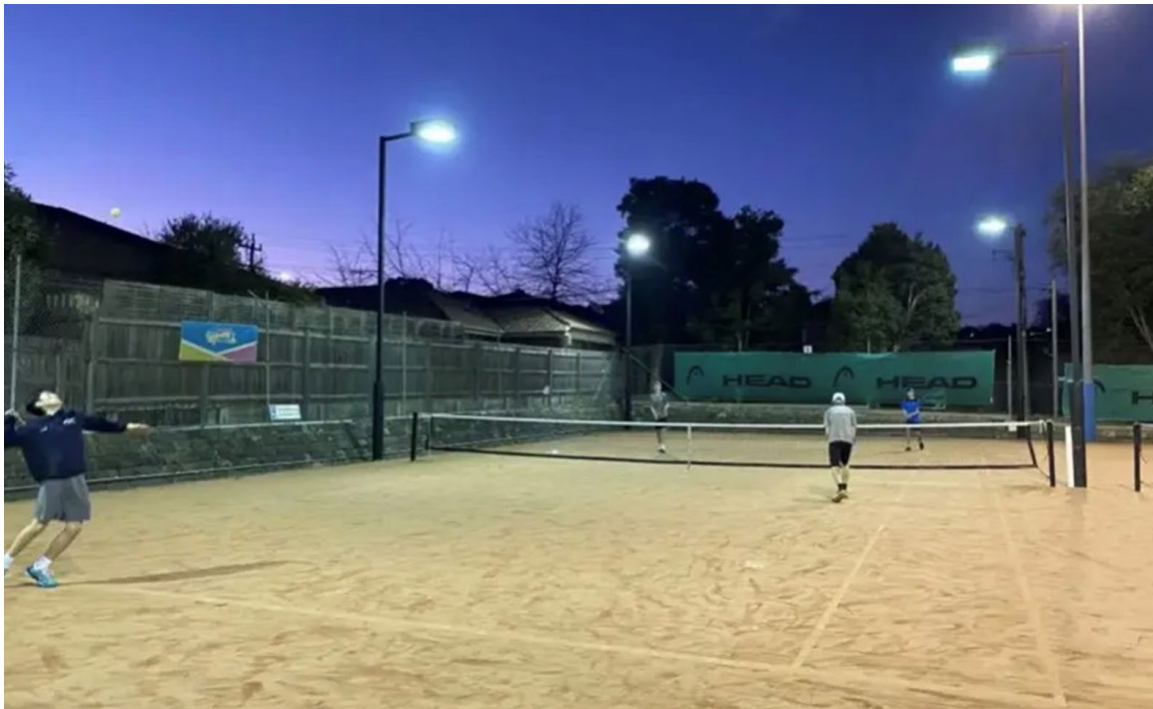


Box Hill Tennis Club | 2021-2022



Annual Report 2021-2022

AGM 1 August, 2022

ABN 97 539 412 692

Cnr Station and Cyril Streets

Box Hill South

<https://play.tennis.com.au/boxhilltennisclub>

Honour Roll



ERT Juniors Summer 2021-22

Premiers

- **Open Rubbers 5** - Saturday
- **Girls Singles/Doubles 1** - Sunday
- **JDC 5 Orange (purple)** - Sunday

Runners Up

- **Open Rubbers 11** - Saturday
- **Boys Singles/Doubles 5** - Saturday
- **JDC 2 Green** - Saturday
- **Boys Singles/Doubles 5** - Sunday
- **Boys Singles /Doubles 6** - Sunday

ERT Seniors Summer 2021-22

Premiers

- **Singles/Doubles 2** – Saturday

Runners Up

- **Open Rubbers 5** – Saturday

BDNTA

Spring 2021-22

Premiers

- Tuesdays Section 14 '**Battlestars**'
- Tuesdays Section 8 '**Wacquets**'
- Wednesdays Section 5 '**Sluggers**'

Runners Up

- Wednesdays Section 2 '**Powerball**'
- Wednesday Section 8 '**Networkers**'
- Thursday Singles/Doubles Section 1 '**Trailblazers**'

2021-2022 Club Committee and Convenors

2021/2022 Club Committee

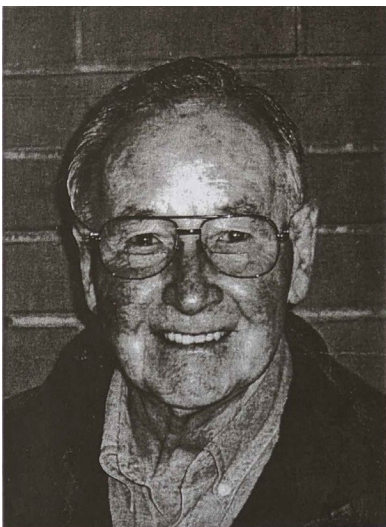
President: Simon Clarke
Vice-President: Simon Verbeek
Treasurer: Jan-Paul Buxton
Secretary: Richard Scott
Membership: Ros Cornish
General Members:
Sugumar Mariappanadar
Rodney Petrie (Maintenance)

L-R: Rod Petrie, Simon Clarke, Ros Cornish, Sugumar Mariappanadar, Alexei Demajo, Richard Scott.
Absent: Simon Verbeek, Jan Buxton



Night tennis Teams Coordinator: Allan Edge
Pennant/ERT Teams Coordinator: Simon Verbeek
Club Coach/Junior Competition Coordinator: Alexei Demajo, Future Demand Tennis

Obituary



Alan was one of our longest serving members, having joined Box Hill Tennis Club in 1975 and remaining a member until his passing. He served on the committee for 13 years from 2001-2014 and was made a Life Member of the club in 2010. Amongst many other contributions to the club, Alan looked after maintenance of the club and was convenor of the mid-week competition in its heyday when this used all 7 courts.

Although his days of playing tennis declined in his 70s, he was still an active member of the club up until the last few years, attending meetings and always showing interest in the development of all aspects of the club.

President's Report: Simon Clarke

The last 12 months has been relatively smooth for the club. We have had no major shutdowns; coaching and competitions have returned to similar levels to prior to the pandemic; and social tennis and activities have been bubbling along. Thank you to all members for their patience over the last few years, as we worked through the difficulties that the pandemic brought. It is fantastic to be able to come to the club and again see so many enjoying the tennis and social interaction.



In November last year the club signed a five-year coaching contract with Future Demand Tennis, covering junior and adult coaching. The junior coaching program is the lifeblood of the club, bringing in the bulk of our new members each year and is one of the major sources of revenue for the club. Under head coach Alexei Demajo, the coaching program has provided a huge benefit to the club and we are very pleased to see this relationship continue for a further five years.



After two years of delays the club was finally able to celebrate our 125th anniversary with an afternoon function on 29 May. Many members and past-members attended this very enjoyable event, along with local dignitaries. The anniversary was commemorated by the planting of a tree and the presentation of a plaque by Tennis Victoria. I would like to thank the 125th Anniversary Committee: Rod Petrie, Richard Scott, Sugumar Mariappanadar, Peter Wright and Alexei Demajo, for all the hard work they did organising the event and collecting and displaying the history of the club.



The committee has been able to undertake two major works over the last year. The first of these is the upgrade of all the courts to LED lighting. We have been planning for this for three years, and are very pleased with the installation. The lighting is now instantaneous, is significantly brighter than the previous halogen lights, while using a third of the electricity, and has much lower impact on our neighbours.

The second upgrade, which has just been completed, is the replacement of the original fencing around the upper courts. Again, we are very pleased with this upgrade, which has created a much more professional feel to the club.

This year, rather than run an Open Day to attract new members, we introduced discounted casual booking for February. This ran in conjunction with Tennis Victoria's Free February initiative. These initiatives resulted in a significant increase in casual court usage in February, which has hopefully translated to increased membership and revenue from court bookings.

Finally, I would like to thank all club members who have volunteered their time to help with the running and upkeep of the club. In particular, I would like to thank:

- Vice-President, **Simon Verbeek.**
- Secretary, **Richard Scott.**
- Treasurer, **Jan-Paul Buxton.**
- Membership, **Ros Cornish.**
- Maintenance, **Rod Petrie.**
- Head Coach, **Alexei Demajo.**
- General Committee Member, **Sugumar Mariappanadar**
- BDNTA Convenor, **Allan Edge.**

Reports

Membership Report: Ros Cornish

It's been great to be back on court. We finished the 2021-2022 financial year with a very healthy membership of **304**. This was up on the membership numbers during the lockdown years of 2019-20 and 2020-21 (286 and 285 respectively). It was also marginally above the pre-Covid 2018-2019 figure of 301. As at the time of writing, membership is 320.

However, Covid has continued to have an impact on membership. We have lost some longstanding members who moved to closer tennis clubs under the impact of mobility restrictions during the various lockdowns. Others have left the district for sea changes and tree changes. This caused membership numbers to fall significantly towards the end of the 2021 calendar year. This resulted in us surveying lapsed members to work out why we were losing members, which highlighted these factors.



Notwithstanding this, Covid has also had a positive effect on participation in tennis. Tennis is naturally socially distanced and was one of the few sporting activities able to continue relatively unaffected during most of the lockdowns. This established the perception of tennis as a safe, healthy activity (particularly in parents' minds) and encouraged a number of new players into the sport.

Tennis Victoria figures show that since resuming post the last lockdown, adult tennis has increased 31% and junior tennis has increased 29%. The rise in participation is reflected in our increased membership numbers at year end as well as in the growth in use of the Book-a-Court system.

I would like to thank the following contributors who through their continued commitment and efforts enable the membership of the club to remain healthy:

- **Allan Edge**, who coordinates the vibrant night tennis competitions.
- **Alexei Demajo**, who coordinates the seemingly ever-expanding junior competitions.
- **Simon Clarke**, who coordinates the enthusiastic Sunday ERT competition.
- **Simon Verbeek**, who coordinates the committed Pennant competition.
- **Alexei Demajo** and the team at Future Demand Tennis, who provide an excellent coaching program for all ages and stages; and
- The dedicated committee, led by **President Simon Clarke**, comprising **Vice President Simon Verbeek**, **Treasurer Jan-Paul Buxton** and **Secretary Richard Scott** together with **Sugumar Mariappanadar** and **Rodney Petrie**, who give up many hours to ensure that the club functions smoothly and the membership have access to constantly improving facilities at BHTC.

The four coordinators have also put considerable time and effort into attempting to ensure that all players who represent BHTC are financial members of the club. Finally, I'd like to extend special thanks to President Simon Clarke for assisting so readily with my many questions about how to handle a myriad of different situations on Club Spark.

Every year we review our operations and where necessary request changes that hopefully will assist in the development of Box Hill Tennis Club. These will be discussed in further detail during our Annual General Meeting.

Membership renewal at Box Hill Tennis Club is on a rolling basis and as such there is no single date when everyone's membership is due. Rather, memberships are current for the twelve months from the individual date of purchase. This method also removes the need for pro-rata membership. Members will receive a reminder about their membership renewal one month before it is due and have an additional 30 days to complete their payment. It is therefore important that all members advise the club of any contact detail changes, especially email addresses, as this is our key means of communication within the club.

This year it is proposed that where memberships are renewed, the start date for the new membership will be the end date for the previous membership. Currently, the new membership starts on the date payment is received. However, this advantages members who are late in renewing their memberships, as they effectively receive weeks and sometimes months of free membership each year. Collectively, this results in a significant loss of income to the club and disadvantages members who do the right thing and pay on time. It also results in a significant amount of volunteer time being used to follow up members who have not paid on time.

It is also proposed to increase the cost of individual memberships by \$5 per annum and family memberships by \$10 per annum. The club has completed an extensive program of works over recent years, including the replacement of lights and more recently, the installation of new fencing on Courts 1 to 4 which have reduced reserves. Operating expenses, particularly electricity, have also increased significantly. This comes at a time when the club needs to build up reserves to replace the upper courts as part of its scheduled maintenance program.

Coaching Report: Head Coach Alexei Demajo

Off the back of a Covid-19 lockdown that basically wiped out our Term 3 in 2021, the coaching program at Box Hill TC has gone from strength to strength since returning to uninterrupted coaching lessons in the first week of October. With tennis fortunately being a naturally socially distanced sport, we have seen consistent high numbers joining our Junior and Adult coaching in this period.



Coupled with a high retention rate it has meant that for the first two terms of 2022 we operated at near capacity for our after-school and evening programs. This high participation rate has seen many juniors and their family members join Box Hill TC to either play competitively in our weekend competitions or play socially. We are currently coaching 246 students Monday - Friday of which 206 are Juniors and 40 are Adults.



We have maintained our strong relationship with Roberts McCubbin Primary School as we continue to deliver the Sporting School Tennis Program on an annual basis. This program gives their Preps - Grade 4s an opportunity to learn the game and we invite them to the club for two free sessions to experience our facilities and hopefully join the program/club.

We have also maintained our strong relationship with Kingswood College where we manage their senior tennis teams from years 7-12 on an annual basis, as well as providing Tennis Clinics for their entire junior school.

FDT has continued to offer a strong Girls Program Term on Term which is translating to a high number of girls joining the club and participating in weekend competitions. We often receive positive feedback from opposing clubs as to the high number of girls playing for BHTC as historically this has been difficult for many clubs in the region.



From the beginning of Term 1 2022, we have implemented a Player Pathway program focussing on our committed and highly talented juniors. The program has been extremely successful with a number of junior players coming from other clubs to train with us at BHTC and with the program starting with kids as young as 9 years of age through to kids in their mid-late teens. We set this program up to continue to nurture and assist our players who are looking to take their game to the highest level.

We identified that it is important we enlist the help of highly regarded Physiotherapists, Nutritionists and Sports Doctors as well as introduce a specific external tournament support stream. The aim of the program is to help keep these juniors at BHTC thus lifting the overall level of our juniors with the aim that these players continue to support and play for the club once they transition into senior tennis.

Looking ahead to the coming year we are looking forward to maintaining the numbers we have in our current coaching program with a view to introducing more internal matchplay opportunities for our juniors to help teach them matchplay from a younger age as well as adult coaching offerings in the mornings and lunchtimes.

Junior Competition Report: Head Coach Alexei Demajo

Due to the final Covid-19 lockdown from August-October 21 putting a stop to Winter Season 2021, we have only been able to complete one full season of Junior Competition over the past 12 months. Understandably there was a lot of hesitancy once we reopened and this had an effect on how many teams we entered in the Summer 2021/2022 season with only 21 teams entered (11 Sat teams & 10 Sun Teams).

From those teams the following teams won the Premiership:

- Saturday Morning: **Rubbers 5**
- Sunday Mornings: **GSD 1 and JDC 5 Orange (purple)**

This current 2022 Winter Season has seen a huge jump in teams entered with 27 junior teams representing BHTC on the weekend. We are currently halfway through the season and 16 of the 27 teams are placed in the top 4 of their competition.

Finally, we continue to have a large representation in the ERT AJL teams for their annual inter-regional competition which is played annually between August and November. This competition attracts the best juniors from across metropolitan Melbourne. We have 13 juniors who have been nominated this season to represent the ERT which is a fantastic achievement!

ERT Seniors Competition Report: Simon Clarke

The ERT Senior Competition is again active. We had one team in Open Sets 5 in the Winter 2021 competition, however this competition was not completed due to the pandemic.

The Summer 2021/2022 season had teams in the Saturday SD1, SD2 and SD5, in the Saturday Open Sets 5 and in the Sunday OSD3 competitions. The Saturday SD2, captained by **David Rogers**, were premiers of their division, while the OS5 team, captained by **Allan Edge**, made the grand final of their division.

We have two team competing in the Winter 2022 competition, with both in the Saturday SD2 division.



Section 2 ERT Summer competition premiers 2022 - **Justin McHeany, David Rogers, Luke Harris, Simon Verbeek and Felicity Wei (absent)**

Night Tennis Report: Night Tennis Convenor Allan Edge

2022 Winter Season (Current)

We remain at capacity with 25 night teams: Monday 5 Ladies and 1 Open; Tuesday 7 Open; Wednesday 6 Open and Thursday 6 Open teams. There are over 120 regular night players, plus other emergencies which is a fantastic result given some disruptions over the past two years. Facilities for night tennis at Box Hill TC have been further enhanced with improved lighting and new fencing this season, and with a good range of team sections we are catering for players of all standards.

The Club has strong representation and growth with new players/beginners with a bottom section competition team established every night Monday through to Thursday.

Social tennis has been offered most weeks for new members and has been a useful springboard into competition teams.

2021 Spring Season

Great results. Of 25 teams we had 13 in finals, 3 Winners and 3 Runners up finishes:

- Premierships = Tuesdays S14 **'Battlestars'**
- Premierships = Tuesdays S8 **'Wacquets'**
- Premierships = Wednesdays S5 **'Sluggers'**

Plans for Future

- A new curfew on the back courts from the current time of 9pm to potentially 10pm.
- We were able to base a team out of East Burwood TC this season and with potential to base more teams from that location.
- A further expansion of teams with the potential to base additional teams out of East Burwood Tennis Club.
- The provision of direct payment facilities for night teams to replace current cash payments system

Seeking Players

We are always looking for more night players at all playing standards, whether as constant regulars, part-timers or emergencies.

Please contact Allan Edge 0429 968 085 if interested in playing night tennis in any capacity.

Pennant Report: Simon Verbeek

The Box Hill Tennis Club entered four teams into the Victoria pennant competition. The club entered two teams into grade 4 along with a team in grade 6 and grade 8.

A bit over the halfway stage of the season the grade 6 and 8 teams are on top of the ladder and a grade 4 team is in the top four.

For the size of our club it is very well represented in the pennant season, which is the premier competition in Victoria.

Maintenance Report: Rod Petrie

The last twelve months has been steady rather than spectacular on the club maintenance front. Our reasonable inability to hold what had been quarterly Working Bees pre-COVID, has been managed via more incremental and steady task completion. We look forward to reinstating a more 'normal' pattern of Working Bees at some stage over the next six months and the comradery that these events inevitably provide.

The main works completed have been in support of the BHTC 125 celebration and the completion of the feature wall, which recognises the club's long history. Thanks to Peter Wright

and Richard Scott for their respective input on that front. We expect to tweak the feature wall and also add further mounts to display more of the premiership flags above the window line directly opposite the ones already in situ. This will help to more fully highlight the club's rich heritage.

More specific works for the next year will be to commence replanting of screening trees on the north side of the club; rejuvenation of the garden bed area just at the entrance to the club; continuation of the regular court grooming (which will extend the lifespan of the courts) and more general garden upkeep and replanting.

Thanks to Simon Clarke for his unstinting work to support the maintenance role over the last two years. His diligence and preparedness to roll up his sleeves has been very much appreciated.



Treasurer's Report: Jan Buxton

The 2021/2022 has been a good year for the club from a financial perspective which enabled us to undertake several key improvements to our facilities. Our income (approx. \$92k) was up when compared to previous years, however due to expenditure on two significant items in this financial year, we have ended with a deficit of \$112k. The cost items were **new lights** and **fences** with an overall spend of approximately \$204k.

It's worth highlighting the club was tracking to have a surplus of approximately \$57k prior to the two significant items being actioned.

The club is in a solid financial position; \$17k in the operating account and we have a small loan of \$35k.

Income:

As expected, our primary source of income has been driven from:

- Membership
- Night Tennis Fees
- Court hire (Third party, Book-a-court and FDT)
- Ball Fees
- Grants

A one off payment from the ATO (a GST refund) also helped lift our annual income for this year. Totaling: \$92,236 (Full breakdown in table below)

Key highlights:

Book-a-Court has continued to generate a steady flow of income this year with nearly \$9k received with nominal running costs (\$400).

The number and size of grants for the year was similar to last year, with the club receiving two grants one for support in Getting Girls into Tennis for \$1,500 and one from Bendigo Bank - \$1,000 (a customer took out a loan and nominated Box Hill TC)

BOX HILL TENNIS CLUB Inc'					
ABN 97 539 412 692 - Reg No A 0019 963F					
Cash Operating Statement - 12mth to 30/06/22					
Year	2022	2021	2020	2019	2018
Income					
Memberships	\$39,355	\$37,830	\$34,280	\$38,385	\$40,654
<i>Competitions</i>					
Night Tennis	\$14,408	\$8,799	\$14,158	\$18,128	\$17,520
Ball Fees	\$3,346	\$2,742	\$1,438	\$2,826	\$3,782
Sub-Total	\$17,754	\$11,541	\$15,596	\$20,954	\$21,301
<i>Sundry</i>					
Court Hire - Future Demand Tennis	\$13,555	\$10,342	\$12,583	\$13,750	\$12,255
Court Hire - Kingswood College	\$1,485	\$0	\$3,990	\$8,828	\$8,280
Court hire - Book a court	\$8,960	\$6,019	\$1,724	\$0	\$0
Court Hire for social tennis & other	\$0	\$0	\$245	\$1,319	\$3,184
ATO	\$8,527	\$0	\$0	\$0	\$0
Misc (Insurance)	\$100	\$0	\$6,480	\$0	\$76
Apparel (Net)	\$0	\$0	\$0	\$55	\$145
Sub-Total	\$32,627	\$16,361	\$25,022	\$23,952	\$23,940
Grants/donations	\$2,500	\$3,500	\$153,089	\$0	\$0
Total Income	\$92,236	\$69,232	\$227,987	\$83,290	\$85,895

Expenses:

Our standard expenses have been driven from:

- Tennis Balls
- Association Fees & Fines
- Repairs, Maintenance & General
- Electricity & Rates
- Mortgage & Insurance

However, in addition to the above expenses we had some one-off expenses throughout the year.

- New Lights
- New Fences
- Tree removal & general garden maintenance
- Roof installed over bins and coaching equipment
- Framing for presentations of history
- Lump sum payment off loan

Total expenses: \$204,710 (Full breakdown in table below)

Key highlights:

Total expenditure over the year has been significantly higher when compared to the past four years and this was primarily due to three key items:

- New Lights: approx. \$129k
- New Fences: approx. 40k
- Tree removal & general garden maintenance: approx. \$3k

Expenditure					
<i>Tennis</i>					
Tennis Balls	\$2,287	\$5,879	\$4,545	\$4,037	\$7,037
Association Fees & Fines	\$4,019	\$6,085	\$4,460	\$6,355	\$5,780
External Court hire	\$700	\$300	\$2,030	\$2,757	\$3,867
Sub-total	\$7,006	\$12,264	\$11,035	\$13,149	\$16,684
<i>Repairs, Maintenance & General</i>					
Sanitary Unit	\$988	\$932	\$932	\$891	\$842
Cleaning	\$2,753	\$1,717	\$2,951	\$3,740	\$2,066
General	\$11,026	\$5,645	\$6,559	\$22,332	\$13,618
Sub-total	\$14,767	\$8,294	\$10,442	\$26,963	\$16,526
<i>Utilities</i>					
Electricity	\$5,085	\$4,412	\$6,343	\$6,640	\$4,760
Rates	\$3,257	\$3,139	\$3,120	\$3,124	\$2,831
Water	\$735	\$673	\$870	\$850	\$817
Gas	\$382	\$332	\$457	\$451	\$452
Phone	\$0	\$0	\$0	\$56	\$302
Sub-total	\$9,459	\$8,556	\$10,790	\$11,120	\$9,162
<i>Administration</i>					
Loan Repay (Interest)	\$1,394	\$1,092	\$3,411	\$2,294	\$4,883
ATO - GST	\$408	\$2,583	\$9,572	\$0	\$0
Insurance	\$1,639	\$2,185	\$2,027	\$1,852	\$1,583
Administration	\$0	\$0	\$0	\$2,334	\$807
Sub-total	\$3,441	\$5,860	\$15,010	\$6,480	\$7,273
<i>Refurbishments</i>					
Fencing	\$40,567	\$0	\$0	\$0	\$0
Clubhouse upgrade/lights	\$129,030	\$1,963	\$82,531	\$0	\$0
Airconditioner	\$0	\$0	\$4,000	\$0	\$0
Book a court purchase/running cost	\$440	\$440	\$11,686	\$0	\$0
Sub-total	\$170,037	\$2,403	\$98,217	\$0	\$0
Total Expenses	\$204,710	\$37,377	\$145,494	\$57,712	\$49,645
Surplus/Deficit	-\$112,474	\$31,855	\$82,493	\$25,578	\$36,250

The City of Whitehorse rates valuation remains unchanged at approximately \$5 million.

Thank you to the committee and members for their work and contribution towards Box Hill Tennis Club's healthy financial position.

CELEBRATING OUR 125 127th ANNIVERSARY

On 29 May 2022 as a Club we were able to celebrate our 125 anniversary. Over 50 members joined us, along with Whitehorse City Council Lord Mayor Tina Lui, Paul Hamer, State Member for Box Hill, Dr. Carina Garland, Federal Member for Chisholm, Kathryn Jolly, Deputy President Tennis Victoria and Life Members Rhonda Wright, Kim Trengove, Peter Wright, Hugh Hayes, Robert Jamieson and Rodney Jarvis.







