



# Box Hill Tennis Club | 2017-18



**Annual Report 2017-18**

*AGM July 30, 2018*

*ABN 97 539 412 692*

*Cnr Station and Cyril Streets  
Box Hill*

*[www.tennis.com.au/boxhilltc](http://www.tennis.com.au/boxhilltc)*

## Message from President

In 2017-2018 Box Hill Tennis Club again had a very successful year. The membership of the club continues to grow, as does the demand to play tennis competitively and socially.

The club has now signed a long-term coaching contract with Future Demand Tennis. The benefit to the club is evident in any visit, with the junior program and advanced squad thriving, daytime and night coaching squads for adults attracting many members, and a very popular inter-season night competition run by Alexei Demajo using the FAST4 format.

To maintain the standard of the courts a major purchase of a small tractor and broom was made this year. The equipment has been used three times in the last nine months to groom the courts. This removes the need to hire external companies three to four times a year to undertake the court grooming, and should cover the costs within two years. Regular grooming should also extend the effective lifetime of the courts. The feedback from players is that our equipment does the grooming at least as well as external companies, and we anticipate this will improve with experience. The committee is particularly grateful for the advice from John Richards of E. T. Richards & Sons on the purchase of this equipment.

The junior and senior tennis competitions have all been very successful this year, with record numbers in the junior and night competitions. Allan Edge has smoothly taken over the night tennis mantle, and we are also very grateful to junior convenor Alexei Demajo, to the pennant competition convenor Simon Verbeek and to the senior ERT convenor Philip Thompson.

This year was the first year that we have fully used Tennis Australia's My Tennis site for the management of membership and email communication with members. This has been a relatively smooth transition, which allows a flexibility to communicate with members well beyond previous systems. This has been made possible by the hard work of our membership officer Jill Ross in transferring details and learning the details of the new system.

Finally, I would like to thank the volunteers who make the club function. To the committee, in particular Simon Verbeek, Kim Trengove, Chloe Verbeek, Jill Ross and Jan Buxton, for their hard work and patience with a new president. To all who have volunteered in various roles, supervised junior tennis and attended working bees.

Simon Clarke, President



## Membership

Our membership for the 2017/18 financial year continues to be strong, with the total number of members being 308 (176 adult membership, 132 either junior or student membership) as at 25/07/2018, an increase of 38 when compared with figures at the same time last year. This figure is attributed to a number of factors:

- A vibrant night tennis competition, coordinated by Allan Edge
- An excellent coaching program provided by Alexei Demajo (Future Demand Tennis) which in turn benefits the club with a high number of juniors representing the club in competition and subsequently joining as Junior members. Similarly, we have gained members through FDT adult coaching classes.
- Improved numbers representing the club in Saturday/Sunday ERT and Pennant competitions as a result of the tireless efforts and strong recruiting from Simon Verbeek and Philip Thompson.
- Membership specials offered on open day and junior registration nights

The task of monitoring memberships continues to present challenges, particularly with respect to the amount of time and effort spent recovering membership fees. With the implementation of the online membership system via 'My Tennis' our database recording has improved significantly.

All members will receive their 2018/19 membership renewal invoices in the first two weeks of August and will have 4 weeks to complete their payment. It is therefore important that all members advise the club of any contact detail changes, especially email addresses as this is our key means of communication within the club.

Jill Ross

## Senior Teams Report

### Summer competition

The club entered 3 teams in the 2017/18 Eastern Region Tennis (ERT) summer competition, all playing on Saturday afternoons. Two of these teams were entered in the Singles/Doubles (S/D) competition.

The S/D4 team did not make the finals.



The S/D7 team were runners-up.

There was one Open Sets (OS) team which played in section 8. The OS8 team lost in the semi-final.

### **Winter competition**

There is one ERT winter OS team (OS5). They are currently just over halfway through the season and are in first position on the ladder so look certain to make the finals. This season will conclude on 1 September (Grand Final match).

### **Winter pennant**

The Tennis Victoria winter pennant competition “home and away” matches will conclude on 4 and 5 August. Finals will follow.

The club has four pennant teams playing on Saturday pm and two on Sunday afternoon. One of the Sunday afternoon teams is a Women’s pennant team.

### **Saturday afternoon pennant teams (all are Men’s teams)**

Grade 4        1<sup>st</sup> will play finals

Grade 7 section 3    8<sup>th</sup>

Grade 7 section 4    7<sup>th</sup>

Grade 8        5<sup>th</sup> won’t make finals

### **Sunday afternoon pennant teams (2 teams)**

Men’s grade 5        2<sup>nd</sup> will play finals

Women’s grade 5    4<sup>th</sup> should play finals

There is room to enter a number of additional teams in the ERT Saturday afternoon competition in the coming summer season. These could be Open Sets or Singles/Doubles teams. There is also another ERT competition called Open Singles Doubles (OSD) which is played on Sunday afternoons. Two players are in the team each week. Contact me for additional information if interested.

There is room to enter additional pennant teams on Sunday afternoons (winter). We could also enter one additional team in the ERT competition next winter (Open Sets or Singles/Doubles).

**Philip Thompson** (Email [philipethompson@optusnet.com.au](mailto:philipethompson@optusnet.com.au))

## Night Tennis



*Always Class – Section 10 Wednesday Premiers*

### 2018 Spring Season

- We have 23 teams. Mon 5 Ladies and 1 Open, Tues 6 Open, Wed 5 Open and Thurs 6 Open
- This is a drop of 3 teams from the Autumn competition which is not unexpected in the colder months
- We have over 150 active night players, including emergencies
- We have a broad range of team sections catering for players of all standards:
  - Monday – Sections 3 to Section 9 (Ladies Sections 3,5,6,7 and 9 plus Mixed Open sets Section 3)
  - Tuesday – Section 1 to Section 14 (Open Sections 1, 3, 8(2), 11 and 14)
  - Wednesday – Section 1 to Section 8 (Open Sections 1, 3, 5, 6 and 8)
  - Thursday – Section 1 to Section 6 (Open Sections 1, 5, 6 and 8 and S/D Sections 1 and 3)

### 2018 Autumn Season

- We had 26 teams for Night Competition, a record for the Club!
- Of 26 teams we had a very impressive total of 16 in finals, and 9 in grand-finals of which BHTC won 5 premierships!
- **Premierships:**
  - Monday Section 4 – G n T's
  - Monday Section 7 – Ball Girls
  - Tuesday Section 9 – Wacquets
  - Wednesday Section 10 – Always Class
  - Thursday S/D Section 3 – Strung Out

- **Runners Up:**  
Tuesday Section 2 - Crushers  
Tuesday Section 4 – Team 34  
Thursday Section 6 – Fatties  
Thursday S/D Section 1 – Trailblazers



*Wacquets – Section 9 Tuesday Premiers*

### **Special Achievement or mention**

- All 4 teams that were Runners Up lost by 5 games or less.
- Thursday Section 2 team Crushers – Had an excellent campaign being undefeated all season and lost by a mere 2 games in the Final.
- Wednesday Section 10 team Always Class – with a few changes went from last to Premiers in the following season.
- Alexei's Fast 4 tournaments between competitions continue to be a great way to meet existing members and introduce new members to our club. (see photo attached)

### **Plans for Future**

- An extension to the curfew for lights out on the 3 back courts (currently 9pm). This is critical now that we are close to capacity for all night competitions.



*Fast4 at Box Hill Tennis Club*

### **Seeking Players/New Members**

- We continue to attract new members and always welcome night players at all playing standards, whether as constant regulars, part-timers or emergencies.
- Much of our clubs appeal is the depth of levels we have on each night which enables us to place new players at the right standard.
- Contact Allan Edge 0429 968 085 ([aedgebdnta@gmail.com](mailto:aedgebdnta@gmail.com)) if interested in playing night tennis in any capacity.

### **Coaching**

The past year for the Coaching Program at BHTC has been one of progression and expansion with new programs being offered for juniors and adults, a continual growth in the number of teams participating in ERT Saturday and Sunday morning competition, an internal FAST4 night competition that continues to attract many members and non members and 3 new connections with local schools and kindergartens, which allowed us to run programs at their facility and promote the club and program in the greater community.

Over the past 12 months we have introduced a number of new programs for both juniors and adults with a view to offering a tennis program that caters for every standard, age and ability. For our juniors we have added a Tennis Hot Shots Red Ball Match play twice per term to give our 6-8 year olds an opportunity to participate in competition tennis with a view to move them into Orange Ball match play and ultimately in to ERT weekend competition.

We have recently introduced an Athletic Development Program for our Advanced - Performance Squad players. This has come about through a relationship with Active EP who are providing the



*Alexei and the coaching team on National Selfie Day.*

program and one of our coaches (Jo Matthews) is delivering the weekly course. We are highly confident that this program will help all our players become better athletes and in turn better tennis players. It's exciting as I'm not aware of any other program offering such a course.

Our community links continued to grow over the past year. We expanded our National Sporting Schools Program (4 week intensive coaching program at school for all year levels) to take in Robert's McCubbin PS and Wattle Park PS. We also ran clinics at Kingswood Junior School. We continue to coach and manage all Senior Tennis Teams at Kingswood College and now run a Kindergarten Program at Goodstart Kindergarten, Canterbury Rd.

Other highlights of the past year include two trips to the Australian Open for our Hot Shots kids to participate in Kids on Court initiatives and also a special invitation only session on semi-final day where the kids got to play on Show court 2 + 3 and get an underground guided tour of Rod Laver Arena. We continue to have strong representation at ERT Junior Pennant with 7-12 children representing the region in various age groups. We have one of the largest representations at Junior Pennant level across the region. More juniors participated in VTA Pennant then at the same time last year and we have a large number of children now participating in private and group lessons which shows their commitment to the game and their desire to improve and get the most out of their game.

#### **FAST4**

For our Adults we changed the format of the In-House Night Comp to FAST4, which has been a massive success through the Summer break and recently concluded Winter break. This program continues to go from strength to strength and something we will continue to offer and look to improve as we move forward. It proves to be a great stepping stone for new prospective members to the club and also a great opportunity for current members to keep the practice up in the off season and meet new players from around the club.

We now also offer a mid-week morning version of the same comp every second Wednesday morning and hope to grow that to give more people the chance to play competitively throughout the year.

#### **The Future**

Looking forward to the coming year we hope to:

- develop and grow our Athletic Development program to a sustainable part of our weekly offerings.
- give more juniors from a younger age (5 - 9) an early opportunity to participate in competitive tennis to help sustain our strong representation at ERT level.
- continue to promote BHTC and our coaching program in the local community to help maintain our standing as one of the premier tennis clubs in the local area.



*Box Hill Tennis Club is the second largest club in terms of junior teams in the ERT.*

### **ERT Junior Competition**

BHTC Junior Teams continue to grow in numbers with record teams once again for our Summer Season (28) and Winter Teams (23) representing BHTC on the weekends. The club has become a destination club with children changing clubs to come and play for us due to the range of teams we offer and the friendly, family atmosphere amongst our junior teams and parents. We are the second largest club in terms of junior teams in the ERT!

We continue to have a great relationships with Wesley Uniting TC, Mitcham TC and North Box Hill TC who we hire outside courts from throughout Summer and Winter Season.

During Winter 2017 we had 6 teams contest Grand Finals and during Summer 2017/2018 we had 9 teams reach Grand Finals.

At the time of printing we have 16 out fo 23 teams in the top 4.

### **Alexei Demajo**

## Treasurer's Report

*Financial Year July 1 2017 to June 30 2018*

In the 2017/18 financial year, Box Hill Tennis Club made a surplus of \$36,250.00, which is close to a 70% increase on the previous year. This surplus is primarily due to the following:

- There has been an increase in the total number of members leading to a rise in income received from membership fees of 15% compared with 2016/17.
- The work undertaken by Jill Ross in following up on outstanding membership accounts and managing new members also contributed to the increase in income from membership fees.
- The income from night tennis has increased by approximately 15% on the previous year due to growing participation and the effort of the night convenor.
- The introduction of a Chinese tennis social night provided new funds to the Club.
- Formalising the contract with Future Demand Tennis in which the Club commenced receiving market rate for court hire.
- An agreement was established with Kingswood College in relation to court hire providing an additional source of income.

The surplus is particularly pleasing given it was a year the Club had a number of significant expenses, as listed below:

- During the year the Club purchased a ride on lawn mower and grooming brush for \$3,893.00 which increased General Expenses under the Repairs, Maintenance and General category in the Cash Operating Statement. This purchase will allow the Club to reduce expenses in the future as there will no longer be a requirement to pay for an external party to groom the courts.
- The Club has also replaced the boundary fence, light globes, purchased fence screens and a bin enclosure overall costing \$4,646.00. This resulted in an increase in General Expenses.
- There has been an increase in the cost of electricity due to higher supply rates and the commencement of costs based on meter readings as opposed to estimates.

Along with principle and interest payments, a lump sum payment of \$40,000.00 was made on the loan with Bendigo Bank. This reduced the Club's loan at the end of the year from \$94,065.00 to \$42,316.00 subsequently lowering interest payments.

The healthy financial position of the Club has been made possible due to the following contributors:

Anne Smyth (Club Bursar) who does a tremendous job in collecting and banking the cash received from night tennis and ball fees.

Jill Ross (Memberships) for collecting membership fees, on boarding new members and overall management of memberships. The membership fees continue to be a large portion of our income.

Simon Clarke for formalising the contract with Future Demand Tennis to obtain market rate prices for court hire. Simon also formalised a court hire arrangement with Kingswood College and introduced the Chinese social hit on Friday nights.

Allan Edge who has taken over the role as night tennis convenor and has continued to organise a large number of teams which brings in a significant income of \$17,520.00.

Thank you to these Club members for their work and contribution towards Box Hill Tennis Club's healthy financial position.

**Chloe Verbeek**

**BOX HILL TENNIS CLUB Inc'**

ABN 97 539 412 692 - Reg No A 0019 963F

**Cash Operating Statement - 12mth to 30/06/18**

	2018	2017
<b><u>Income</u></b>		
<b>Memberships</b>		
Total Subscriptions	40,654	35,497
<b>Competitions</b>		
Night Tennis	17,520	15,302
Ball Fees	3,782	3,369
Club Champs	0	1,169
	<b>21,301</b>	<b>19,840</b>
<b>Sundry</b>		
Court Hire - Future Demand Tennis	12,255	8,250
Court Hire - Kingswood College	8,280	0
Court Hire - Chinese Social night	2,279	0
Social Tennis	905	881
Misc	76	451
Apparel (Net)	145	(423)
	<b>23,940</b>	<b>9,159</b>
<b>Total Income</b>	<b>85,895</b>	<b>64,496</b>
<b><u>Expenditure</u></b>		
<b>Tournaments</b>		
Tennis Balls	7,037	6,240
Association Fees & Fines	5,780	5,845
External Court hire	3,867	4,349
Club Champs	0	202
	<b>16,684</b>	<b>16,636</b>
<b>Repairs, Maintenance &amp; General</b>		
Lighting	0	0
Sanitary Unit	842	805
Cleaning	2,066	2,561
General	13,618	6,021
	<b>16,526</b>	<b>9,387</b>
<b>Utilities</b>		
Electricity	4,760	2,959
Rates	2,831	3,617
Water	817	879
Gas	452	532
Phone	302	336
	<b>9,162</b>	<b>8,322</b>
<b>Administration</b>		
Loan Repay (Interest)	4,883	6,156
Insurance	1,583	1,301
Administration	807	1,254
	<b>7,273</b>	<b>8,711</b>
<b>Total Expenses</b>	<b>49,645</b>	<b>43,056</b>
<b>Surplus/Deficit</b>	<b>\$36,250</b>	<b>21,440</b>

**BOX HILL TENNIS CLUB Inc'**

ABN 97 539 412 692 - Reg No A 0019 963F

**Statement of Financial Position**

as at 30th June 2018

	2018	2017
<b>Assets</b>		
<b>Current Assets</b>		
ANZ Cheque	\$5,636	\$5,636
Bendigo Bank	\$11,376	\$21,175
Debtors	\$0	\$5,700
	<u>\$17,012</u>	<u>\$32,511</u>
<b>Fixed Assets</b>		
Land	\$3,130,000	\$3,130,000
Club House	\$85,066	\$85,066
Courts - Top 4	\$104,919	\$104,919
Courts - Bottom 3	\$154,435	\$154,435
Fence	\$8,780	\$8,780
Other Fixed Assets	\$65,008	\$65,008
Total Fixed Assets	<u>\$3,548,208</u>	<u>\$3,548,208</u>
	<u><b>\$3,565,220</b></u>	<u><b>\$3,580,719</b></u>
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Total Current Liabilities	<u>\$0</u>	<u>\$0</u>
<b>Non-Current Liabilities</b>		
Bendigo Bank Loan	\$ 42,316	\$ 94,065
Total Non-Current Liabilities	<u>\$ 42,316</u>	<u>\$ 94,065</u>
Total Liabilities	<u>\$42,316</u>	<u>\$94,065</u>
<b>Members Funds</b>		
<b>Reserves</b>		
Steve Collett Award Reserve	\$1,392	\$1,392
Asset Revaluation Reserve	\$2,894,620	\$2,894,620
	<u>\$2,896,012</u>	<u>\$2,896,012</u>
<b>Members Funds</b>		
Opening Balance	\$590,642	\$569,202
Surplus/Deficit for the Year	\$36,250	\$21,440
	<u>\$626,892</u>	<u>\$590,642</u>
<b>Total Liabilities &amp; Members Funds</b>	<u><b>\$3,565,220</b></u>	<u><b>\$3,580,719</b></u>