facilities this year. The lighting on court 1 got progressively worse until it stopped working completely. That required a major rewiring, and the lighting for that court is now working well. Unfortunately the same problem appears to be developing on court 4 and that will require similar maintenance in the next year or two.

— **Simon Clarke, President**

## Senior Club Member of the Year: Allan Edge



At the 2018 year-end presentation function, Allan Edge was announced as the 2018 Senior Club Member of the Year. Allan Edge has been a member of Box Hill Tennis Club since 2014, initially playing in the BDNTA Tuesday night competition and the ERT Saturday Open Sets competition.

He has taken over the captaincy of the ERT side and at least two BDNTA sides, and coordinates the social tennis in the off-season on Saturday afternoons.

In 2017 Allan became joint convener of night tennis with Graham Forbes, and in 2018 he took over this role completely.

The night tennis competition is our largest senior competition and is currently at capacity.

Allan has coordinated this role with efficiency and significant diplomacy and made this an enjoyable experience for all current and new members.

## Membership

Our membership for the 2018/19 financial year continues to be strong, with the total number of members being **301** (167 adult membership, 134 either junior or student membership) as at 30/06/2018, a slight decrease of 7 members when compared with figures at the same time last year. Anything in excess of 300 is very positive for our club and this figure can be attributed to a number of factors:

- A vibrant night tennis competition coordinated by Allan Edge
- An excellent coaching program provided by Alexei Demajo (Future Demand Tennis), which in turn benefits the club with a high number of juniors representing the club in competition and subsequently joining as junior members. Similarly, we have gained members through FDT adult coaching classes.
- Improved numbers representing the club in Saturday/Sunday ERT and pennant competitions as a result of the tireless efforts and strong recruiting from Simon Verbeek and Philip Thompson.
- Membership specials offered on Open day and junior registration nights

Each year I am confident that we are improving with respect to membership administration. The task of monitoring memberships continues to present challenges, particularly with respect to the amount of time and effort spent recovering membership fees. The 'My Tennis' portal recommended by Tennis Victoria to manage our membership still has some glitches which hinder its effectiveness, although I must thank the staff at Tennis Victoria who are always very supportive and helpful when I need assistance.

An additional issue which may require attention is the layout of information on our membership form. At times new members pay only the annual membership amount and neglect to pay the one-off new member fee. In addition, when a member joins throughout the year they often pay the annual amount rather than a pro-rata amount. This creates a more time-consuming task at the time of sending invoices to reflect the pro-rata payments.

All members will receive their 2019/20 membership renewal invoices in the two weeks following the 2018/19 Annual General Meeting and will have four weeks to complete their payment. It is therefore important that all members advise the club of any contact detail changes, especially email addresses, as this is our key means of communication within the club.

– **Jill Ross, Membership**

## Senior Teams Report

### Eastern Region Tennis Association Open Competition

#### 2018-19 Summer Season (Saturday)

- 4 teams entered (Open Sets 7, plus Singles/Doubles sections 2, 4 and 6)
- 3 teams made the finals – Open Sets 7 and Singles/Doubles 4 lost in the Grand Final

**2018-19 Summer Season (Sunday)**

- 2 teams entered (Open Singles/Doubles sections 1 & 2)
- Neither team made the finals

**2019 Winter Season (Saturday)**

- 1 team entered (Open Sets section 6)
- Halfway through the current season and they are currently on top of the ladder. Great to see the former president/coach of the club Peter Wright returning to play and enjoy tennis again. So far this season he remains undefeated!

**Junior Teams Report****Eastern Region Tennis Association Juniors Competition**

Another successful 12 months for our Juniors at BHTC with a very high number of teams participating in ERT Juniors.

**2018 Winter Season**

- Box Hill Tennis Club entered 23 teams on Saturday and Sunday
- 16 teams made finals
- Premierships were won in the following sections: OR 4 Sat, OR16 Green Sat, BSD 2 Sat, GSD 4 Sat, GSD 5 Sat, JDC 1 Sat

**2018-19 Summer Season**

- Box Hill Tennis Club entered 27 teams on Saturday and Sunday
- 11 teams made finals
- Premierships were won in the following sections: OR 8 Sat, OR20 Blue Sat

The club was proud to have eight juniors represent BHTC in the Eastern Region Junior pennant team in 2018.

**Junior Club Champions 2018**

Girls' Singles Champion Sarah O'Dwyer

Boys' Singles Champion Rudra Pathak

**Night Tennis Report****2018 Spring Season**

- 23 teams entered
- 14 teams qualified for finals with 7 teams making it through to grand finals
- 2 premierships - Thursday Singles Doubles Section 1 (Trailblazers) and Tuesday Section 8 (Racque Off)

**2018 Autumn Season**

- 26 teams entered
- 16 teams qualified for finals with 9 making it through to grand finals

- 5 premierships - Monday Section 4 (G n T's), Section 6 (Ball Girls), Tuesday Section 9 (Wacquets), Wednesday Section 10 (Always Class) and Thursday Section 3 singles/doubles (Strung Out)

### 2019 – Upcoming Spring Season

- 23 teams entered. Monday 5 Ladies, Tuesday 6 Open, Wednesday 6 Open and Thursday 6 Open
- There are over 120 regular night players, plus other emergencies
- With a good range of team sections we are catering for players of all standards

### Plans for Future

- A new curfew on the back courts from the current time of 9pm to potentially 10pm
- We were able to move a few Monday Night matches to Eley Park last season and if additional capacity is required to prevent court over-loading we have agreement to do so in the future for midweek matches.

### Seeking Players

- We are always looking for more night players at all playing standards, whether as regulars, part-timers or emergencies.
- The club would like to acknowledge the great work that Allen Edge undertakes to make night tennis a success and enjoyable for all members. If people are interested in playing night tennis they can contact Allan Edge on 042 996 8085.
- **Simon Verbeek, Phil Thompson, Allan Edge**





### *Celebrating success at Box Hill Tennis Club*



### **Tennis Victoria Winter Pennant Competition**

#### **2018 Winter Season**

- 6 teams entered. This is the biggest number of teams entered by the club in many years. This was acknowledged by Tennis Victoria, who provided \$300, which went to upgrading the plates and cover to the BBQ.
- The club was represented in men's grades 4, 5 7(x2) and 8, and women's grade 4.
- 2 teams made finals (men's grade 4 & 5). The grade 4 team made it to the grand final but lost in a close match held at Royal South Yarra.
- Congratulations to Raveesh Salekar who went through the season and finals undefeated in singles. Raveesh is a coach with Future Demand Tennis and plays outstanding tennis.



Grade 4 pennant grand final team from left to right: Misaki, Jason, David, Simon, Raveesh and Simone.

## 2019 Winter Season

- 5 teams entered
- The club is represented in men 's grades 3, 4, 7 and 8 and women's grade 3. These are the highest pennant men and women's grades the club has played in a long time.
- The season is just past the half way stage and there are three teams that are well placed to make finals.

## Coaching: Future Demand Tennis

The Box Hill TC coaching program has continued to remain healthy over the past 12 months. Our numbers are still one of the higher programs in the local area and I think this is heavily aided by the program we have structured for the club.

We have seen a large increase in our Blue & Red Stage (3-7 years of age) Hot Shots players over the past 12 months with over 60 children participating in the program. This bodes well for the future as we are capturing the children at a very young age.

We are very proud to be associated with a club that continues to enter a large number of teams in the ERT competition, which in turn gives children an opportunity to develop as players.



Our local community relationships continue to remain strong with clinics being conducted with the entire Kingswood College Junior School, Robert's McCubbin Primary School and the Future Demand Coaches continuing to coach/manage all of the Kingswood College Senior Tennis Teams. We have also continued the joint partnership with Active EP who we work closely with to deliver our Athletic Development Program.

Looking ahead to the coming year we are trialling a number of local kindergartens to run our Launch Pad Program to create a pathway into the club. We are also looking to deliver schools programs at Wattle Park PS and Laburnum PS.

With the large number of Red Stage children in our program we will be entering Red Ball teams in the ERT weekend competition for the first time (this summer). We believe this is an excellent opportunity for the children to begin competitive tennis at a young age meaning the club has a better chance of retaining them as members and also encourages parents and siblings to join. From a developmental viewpoint this early exposure to competition only accelerates their progress as players.

Finally, we are excited to be a part of a strong, progressive club and thoroughly support the capital works being undertaken over the coming months including the Book-a-Court system. We can't wait to make use of the new facilities and continue our strong club/coach relationship!

– Alexei Demajo, Head Coach, FDT

### Junior Club Member of the Year: Parsa Babadi

Parsa Babadi is the 2018 winner of the BHTC Junior Club Member of the Year Award. Parsa has been a member of BHTC for the past five years and through hard work and dedication has reached a playing standard to compete in the highest junior section in the Eastern Region

– Rubbers 1.



He continually works extremely hard at improving his game and in the last 12 months has achieved an Australian ranking. In the past 12 months he has also joined the Future Demand Tennis Coaching Team and has developed a keen coaching eye. He has consistently taken on the role of team captain, represented BHTC in Senior Pennant in 2018 and also the Eastern region in Junior Pennant.

## Treasurer's Report

*Financial Year 1 July 2018 to 30 June 2019*

In the 2018/19 financial year, Box Hill Tennis Club made a surplus of \$25,578. The surplus is primarily due to the following:

- The income received from memberships is substantial due to the Club's large membership base and the work undertaken by Jill Ross in following up on outstanding membership accounts and managing new members. There has, however, been a slight 5% reduction in income from memberships compared with 2017/18 due to a small decline in members and more members paying pro-rata.
- The income from night tennis is also significant and has increased by \$608 on the previous year due to growing participation and the great effort of the night convenor, Allan Edge.
- A junior ERT team are using external courts for free and a small reduction in court demand has resulted in a reduction on external court hire costs of approximately 30% compared with 2017/18.
- In the 2017/18 financial year, a lump sum payment of \$40,000 was made towards the loan which subsequently lowered interest payments for the 2018/19 financial year. Interest payments on the loan have reduced by approximately 50% compared with the previous financial year.
- There has been a \$3,000 reduction in expenditure on tennis balls compared to the last financial year. The reason for the reduction, however, is due to the timing of payments. In the 2017/18 financial year, two invoices were paid at the beginning of the financial year and two at the end. In addition, an invoice for balls was paid just after the end of the 2018/19 financial year. As a consequence, four invoices for tennis balls were paid this year and six last year.



The Club's surplus of **\$25,578** in the 2018/19 financial year is approximately a 30% decrease on the previous year. The reason for the decrease is due to the following:

- During the year, the Club made capital improvements with the installation of a new fence and bench seats, which cost \$13,024 and \$1,341 respectively. These purchases increased General Expenses under the Repairs, Maintenance and General Category in the Cash Operating Statement.
- In addition, due to the sewerage problem experienced during the year and issues with court 1 lights, there were large expenses for plumbing and the new conduit for the lights.

- The plumbing cost \$1,529 and the conduit cost \$2,500. This was another reason for the 60% (approximately) increase compared to the previous year in General Expenses under the Repairs, Maintenance and General Category in the Cash Operating Statement.
- There has been a 40% increase in the cost of electricity compared to 2017/18. This increase in electricity expenditure is due to higher usage.
- Administration costs have increased significantly this year due to the purchase of an honour board, printing for the open day and Christmas party expenses.
- Cleaning expenses reflect approximately 80% higher than the previous year. This difference is due to the timing of the payments. The cleaning rate has remained the same at \$50 for a general club house clean.

### **A healthy financial outlook**

Despite the Club's 30% reduction in the surplus compared to the previous financial year, the Club is still in a very healthy financial position. As discussed above, the main reason for the reduction in the surplus is due to capital improvements which will benefit the club for years to come. The loan with Bendigo Bank has reduced from \$124,213 in 2015/16 to \$27,978 in 2018/19. This significant decrease in the loan in a short time period demonstrates the Club's ability to service debt.

The strong financial position of the Club has been made possible due to the following contributors:

- Anne Smyth (Club Bursar) who does a tremendous job collecting and banking the cash received from night tennis, memberships and ball fees.
- Jill Ross (Memberships) for collecting membership fees, on-boarding new members and overall management of memberships. The membership fees continue to be a large portion of our income.
- Simon Clarke (President) for formalising the contracts with Future Demand Tennis and Kingswood College, which provide a sizeable income.
- Allan Edge (Night Convenor) for organising a large number of night teams which brings in a significant income of \$18,128.

Thank you to these members for their work and contribution towards Box Hill Tennis Club's healthy financial position.

– **Chloe Verbeek, Treasurer**



**BOX HILL TENNIS CLUB Inc'**

ABN 97 539 412 692 - Reg No A 0019 963F

**Cash Operating Statement - 12mth to 30/06/19**

	2019	2018
<b><u>Income</u></b>		
<b>Memberships</b>		
Total Subscriptions	\$38,385	\$40,654
<b>Competitions</b>		
Night Tennis	\$18,128	\$17,520
Ball Fees	\$2,826	\$3,782
Club Champs	\$0	\$0
	<u>\$20,954</u>	<u>\$21,301</u>
<b>Sundry</b>		
Court Hire - Future Demand Tennis	\$13,750	\$12,255
Court Hire - Kingswood College	\$8,828	\$8,280
Court Hire - Chinese Social night	\$0	\$2,279
Social Tennis	\$1,319	\$905
Misc	\$0	\$76
Apparel (Net)	\$55	\$145
	<u>\$23,952</u>	<u>\$23,940</u>
<b>Total Income</b>	<u><b>\$83,290</b></u>	<u><b>\$85,895</b></u>
<b><u>Expenditure</u></b>		
<b>Tournaments</b>		
Tennis Balls	\$4,037	\$7,037
Association Fees & Fines	\$6,355	\$5,780
External Court hire	\$2,757	\$3,867
Club Champs	\$0	\$0
	<u>\$13,149</u>	<u>\$16,684</u>
<b>Repairs, Maintenance &amp; General</b>		
Lighting	\$0	\$0
Sanitary Unit	\$891	\$842
Cleaning	\$3,740	\$2,066
General	\$22,332	\$13,618
	<u>\$26,963</u>	<u>\$16,526</u>
<b>Utilities</b>		
Electricity	\$6,640	\$4,760
Rates	\$3,124	\$2,831
Water	\$850	\$817
Gas	\$451	\$452
Phone	\$56	\$302
	<u>\$11,120</u>	<u>\$9,162</u>
<b>Administration</b>		
Loan Repay (Interest)	\$2,294	\$4,883
Insurance	\$1,852	\$1,583
Administration	\$2,334	\$807
	<u>\$6,480</u>	<u>\$7,273</u>
<b>Total Expenses</b>	<u><b>\$57,712</b></u>	<u><b>\$49,645</b></u>
<b>Surplus/Deficit</b>	<u><b>\$25,578</b></u>	<u><b>\$36,250</b></u>

**BOX HILL TENNIS CLUB Inc'**

ABN 97 539 412 692 - Reg No A 0019 963F

**Statement of Financial Position**

as at 30th June 2019

	2019	2018
<b>Assets</b>		
<b>Current Assets</b>		
ANZ Cheque	\$5,636	\$5,636
Bendigo Bank	\$22,616	\$11,376
Debtors	\$0	\$0
Total Current Assets	<u>\$28,252</u>	<u>\$17,012</u>
<b>Fixed Assets</b>		
Land	\$3,130,000	\$3,130,000
Club House	\$85,066	\$85,066
Courts - Top 4	\$104,919	\$104,919
Courts - Bottom 3	\$154,435	\$154,435
Fence	\$8,780	\$8,780
Other Fixed Assets	\$65,008	\$65,008
Total Fixed Assets	<u>\$3,548,208</u>	<u>\$3,548,208</u>
Total Assets	<u><u>\$3,576,460</u></u>	<u><u>\$3,565,220</u></u>
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Total Current Liabilities	<u>\$0</u>	<u>\$0</u>
<b>Non-Current Liabilities</b>		
Bendigo Bank Loan	\$27,978	\$42,316
Total Non-Current Liabilities	<u>\$27,978</u>	<u>\$42,316</u>
Total Liabilities	<u>\$27,978</u>	<u>\$42,316</u>
<b>Members Funds</b>		
<b>Reserves</b>		
Steve Collett Award Reserve	\$1,392	\$1,392
Asset Revaluation Reserve	\$2,894,620	\$2,894,620
	<u>\$2,896,012</u>	<u>\$2,896,012</u>
<b>Members Funds</b>		
Opening Balance	\$626,892	\$590,642
Surplus/Deficit for the Year	\$25,578	\$36,250
	<u>\$652,470</u>	<u>\$626,892</u>
Total Liabilities & Members Funds	<u><u>\$3,576,460</u></u>	<u><u>\$3,565,220</u></u>

The balance sheet is not audited and is intended to provide a view of the cash position of the club.  
Property valuations are historical only.