

Box Hill Tennis Club | 2020-21



Annual Report 2020-21

AGM 26 July, 2021

ABN 97 539 412 692

Cnr Station and Cyril Streets

Box Hill South

<https://play.tennis.com.au/boxhilltennisclub>

Message from President: Simon Clarke

As for everyone the last 12 months has been a difficult period for Box Hill Tennis Club. Last year we had planned to celebrate the 125th anniversary of the tennis club, but due to the shutdowns that was unable to occur. We hope to have a minor celebration of the anniversary at the end of this year. Over the last 12 months we gradually reopened the club as allowed by the lifting of restrictions and so far have completed one ERT season and one BDNTA season, and the Victorian Pennants season and the ERT winter season are well underway. The coaching program has been running at full capacity for most of 2021. We have also run an Open Day at the end of February, which was well attended and brought in new members to the club.



One benefit of the lockdown is that it allowed us to move our membership system across to the ClubSpark system and implement rolling memberships. This has allowed for a more flexible membership system which is integrated with Book-a-Court and which allows credit card payment. After some initial hiccups, the system seems to now be working smoothly.

We have now had our first full year of using Book-a-Court and this has proven to be very beneficial for the club. In the last 12 months, even though there were over three months of shutdown, we have had over \$6000 worth of casual bookings. This far exceeds our initial expectations and means that the cost of installation has already been recovered. Further earnings can now be put aside for important future projects such as court upgrades. These casual bookings also provide an important source of new members.

A fantastic initiative that the club has run this year is the Getting Girls into Tennis program. This was aimed at encouraging teenage girls to take up tennis and was funded by the Victorian Government. The funding was obtained by Ros Cornish, Jill Ross and Alexei Demajo, who also ran the program. I would like to thank all three, especially Ros, for this wonderful program.

After a lot of effort, we now have obtained planning permission for the upgrade of the court lights to LED lights. As night tennis is now the preferred option for most members, this upgrade will significantly reduce the running costs for the club. The upgrade should occur in the second half of 2021 and will cause some minor disruptions to court access. The committee will endeavour to minimise this disruption and provide timely updates on any upcoming works.

Finally, I would like to acknowledge the stellar efforts of the Committee and all the volunteers at the club over the last year. In particular I would like to thank our outgoing Membership Officer, Jill Ross, for maintaining and growing our membership over the last five years. We are lucky to have a group of wonderful volunteers who make the club run smoothly and be an enjoyable place to play tennis.

Reports

Membership Report: Jill Ross

What another topsy-turvy year it has been due to the ongoing impact and disruptions created by Covid19. However, I am pleased to report that our membership for the 2020/2021 financial year continues to be strong, with the total **number of members being 285**.

This figure is similar to the membership figure for the 2019/2020 year (286) and represents a slight decrease from the pre-Covid 2018/2019 membership year (301). At the time of writing this report I am pleased to have membership numbers at 289 and I have every confidence that it will not be long before these numbers will match or exceed the pre-Covid figures.

Once again, I would like to thank the following contributors who through their continued commitment and efforts enable the membership of the club to remain healthy:

- A vibrant night tennis competition, coordinated by Allan Edge.
- An excellent coaching program provided by Alexei Demajo (Future Demand Tennis).
- Coordinator of Saturday/Sunday ERT and Pennant competitions, Simon Verbeek.
- A committee, led by President Simon Clarke, who leads by example and gives up many hours to ensure that the membership have access to fantastic facilities at BHTC.
- Ros Cornish, for her wonderful work receiving a grant and coordinating a program to encourage girls into tennis.
- Our Treasurer, Jan-Paul Buxton and committee members Rod, Robert, Sugumar and Wendy for their unwavering commitment to the group.

As indicated at our last AGM, the Committee decided to move from the 'MyTennis' portal to 'Clubspark' to improve membership administration. All membership enquiries and payments are completed via Clubspark and given this is also the portal we use for court bookings it made perfect sense to align membership to the same portal. I believe the transition has been a positive one and while it is still not the perfect system, it has certainly made my role as membership officer an easier one to manage. I am quite certain that regardless of the management system in place, the role of membership officer will always involve chasing up unpaid memberships.

Every year we review and where necessary request changes that hopefully will assist in making our voluntary roles easier. This year it is proposed to make two further adjustments to membership as shown below. These will be discussed in further detail during our Annual General Meeting.

- A **new membership category for a parent of a junior member** to allow them to have a hit with their child (previously if they have not taken up a family or adult membership they would be required to pay casual rates each time they join their child on court) or be eligible to obtain a role on the committee
- Currently all members are given 4 weeks notice that their membership is due to be paid. Members who do not update their membership when it is due will be sent a reminder. If the membership is still unpaid after the date specified in the reminder notice, they will be **deemed a lapsed member and subsequently charged a rejoining fee** should they wish to update their membership at a later date.

Membership renewal at Box Hill Tennis Club is on a rolling basis and as such there is no single date when everyone's membership is due. Rather, memberships are current for the twelve months from the individual date of purchase. This method also removes the need for pro-rata membership. Members will receive a reminder about their membership renewal one month before it is due and have an additional 30 days to complete their payment. **It is therefore important that all members advise the club of any contact detail changes, especially email addresses, as this is our key means of communication within the club.**

Finally, I have notified the committee of my intention to stand down from any official role on the BHTC committee. It has been an absolute pleasure to work with an incredibly dedicated team of volunteers who never cease to amaze me with the number of hours they so willingly give so that the 300 or so members at Box Hill Tennis Club can enjoy both their tennis and the wonderful facilities at the club. I no longer believe I am able to fulfill my role on the committee to the extent that it requires and look forward watching from afar the renewed impetus that comes with change.

My journey at BHTC, that started many years ago when my children played junior tennis, does not end here. I look forward to supporting the new committee as a community member and I urge all members to give some time and support to the committee going forward. There are many ways we can assist, whether it is attending working bees, organising a social event or helping with planned events, the list is endless. We all use the courts and facilities and should aim to assist and be part of a wonderful tennis community that does not to leave all the work to a small group of passionate volunteers.

Thank you again, it has been fun. I wish the new committee all the very best for the years ahead.

Getting Girls Into Tennis – A BHTC Program Supported by Active Club Grants, A VicHealth Initiative: Ros Cornish

In 2019-20, BHTC was fortunate to receive a \$3,088 grant as part of VicHealth's Active Club Grants program. These grants were available to increase female participation in sport through clubs.

The application for a grant was motivated by the fact that whilst BHTC had over 80 junior boys playing competitive tennis, it only had some 30 active junior female members. Consequently, BHTC only fielded 3 teams in the Girls Junior sections, compared with 32 Boys and/or Open (mixed) junior teams. Feedback from current and former junior girls indicated that girls who want to play with and/or against other girls frequently get discouraged and either give up or go elsewhere. This drop off becomes more apparent as the girls get older.



BOX HILL TENNIS CLUB

GETTING GIRLS INTO TENNIS

For girls aged 11 to 14 who don't play tennis

EIGHT WEEKLY SESSIONS FROM FRI MARCH 12
4.45 PM TO 5.45 PM
ALL EQUIPMENT PROVIDED
SUPPORTED BY ACTIVE CLUB GRANTS, A VICHEALTH INITIATIVE

Want to have fun, make new friends, be more active and learn new skills? Then sign up now! More information at <https://play.tennis.com.au/boxhilltennisclub/Coaching>

BHTC responded to this by developing a "Getting Girls into Tennis" program designed to increase its cohort of junior girls. It was targeted at local girls aged from 11 to 14 who currently don't play tennis. The 8-week program, which was free to participants, provided 6 weeks of introductory group coaching, followed by 2 weeks of social tennis designed to reinforce skills and teach scoring, rules and etiquette. The grant was obtained to cover the cost of hiring a coach, purchasing equipment (tennis racquets), hiring courts, providing each participant with a club t shirt and marketing costs.

Our original plan was to run the program twice, each for 8 girls, in Terms 1 and 4 of 2020. However, Covid intervened and the date by which grants had to be spent was extended to the end of 2021.

Implementation

We started promoting the program in February 2021 using newsletters and PE teachers in surrounding state primary and secondary schools. We were initially seeking 8 girls. However, given the number of girls who applied, and the uncertainty generated by Covid, we decided to run the program twice in back to back timeslots. After the first week, we decided to reduce the group size (from 8 to 6) to improve individual experience. This led to the introduction of a third group on another afternoon. So, we had three groups of six.

Outcomes

Feedback was very positive, notwithstanding further Covid interruptions, school holidays and some bad weather. Everyone had fun and acquired new skills and most made new friends. All respondents to our survey (representing two-thirds of participants) said that it was likely that they would recommend the Getting Girls into Tennis program to a friend or family member. The end result of the program has been 5 girls are interested in continuing coaching in Term 3 (with another interested in re-joining in Term 4) and 7 girls interested in joining a team with other girls from the program to play on Saturday mornings in Term 4.

Thanks

Thank you to the BHTC Committee for providing constructive input and helping to realise this project. In particular, special thanks go to Jill Ross for providing help in writing the original application and persuading surrounding schools to advertise the program, Simon Clarke for modifying the BHTC website (repeatedly), Wendy Quach for promoting the program through BHTC's Facebook page and last but not least Alexei Demajo (Future Demand Tennis) for developing the coaching program and sourcing the racquets which are now the property of the club. Also, a special thanks to Beth who delivered the coaching program in a friendly and fun manner.

Coaching Report: Head Coach Alexei Demajo

Although we were interrupted with 25% less coaching due to a number of lockdowns, coaching numbers remained strong throughout the last year with over 220 players consistently participating in lessons. We saw a big increase in adults taking up group lessons giving us a much more diverse program offering. Our junior program saw the addition of a great Saturday morning Red Ball competition which has seen nearly the entire group transition into ERT Saturday morning tennis over the past two seasons.



We continued to maintain a very close relationship with Roberts McCubbin PS and Kingswood College by running Sporting Schools Programs for the Preps - Grade 6's as well as coaching and managing all the Senior School Teams at Kingswood. We also welcome Tao Hu to the coaching team and he has been a great addition to the program and the club. Thanks to the great work of Ros Cornish, we were able to deliver a super Getting Girls into Tennis program during Term 2 2021. We have retained a strong group of girls to continue and they are looking to represent the club in ERT Junior Summer season.

Looking forward, we have just run our first Elite Pathway Program session this term and this is designed to provide a tailored avenue for our elite players in a coaching and training environment as well as tournament support and backing. We strongly believe this will translate into an even higher standard of players being produced and representing the club.

We are also expanding our Sporting Schools reach with a program lined up with Laburnum PS for Term 1 2022 as well as a future pilot program at Blackburn Lake Kindergarten.

Junior Competition Report: Head Coach Alexei Demajo

Unfortunately, due to Covid, the 2021 Winter Season didn't go ahead. We resumed competitive Junior play in October for the Summer Season with 21 teams participating. The drop in numbers was definitely due to the hesitancy around Covid in the community. Three teams won premierships in the Summer Season.



This Winter, we have entered a record number of teams with 23 teams playing each week. This bodes well for our summer season as we should have a large number of teams once again. At this stage of the season about 50% of the teams are in the top 4. For the upcoming AJL (Junior Pennant) we have nominated 13 players to represent the ERT which is also a record for the club.

This is super exciting as it means a number of our juniors will be competing against the other top juniors in their age group around metro Melbourne.

ERT Seniors Competition Report: Simon Clarke

The ERT Senior competition recommenced after the cancellation of the Winter 2020 season. In the Summer 2020/2021 season we had teams entered in the Saturday afternoon Singles/Doubles competition in Divisions 1, 2, 3 and 4, and in the Open Sets competition in Divisions 4 and 5. The SD2 side captained by Dave Rogers finished third, while the SD4 captained by Charlotte Gibson finished fourth.

In the Winter 2021 Saturday afternoon season we have one team completing in Open Sets Division 5.

Night Tennis Report: Night Tennis Convenor Allan Edge

2021 – Upcoming Spring Season (Due to start 26th July)

- We have nominated a record 26 teams. Mon 5 Ladies and 1 Open, Tues 6 Open, Wed 8 Open and Thurs 6 Open teams.
- There are over 120 regular night players, plus other emergencies
- With a good range of team sections we are catering for players of all standards.

2021 Autumn Season

- Good results. Of 23 teams we had 11 in finals, unfortunately no Semi Finals played due to a COVID Lockdown
- Premierships = Thurs SD 1 'Trailblazers'

Special team mentions (up to 2021 Autumn Season)

- Thursday Team 'Trailblazers' have won 4 consecutive premierships

Plans for Future

- A new curfew on the back courts from the current time of 9pm to potentially 10pm.
- We were able to base teams out of Eley Park and Blackburn this coming season and if additional capacity is required to prevent court overloading we have agreement to do so in the future for midweek matches.

Seeking Players

We are always looking for more night players at all playing standards, whether as constant regulars, part-timers or emergencies. Please contact Allan Edge on 0429 968 085 if interested in playing night tennis in any capacity.

Pennant Report: Simon Verbeek

The 2020 pennant season was cancelled due to COVID.

In the current 2021 pennant season the club entered five teams in the following grades:

- Grade 4 (x 2 teams)
- Grade 6
- Grade 9
- Grade 10

Nine rounds have been completed and four of the five teams are currently in the top four with good chances of playing finals.

Some significant changes have been made to the 2021 pennant season. Firstly, Tennis Victoria have less sections in many grades and therefore teams have been pushed down one to two grades. The benefit of these changes is a higher standard of tennis at the higher grades and a shorter final season.

The match format has changed where in the past players would play a best of three sets of singles one weekend and on the alternative weekend each player would play two doubles matches, each best of three sets. The new format has players playing each weekend in a doubles match consisting of one set to eight and a singles match that is the best of three sets, with the third set a super tie break. The general response to these changes has been positive.

Given the size of our club, it is very well represented in the pennant season, which is the premier competition in Victoria.

Maintenance Report: Rod Petrie

Over the last year we have had three structured working bees. The impact and various Covid related lockdowns over the last twelve months has also required a less formal and more spontaneous response to routine maintenance tasks. This has typically involved smaller working groups responding to more time intensive tasks as they arose. Basically, taking the “many hands make light work” approach to regular and planned upkeep at the club. I would like to thank all the club members who have very readily volunteered their time to help.

As has been the case in previous years, the regular maintenance tasks have mainly been around:

- Regular grooming of the courts
- General maintenance of the clubhouse and environs. This has included the commencement of a longer term project to maintain the well-established trees along the Station Street and the introduction of native trees and ground covers along the Cyril Street fence line and also the garden area immediately adjacent to the main gate. Following consultation with the Whitehorse Council arborist, it is planned that these areas will complement the more gradual improvements which have been made to the garden areas adjacent to the clubhouse.
- Replacement of new nets on the lower court

Treasurer's Report: Jan Buxton

The 2020/2021 has been a good year for the club from a financial perspective despite the challenges that Covid 19 has presented us throughout the year. Our income was slightly down when compared to previous years but our expenditure over the same period was also lower. Our final position was a surplus of \$31,855.

Income

As expected, our primary source of income has been driven from:

- Membership
- Night Tennis Fees
- Court hire (Third party, Book-a-court and FDT)
- Ball Fees
- Grants

Totaling: \$69,232 (Full breakdown in table below)

Key highlights

The number of grants was lower this year than in previous years (in 2019/2020 we received four grants) with the club receiving one this year for support in Getting Girls into Tennis for \$3,500.



Book-a-Court was introduced at the beginning of 2020, which allows the general public to hire the courts online. The cost to purchase and install this was approximately \$12,000 and the club received a \$6,000 grant from Tennis Australia as an incentive to have it installed and make tennis more accessible to the general public. In the 2019/2020 financial year (last ~4-5 months) the club received income of \$1,724. With the income in 2020/2021 of \$6,019, the club has now paid off the investment and all future income from Book-a-Court will be profit to the club.

COVID 19 Impact

Over the past three years, the club's typical income (excluding grants) has been ~\$85k, this year this figure has dropped to ~\$69k, which is a difference of ~\$16K. The two main areas that have reduced are:

- Night tennis (approximately \$8k)
- Kingswood Court Hire (approximately \$8k)

Expenses

Our expenses have been driven from:

- Tennis Balls
- Association Fees & Fines
- Repairs, Maintenance & General
- Electricity
- Rates
- Mortgage
- ATO
- Insurance

Totaling: \$37,377 (Full breakdown in table below)

Key highlights:

Total expenditure over the year has been the lowest when compared to the past four years:

- General maintenance costs are down
- Electricity costs have reduced - even though we have made the lights available free of charge for members during the covid period.

The City of Whitehorse rates notice this year identified the site value of the club at approximately \$5 million, which is significantly up since the last site value of \$3.13 million.

Thank you to the committee and members for their work and contribution towards Box Hill Tennis Club's healthy financial position.

BHTC Financial Statement 2020-2021

BOX HILL TENNIS CLUB Inc'				
ABN 97 539 412 692 - Reg No A 0019 963F				
Cash Operating Statement - 12mth to 30/06/21				
Year	2021	2020	2019	2018
Income				
Memberships	\$37,830	\$34,280	\$38,385	\$40,654
<i>Competitions</i>				
Night Tennis	\$8,799	\$14,158	\$18,128	\$17,520
Ball Fees	\$2,742	\$1,438	\$2,826	\$3,782
Sub-Total	\$11,541	\$15,596	\$20,954	\$21,301
<i>Sundry</i>				
Court Hire - Future Demand Tennis	\$10,342	\$12,583	\$13,750	\$12,255
Court Hire - Kingswood College	\$0	\$3,990	\$8,828	\$8,280
Court hire - Book a court	\$6,019	\$1,724	\$0	\$0
Court Hire - Chinese Social night & other	\$0	\$245	\$0	\$2,279
Social Tennis	\$0	\$0	\$1,319	\$905
Misc (Insurance)	\$0	\$6,480	\$0	\$76
Apparel (Net)	\$0	\$0	\$55	\$145
Sub-Total	\$16,361	\$25,022	\$23,952	\$23,940
Grants	\$3,500	\$153,089	\$0	\$0
Total Income	\$69,232	\$227,986	\$83,290	\$85,895

Expenditure				
<i>Tennis</i>				
Tennis Balls	\$5,879	\$4,545	\$4,037	\$7,037
Association Fees & Fines	\$6,085	\$4,460	\$6,355	\$5,780
External Court hire	\$300	\$2,030	\$2,757	\$3,867
Sub-total	\$12,264	\$11,035	\$13,149	\$16,684
<i>Repairs, Maintenance & General</i>				
Sanitary Unit	\$932	\$932	\$891	\$842
Cleaning	\$1,717	\$2,951	\$3,740	\$2,066
General	\$5,645	\$6,559	\$22,332	\$13,618
Sub-total	\$8,294	\$10,442	\$26,963	\$16,526
<i>Utilities</i>				
Electricity	\$4,412	\$6,343	\$6,640	\$4,760
Rates	\$3,139	\$3,120	\$3,124	\$2,831
Water	\$673	\$870	\$850	\$817
Gas	\$332	\$457	\$451	\$452
Phone	\$0	\$0	\$56	\$302
Sub-total	\$8,556	\$10,790	\$11,120	\$9,162
<i>Administration</i>				
Loan Repay (Interest)	\$1,092	\$3,411	\$2,294	\$4,883
ATO - GST	\$2,583	\$9,572	\$0	\$0
Insurance	\$2,185	\$2,027	\$1,852	\$1,583
Administration	\$0	\$0	\$2,334	\$807
Sub-total	\$5,860	\$15,010	\$6,480	\$7,273
<i>Refurbishments</i>				
Clubhouse upgrade/lights	\$1,963	\$82,531	\$0	\$0
Airconditioner	\$0	\$4,000	\$0	\$0
Book a court purchase/running cost	\$440	\$11,686	\$0	\$0
Sub-total	\$2,403	\$98,217	\$0	\$0
Total Expenses	\$37,377	\$145,494	\$57,712	\$49,645
Surplus/Deficit	\$31,855	\$82,492	\$25,578	\$36,250

BOX HILL TENNIS CLUB Inc'					
ABN 97 539 412 692 - Reg No A 0019 963F					
Statement of Financial Position					
as at 30th June 2021					
Year		2021	2020	2019	2018
Assets					
Current Assets					
	ANZ Cheque	\$6,095	\$6,095	\$5,636	\$5,636
	Bendigo Bank	\$105,207	\$153,699	\$22,616	\$11,376
	Debtors	\$0	\$0	\$0	\$0
	Total Current Assets	\$111,302	\$159,794	\$28,252	\$17,012
Fixed Assets					
	Land	\$5,005,000	\$5,005,000	\$3,130,000	\$3,130,000
	Club House	\$85,066	\$85,066	\$85,066	\$85,066
	Courts - Top 4	\$104,919	\$104,919	\$104,919	\$104,919
	Courts - Bottom 3	\$154,435	\$154,435	\$154,435	\$154,435
	Fence	\$8,780	\$8,780	\$8,780	\$8,780
	Other Fixed Assets	\$65,008	\$65,008	\$65,008	\$65,008
	Total Fixed Assets	\$5,423,208	\$5,423,208	\$3,548,208	\$3,548,208
	Total Assets	\$5,534,510	\$5,583,002	\$3,576,460	\$3,565,220
Liabilities					
Current Liabilities					
	Total Current Liabilities	\$0	\$0	\$0	\$0
Non-Current Liabilities					
	Bendigo Bank Loan	\$3,898	\$76,570	\$27,978	\$42,316
	Total Non-Current Liabilities	\$3,898	\$76,570	\$27,978	\$42,316
	Total Liabilities	\$3,898	\$76,570	\$27,978	\$42,316
Members Funds					
Reserves					
	Steve Collett Award Reserve	\$1,851	\$1,851	\$1,392	\$1,392
	Asset Revaluation Reserve	\$4,769,620	\$4,769,620	\$2,894,620	\$2,894,620
	Sub-total	\$4,771,471	\$4,771,471	\$2,896,012	\$2,896,012
Members Funds					
	Opening Balance	\$734,961	\$652,470	\$626,892	\$590,642
	Surplus/Deficit for the year	\$24,180	\$82,491	\$25,578	\$36,250
	Sub-total	\$759,141	\$734,961	\$652,470	\$626,892
	Total Liabilities & Members Funds	\$5,534,510	\$5,583,002	\$3,576,460	\$3,565,220
	Balance	\$0	\$0	\$0	\$0



