Weston Creek Tennis Club 2017-18 AGM Minutes Wednesday 8 August 2018 at 7:30pm

1 PRESENT

Clair Dupont, Stewart Back, Brian Chauncy, Daniel Green, Geoffrey Kotz, Johnny Swientek, Lorraine Ovington, Alan Thomas & Trish Hagan.

2 **APOLOGIES**

Graeme Rossiter, Maggie King, Kay Nairn, Mark Walton, Trish Lord, Rick Lord & Hugh Bush.

3 ACCEPTANCE OF <u>PREVIOUS AGM MINUTES</u>

The Executive Committee accepted the previous 2016/17 AGM Minutes with no alterations. Moved by Brian Chauncy, Seconded by Geoff Kotz.

BUSINESS ARISING FROM PREVIOUS AGM MINUTES

- 1) The club has received around \$3,500 from the Southern Cross Club.
- 2) The ACT Government is currently investigating if club remittance should go into one pool instead of getting each club to deal with own finances.

5 EXECUTIVE ANNUAL REPORTS

PRESIDENT

4

1) Refer to <u>President's Report</u>.

TREASURER & FINANCIAL STATEMENTS

- 1) Refer to <u>Audited Financial Statements</u>.
- 2) The club has a surplus of about \$12,000.
- 3) Utilities are going up by around \$1000 a year (20%)
- 4) The club has reduced waste removal costs.
- 5) The savings account has \$61,126.54
- 6) The term deposit account has \$50,779.62
- 7) We have added another \$50,000 to the term deposit account as the club doesn't expect to spend any large amounts anytime soon.
- 8) The club was fortunate to receive a \$10,000 grant to go toward new gazebos and landscaping from ANZ through their Hot Shot programme.
- 9) **Note:** Land Rates have not doubled. There was a glitch in the billing system. Land rates were \$5,577 this financial year. The ACT government forgot to bill the club a few times last year, so the club had to catch up this year with payments.
- 10) There will be a meeting at Tennis ACT next week on the ACT's approach to Sport (Tennis). Wayne Lacey will be presenting and there will be a focus on government financial support.

- 11) The club has received around 240 membership fees.
- 12) Social tennis has put around \$1500 back into the club with no costs for balls.

MEMBERSHIP

- 1) Refer to the <u>Membership Report</u>.
- 2) There has been ongoing problems with the membership system, MyTennis. There should be a better way to get membership data through financial transactions which is more accurate than player information. There should be an update to the system on 9th July but they don't have enough resources.
- 3) At the open day, after the Australian Open, the club waivered the joining fee, but only gained five out of 400 members.

COACH

- 1) Refer to the <u>Coach's Report</u>.
- 2) Junior participation is not translating into membership.
- 3) There has been a drop in adult membership but that may be due to the winter season.
- 4) The club has been looking at how to change the management of the club to where the coach operates the club, and the committee charges the coach. There has been ongoing discussion within the committee for around 5 years. The club is closer to organising a coach operator system.

PENNANT

- 1) Refer to the <u>Pennant Report</u>.
- 2) Upfront payments still a problem.

ALL REPORTS ACCEPTED

13) Moved by Lorraine Ovington, seconded Geoff Kotz. Carried

6 ELECTION OF NEW EXECUTIVE 2018-19

NOMINATIONS & DECLARATION

- 1) The President noted that each year the Committee retired in accordance with the constitution, and a new Committee is elected.
- Refer to <u>Committee nominations for 2018/19</u>. The current 2017/18 Committee members have indicated they would be willing to continue to serve in their roles for the next year.
- 3) All Committee members are current WCTC financial members.
- 4) Moved by Clair Dupont, Seconded by Geoff Kotz. Carried

AUDITORS & MEMBERSHIP

AUDITORS

7

1) **Motion:** That GLR Accountants be reappointed as auditor for the financial year 2018-19. Accepted.

MEMBERSHIP FEES

1) Membership Fees were not discussed at the AGM. They would be reviewed before the start of 1 April 2019 (club financial year)

8	GENERAL BUSINESS	
1)	The club is investigating the replacement/fixing of the court lighting system.	
2)	The club had an incident where it was vandalised.	
3)	The club received ANZ funding to redo the Gazebos.	
4)	The club is investigating fixing the holes in the fences.	
5)	Trish Hagan thanked the Committee members for their efforts, Seconded by Alan Thomas.	
9	NEXT AGM	
The next Weston Creek Tennis Club AGM will be held on Wednesday 7 August 2019 from 7:30pm at the Club.		
10	MEETING CLOSE	
The W	eston Creek Tennis Club 2017/18 AGM closed at 8:49pm.	

Prepared by Clair Dupont

Weston Creek Tennis Club Annual General Meeting 2018 President's Report

Annual General Meeting

The Annual General Meeting for 2018 will be held on **Wednesday 8th August** at **7.30 pm at the Clubhouse**.

Please come and contribute to the running of your Club. The Club urgently needs new Committee Members and is under represented with competition players. If you can participate as a Committee Member, please send your nomination to Brian Chauncy or myself before the AGM.

The Online Booking System

Trying to solve the problems

This last year has continued with the transition from a manual booking and court control system to a Tennis Australia online booking system. Although the system is still 'settling in', it has been, and still is, a painful process for many, but especially for the Membership Secretary (Brian Chauncy).

The support provided by the help desk at Tennis Australia has been reasonable, but there are still many bugs in the system (some major) that you would expect should have been eliminated by now. For example, the Registration System and the membership data base has still not been synchronised, with the *Book-a-Court* system causing unnecessary inconvenience to members trying to book courts at members rates.

The benefits of the new system are several, and entry to the Courts and the Clubhouse are now simpler. However, it appears that Tennis Australia has not applied sufficient resources to implement both the membership and *Book-a-Court* systems. We have been promised that problems will be fixed, but, this has not happened. It is over two years since the changeover started. The end result is that the introduction of the new system has been very painful and a lot more costly than promised.

'Pain' and the cost over runs are not unusual in new systems, especially when so poorly managed by Tennis Australia, but this introduction has been unnecessarily so. Brian has been tireless in his pursuit of membership fees, identification of members from the system, assisting members individually, and glitches in the system.

Some positives

A benefit is that access to the back room is now quite restricted and the automatic light sensor means fewer light issues, as access to manual light switches is now precluded. This should reduce lights being left on or used unnecessarily, hence reducing lighting costs and reliability problems.

The Club is also starting to see the income expectations from the online system with an increase in casual fee income.

Some negatives - lighting

Lighting glitches continue to happen due to software problems. Lights are now programmed to go out, irrespective of bookings at 11pm. After several years of lighting problems, there have been fewer lighting issues from the lights themselves, but there have also been many challenges with the electronic system itself.

What to do if you are experiencing difficulties

Should you have difficulties with the online booking system, or the membership system, please contact a Committee member. We need positive suggestions as to how the system can be improved, but the only way to improve the current system is if you tell us the specific issues you have had with the system.

Membership

The frustration with the new system has resulted directly in a fall in membership from the high 300's to the high 200's. This is clearly not a desirable result for our Club. Again, if you have difficulties with the online booking system, or the membership system, please contact a Committee member.

Annual Fees

Annual fees have increased by a small amount (\$10) this year, hence the cost to members remains extremely attractive compared to other sports and activities (eg Gym centres). We continue to be affiliated with Tennis ACT. This brings several benefits, such as competition organisation, player insurance, support expertise in running the Club, and news on various Tennis trends/activities.

Focus on Tennis

Tennis activity

Despite the foregoing problems with the on-line system your Committee has not lost its focus on tennis itself.

The Committee has, and will continue to, liaise closely with Tennis ACT on the future of tennis. Affiliation with Tennis ACT brings several benefits, such as competition organisation, player insurance, support expertise in running the Club, and news on various Tennis trends/activities.

A community tennis Club

The Club continues to be open and welcoming to all the community and the level of activity in and around the courts indicate this. Junior coaching, pennant competition (day and night), social (day and night) and casual play is well supported, however, as in all Clubs, there is a paucity of players in the 20-40 year age group. This is a nationwide issue for many sports.

Coaching

Importantly, coaching of all ages, especially young children, is well supported and is a major activity of the Club. The Club Coach, Mark Walton, and his assistants are to be thanked for nurturing and coaching of the younger tennis players.

Sponsorships - Canberra Southern Cross Club and Rebel Sport

We have two sponsorships for which we are most thankful.

The *Canberra Southern Cross Club (CSCC)* is receiving applications for direct grants, but we hope that the present 7.5% of 'card swipes' at the CSCC venues will continue and increase. WCTC is a member of that program and we ask all WCTC members and their friends who are members of the CSCC to 'sign up' when they visit any CSCC venue. Simply swipe your CSCC card when you buy food or drinks. <u>Please note</u> that, you do not need to be a member of our Tennis Club - this is relevant to parents of children and any friends.

Rebel Sports store also support us. When you make a purchase at any Rebel Store and swipe the 'Rebel Store' Card, then 5% of the amount is credited to our account for purchase of tennis gear from the store. So far we have benefited with numerous cans of balls which are distributed to the various groups who regularly play. We will also be able to receive nets, but not sweepers under this scheme. These cards are available from Mark Walton, Brian Chauncy and myself. The Club continues to look for better sweepers that last longer and are much less costly (present sweepers are about \$300 each!)

Please support our Tennis Club by participating when you, your family and friends go to either the CSCC or a Rebel Sports store.

Successful grant application

We submitted an application for an *ANZ Bank Grant*, which was successful and resulted in a grant of \$10000. This will be used to replace the gazebo(s) which were destroyed by vandals over Easter.

<u>The Future</u>

Financial position

While our financial position (refer to the Treasurer's Report for details) is sound on a yearly basis, planning and implementing a sinking fund which provides for expensive new courts, fencing, and a new lighting system and other items, is far from precise.

Enhancing the facility

As all will appreciate, the Club has existed now for well over 40 years and all the major components of our Club – Courts, lighting, fences, Clubhouse, electrical system and grounds, could well do with a major 'makeover'. How your Club can progress this without substantial government assistance, is a major question yet to be answered. For example, we have sufficient funds to replace two court surfaces (\$40000 per court), but the Committee does not think it proper to increase fees and build up a large bank balance, when some of the large expenditures maybe a few, or several years away. While the major facilities are still doing the job well, there is no compulsory need to urgently upgrade/refurbish just for the sake of it.

Onsite Manager

As your Committee believes that most members want the Club to continue to operate as a community focussed Club rather than as a commercial centre, we will try to balance the need for survivability and commercial requirements against the desire to be a viable, community 'Club like', and above all, open Club. However, it is becoming more evident that the Club needs an on-sight presence, for example a manager. We are progressing to this end influenced by the potential cost of this change.

Weston Creek Tennis Club is your Club

Most importantly, tennis at our Club is a game for all in the community to participate in and enjoy, and your Committee will try to keep it that way. **Playing tennis throughout life contributes to our physical, mental and social well-being, which in turn enhances our quality of life**

Remember to keep up to date on activities through the Tennis Australia Weston Creek Tennis Club website at<u>www.tennis.com.au/westoncreektc/</u> where you can book a court as a member or just casually, become a member, or get involved in coaching. Please contact any of the Committee should you have any suggestions, difficulties or to report Court maintenance needs. All members are most welcome to attend Committee Meetings, normally held on the second Tuesday of each second month at the Club at 7.30pm. Minutes of Meetings and composition/contact details of the Committee are posted on the Noticeboard.

Finally, on behalf of the Club membership, I sincerely thank the members of the Committee for their commitment and dedication, and thank those other members who have helped over the year. Without this help and assistance your Club would not operate. We trust you will all keep playing and enjoying tennis at your Club, and encourage others to do the same.

Stewart Back President

24 June 2018

Weston Creek Tennis Club Audited Financials for Year Ended 31 March 2018



Efkon House 20-24 Trenerry Street PO Box 3875 Weston ACT 2611

T: (02) 6287 2655 F: (02) 6287 241 I admin@glraccountants.com.au www.glraccountants.com.au

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF WESTON CREEK TENNIS CLUB INCORPORATED

Scope

We have audited the financial statements of Weston Creek Tennis Club Incorporated, being the Statement of Operating Income and Expenditure, Balance Sheet and Notes for the year ended 31 March 2018, showing an Operating Surplus of \$12,506.68 and Accumulated Funds of \$263,117.51. The Committee is responsible for the preparation and presentation of the financial statements and the information they contain. We have conducted an independent audit of these financial statements in order to express an opinion on them to the members.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance as to whether the financial statements are free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial statements, and evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion as to whether, in all material respects, the financial statements are presented fairly in accordance with applicable policies described in the notes to the accounts and relevant statutory requirements as outlined in the *Associations Incorporation Act 1991* (ACT) as to present a view of the entity which is consistent with our understanding of its financial position and the results of its operations and cash flows.

Qualifications

As is common for organizations of this type, it is not practicable for Weston Creek Tennis Club Incorporated to maintain an effective system of internal control over receipts until their initial entry in the accounting records. Accordingly, our audit in relation to receipts was limited to amounts recorded.

Qualified Audit Opinion

In our opinion, except for the effects on the financial statements of the matter referred to in the qualification paragraph, the financial statements are in accordance with s 72 of the Associations Incorporation Act 1991 (ACT) and present a true and fair view of the financial position of Weston Creek Tennis Club Incorporated as at **31 March 2018** and the results of its operations for the year then ended.

Brett Hanlon

Chartered Accountant 20 July 2018

WESTON CREEK TENNIS CLUB INC.

ABN. 68 568 792 579

ANNUAL FINANCIAL REPORT

1 APRIL 2017 - 31 MARCH 2018

Weston Creek Tennis Club Inc.

Committee's Report

The committee members of Weston Creek Tennis Club Incorporated submit the the financial report for the year ended 31 March 2018

Committee Members

The names of the committee members throughout the year and at the date of this report are:

Stewart Back (President) Geoff Kotz (treasurer) Brian Chauncy Mark Walton Daniel Green Johnny Swientek Joe Pettit Hugh Bush Clair Dupont Lorraine Overton Graeme Rossiter

Principal Acitivities

The principal activities of the club during the financial year were to provide tennis instruction and friendly competition opportunities to all members

Significant change.

No significant change in the nature of these activities occurred during the year.

Operating Result The operating result amounted to a surplus of \$12,506.68

This statement is made in accordance with the resolution of the committee and is signed for and on behalf of the committee by:

ack

(President)

Trassifier

Dated: 22 - May - 2018

Weston Creek Tennis Club Inc.

Statement of Operating Income and Expenditure

1 April 2017- 31 March 2018

	1 Abu 2017-	21 March 2019			
	Income	2016-17	2017-18	% Change	Note
Court Usage Fees		18341.21	22,843.13	25	
Interest Received		844.43	1,083.88	28	
Membership fees		30387.50	35,806.20	18	
Pennant Player fe	es	6910.00	7,577.00	10	
Sponsorships		2864.16	13,529.02	372	
Total Income		59347.30	80,839.23	36	
	Expenditure				
Administrative ex	penses	4322.40	2,560.73	41	
Advertising		81.37	82.10	1	
Affiliation ACT Ter	nnis Association	5300.00	5,300.00	0	
Audit fees		550.00	550.00	0	
Clubhouse cleanir	ng and maintenance	9122.30	7,708.25	16	
Consumables		2720.53	1,062.69	61	
Donations, Gifts, P	rizes	265.00	0.00	0.1	
External court hire		10.00	0.00	100	
Gov't charges:	Land rent	5577.00	5,577.00	0	
	Lodgement fees	3377.00	78.00	0	
	Rates	2966.02	6,327.15	113	
Grounds Mainten		8968.02	2,442.00	73	
Insurance		1552.22	1,587.93	2	
Pennant team cor	npetition fees	5650.00	3,340.00	41	
Sundry Expenses		139.00	127.00	9	
Utilities:	Electricity	4906.61	5,915.38	21	
	Waste removal	2469.48	1,693.14	31	
	Water supply and sewerage	1912.00	2,000.12	5	
Total Expenditure		56511.95	46,351.49		
Net Cash Surplus		2835.35	34,487.74		
Adjustments					
Add Outstanding	payments due				
-	nt Player fees	1690.00	940.00		5
Court Hire		1703.00	1,403.00		
Less Membership Prepayments		960.00	819.30		
Less Depreciation					4
-	ngs and structures	22880.26	21,644.72		
Equipment		2031.54	1,860.04		2
Total Adjustments		17788.60	21,981.06		2
Net Operating Surplus			\$ 12,506.68		-

Weston Creek Tennis Club Inc. Balance Sheet as at 31 March 2018

	31/03/2107	31/03/2018	Notes
Assets			
Current Assets			
Cheque account	2,298.95	2,891.61	3
Cash received but not banked			
Savings Account	75,822.28	61,126.54	
Term Deposits		50,779.62	
Total Current Assets	78,121.23	114,797.77	
Non-Current Assets			
Buildings and structures at cost	490,891.59	490,891.59	2
Less: Accummulated Depreciation	-330,346.44	-351,991.16	2
Equipment at cost	37,224.60	37,368.80	2
Less Accumulated Depreciation	-16,658.15	-18,518.19	2
Add Outstanding Pennant Player fees	1,690.00	940.00	
Add outstanding Court Hire	1,703.00	1,403.00	5
Total Non-Current Assets	184,504.60	160,094.04	
Total Assets	262,625.83	274,891.81	
Liabilities			
Pre-Payments - Membership	960.00	819.30	
Key deposits	11,055.00	10,955.00	4
Total Liabilities	12,015.00	11,774.30	
Net Accumulated Funds	250,610.83	263,117.51	
Accumulated Funds at Start of Year	270,254.28	250,610.83	
Net Operating Surplus	-19,643.45	12,506.68	

\$ 250,610.83 \$ 263,117.51

Accumulated Funds at End of Year

Draft Minutes of the Weston Creek Tennis Club 2017-18 AGM held on 8 August 2018 Page 15 of 25

WESTON CREEK TENNIS CLUB INC.

Notes on the Reports year ended 31 March 2018

- ¹ The club operates on a cash accounting basis, which means all receipts and payments are recorded in the club's accounts on the day the transaction took place, irrespective of any portion of the receipt or payment which might refer to a prior or subsequent financial year.
- ² Assets are recorded at their historical cost and are depreciated, using the straight line method, over the number of years of expected useful life. As assets become fully depreciated and have either been replaced or become redundant they are written off and deleted from the asset register. NB. No assets were written off this year.
- All income categories show improvement over the past year and we have recouped the losses incurred during 2016/17.
 We were fortunate to receive a \$10,000 grant to go toward new gazebos and landscapingfron ANZ through their Hot Shot programme

Saving on the purchase of tennis balls have been made through our "reward system " at REBEL Sports.

We have re-negotiated our waste removal contract to achieve a considerable saving.

- 4 We accepted \$819.30 of renewal applications and payments prior to the end of our financial year.
- 5 There were \$940.00 of Pennant Player fees outstanding as at 31 March 2018.



Date: 2nd Aug 2017

Another solid year of tennis for coaching & tennis activities at the Weston Creek Tennis Club for 2016/17. We continue to have strong coaching numbers throughout the entire year although we do obviously drop with the seasons changing from summer time to winter. We estimate our numbers for coaching to be around the 300 to 400 students thru summer & 200 to 300 in the winter time. We have a great coaching staff with strong feedback from our local communities being a key feature to our continued success. As well, our very organised & diverse structures of programs allows us to connect with a range of people from the very young to the active adult.

Our main diverse & organised programs include:

- A range of TA endorsed tennis coaching programs which attracts a diverse range of people. From our Hotshots playing & lesson programs for the kids thru to our Cardio tennis programs, Holiday camps & local in house tennis competitions & junior ACT competitions & tournaments.
- We also have a strong connection with our local schools which we feel is vital for our grassroots tennis programs at Weston. We currently have Chapman, Arawang, St. Judes & St John Vianneys already attending our schools tennis coaching activities. We also support local fete's & fundraisers with sponsoring of local fete's at Lyon's early learning school, St.Judes & Duffy Primary in 2017.
- Open Day Tennis Events Again something we feel is very important in connecting with the local community is our Tennis Open Days. We run 2 annually, 1 straight after the Aussie Open to connect with the buzz & interest of tennis in the summer time & the other a charity Day event. (Details of this are below). These events allow us a great way to get the local community to come to

the Weston Creek Tennis Club, where we can show case all the great things that we offer. From the connection of club activities, comps & social play thru to all the tennis coaching activities & events that we offer.

- <u>RMH Charity Tennis Day Tennis Carnivale plus our 24hr</u> <u>TENNIS CHALLENGE</u> 15th & 16th Sept, This is a great opportunity to show case our tennis club & potentially gain new members. Last year we had around 400 estimated come to this event so I am sure with further planning & time available we can make this event even more successful.
- INTERSTATE TEAMS CHALLENGE to be held in Canberra at Weston dates 23rd – 25th Sept. Teams from southern NSW as well as the local area will be playing in this event
- Weston Creek Junior Open Sat 7th & Sun 8th Oct.
- End of year NZ Junior tennis tour 6th to 22nd Dec, we have already 5 kids going so far.

As you can see we work very hard professionally to organise a range of diverse & interesting activities here at Weston Creek Tennis Club. These, diverse grass roots programs allow us to connect with a wide range of people to play tennis here at Weston Creek Tennis Club. We look forward to continuing our hard work in all these areas, as well as looking at expanding any opportunities to making this great tennis club of Canberra even better.

Many thanks

Regards Mark Walton Club Coach

Visit csot.com.au <u>csot@grapevine.com.au</u>

Weston Creek Tennis Club Membership

REPORT TYPE: Member Report DATE & TIME: 28/03/2018 02:25 PM Members Current Between Financial Year - 2017/2018 ORGANISATION: Weston Creek Tennis Club # OF MEMBERS: 339

Weston Creek Tennis Club Annual General Meeting 2018 Pennant Report

Weston Creek Tennis Club had 37 teams compete in the various 2017-18 Walking Clinic Adult Pennant competitions. There are now competitions run in every season (Summer, Autumn, Winter and Spring) on Monday/Tuesday nights, Thursday nights and Saturday afternoons. Weston Creek had 11 teams in the 2017 Spring competitions, 4 teams in the 2018 Summer competitions, 12 teams in the 2018 Autumn competitions and 10 teams in the current 2018 Winter competitions. More information regarding each competition can be found at https://www.tennis.com.au/act/competitions/pennant/adult .

Weston Creek had another successful year with a number of teams making semi-finals and finals and some going all the way to take out the title. This was highlighted in the recently completed Autumn competitions with our Monday/Tuesday Division 1 winners and Division 4 runners-up, Thursday Division 1 winners and runners-up and Saturday winners. With the Winter competitions coming to a close it looks like we will be wellrepresented in the finals again.

A special thanks to all club captains who organise their teams from week to week and maintain our reputation as a competitive but friendly club. All pennant registrations are done online with upfront payment required. The transition to this process has taken some time but most captains and players are compliant and should be thanked for their patience and support. Registrations for the 2018 Spring competitions are now open. More information can be found on the Weston Creek Tennis Club website https://www.tennis.com.au/westoncreektc/adult-tennis/adult-pennant

Registrations for Spring Pennant are open until 27 August 2018 and details to register will be available on the WCTC website. The spring tournament starts on 10 September 2018. Dan Green is also on the Tennis ACT Pennant Review Committee that is looking at updating current rules and regulations and the structure of pennant competitions.

Dan Green

Pennant Captain 7 August 2018

Weston Creek Tennis Club Annual General Meeting 2018 Nomination for Executive and Committee

Executive

#	Position	Name
1	President	Stewart Back
2	Vice President	VACANT
3	Public Officer	VACANT
4	Secretary	Clair Dupont
5	Treasurer	Geoff Kotz

Committee Appointments

#	Position	Name
1	Membership	Brian Chauncy
2	Pennant Club Captain	Dan Green
3	Coach	Mark Walton
4	Court Controller	Joe Petit
5	Maintenance	VACANT

General Members

#	Position	Name
1	General Member	Johnny Swientek
2	General Member	Hugh Bush
3	General Member	Maggie King
4	General Member	Lorraine Ovington
5	General Member	Graeme Rossiter

WESTON CREEK TENNIS CLUB INC

MINUTES OF AGM FOR 2016/17 WEDNESDAY 2 AUGUST 2017

Present	Stewart Back, Geoff Kotz, Brian Chauncy, Hugh Bush, Maggie King, Javad Mehr, Daniel Green, Brad Kane, Kim Kachel, Johnny Swientek, Mark Walton.
<u>Apologies</u> <u>Meeting Open</u>	Keith and Dot Simm, Joe Petit, Lorraine Ovington. Stewart Back opened the meeting at 7.35pm welcoming all and especially Kim Kachel from Tennis Aust.
<u>Previous Minutes</u> be	Motion: That the Minutes of the previous meeting (2016) accepted. Moved – H Bush, seconded – D
Green; carried <u>Business Arising</u>	
And Reports	Stewart suggested that the items in "Business arising" be addressed by the relevant committee members. The full reports of committee members are attached at the back of these minutes.
	<u>President's Report</u> – Stewart suggested that members had
	read his report and that if there were no objections or
	discussion the report be accepted. Moved - G Kotz, seconded – B Chauncy. carried
	<u>Financial Report</u> – Geoff spoke to his report, covering
	inhouse projects, computerised booking and security
	system and online membership renewals. Stewart stated that we are using "Loyalty credit points"
	from Rebel Sports to purchase balls and that we have
	approx. \$1,000 credit at present. We have also received approx. \$3,000 from Canberra
	Southern Cross Club as part of their sponsorship scheme.
	We have re-negotiated our garbage collection contract by
	replacing multiple bin collections with single large bin collections, thereby reducing the monthly expense by
	about 50%. Kim is looking into the apparent anomaly by
	which we are deemed to be a "club" and not a "sporting
	facility" and therefore are not eligible for free garbage collection as provide by ACT govt.
	Brian stated the Tennis Connect payment of \$1,190
	indicated that many members were not "registering" when
	renewing memberships. It was suggested that there may be a problem associated with the amount of personal
	information requested and members may be subject to
	personal data leakage. Kim assured that the membership
	data was quite secure. Stewart noted that we did not increase membership fees,
	he also considered the social players' fee was too low.
	These items to be debated at committee meetings.

It was also noted that the Financial Reports had been audited and cleared by GLR Accountants.

Stewart proposed the report be accepted. Moved – B Chauncy, seconded J Mehr.

<u>Junior Development Report</u> - Mark spoke to the report stating that Coaching programmes continued to improve and be fine-tuned. TA's assistance in this area is greatly appreciated. Junior participation seems to be increasing, although numbers vary seasonally.

Schools are becoming more aware of the programmes being offered by the club. A programme to encourage schools participation is being directed by Jeff Bartlett of T ACT, an ex-teacher, who is enthusiastic and doing a good job. He is also trying to establish inter-school competition. Two "open days" is considered the optimum number. These are considered best held after the AO and in early spring.

It was considered that more could be done in regard to Junior Development and further discussions were warranted in this regard.

<u>Pennants Report</u> - Dan spoke to his report stating the Club was well represented in all competitions with 31 teams being registered.

Online registration and payments are still encountering problems and this may be the cause of up-front payments not being readily accepted.

<u>Social Tennis</u> – Stewart reported that the Monday, Wednesday and

Friday groups use 4 to 8 courts each day, depending on weather and

season. They have recently contributed \$1,500, being excess to

requirements due to being able to fund ball purchases by using

Rebel reward points. Other groups, who organise themselves,

charge participating non-members \$6.00 per day which accumulates

and is periodically deposited into our account. <u>Membership Report</u> – Brian stated that currently we had 261 financial members of whom, 9 were Juniors, 45 were Family members (about 15 Family Memberships) and 13 were Life members. As last year's total memberships were 123 down on the previous year we are eager to regain those lost memberships. "Open days" were suggested as the best opportunity to gain more Family Memberships. Advertising, perhaps in the Chronical, was also suggested. The low number of Junior members was considered to be a result of there being little benefit to be gained. Stewart noted that there appears to be significant interest in "Commercialising" the club as a means of achieving growth and providing better service for members. He considered there would be an increase in overheads resulting in a need for increased fees. Some five years ago an investigation was carried out into how the club was run and how to improve it, the result being generally inconclusive. The lack of younger members willing to stand on the committee is a concern and ideas, other than better communication, on how to increase enthusiasm in this area are lacking.

Mark considered we have enough information on running the club to be able to formulate a better management system. Kim advised that Steve Marquis of TA has expertise in this area and could be asked to give advice on various management types available. Brad summarised that given the main objective was to grow the club TA should invest more resources, the club should have younger committee members. Mark added that any perceived inefficiencies should be addressed after talking to outside parties. Kim advised that TA would facilitate discussions and provide expertise as requested. Stewart noted that there was talk of rationalising management of sporting and other facilities in the Weston precinct, but had not heard of any progress in some time. He added that it would be advantageous to be affiliated with a major club/sponsor such as Canberra Southern Cross Club.

Brian commented on the promised integration of BookaCourt and My Tennis and was assured that it was not far away.

Stewart questioned TA's apparent reticence toward assistance for refurbishing artificial grass courts. Discussion about the pro's and cons of A.G. versus Hard courts resulted with a mix of 8 A.G. and 8 Hard courts being bets for social, coaching and competitions.

Elect Committee for 2017/18

The President noted that each year the Committee retired in accordance with the constitution, and a new Committee is elected. For 2017/18, the current members have indicated they would be willing to continue to serve in their roles for the next year.

Brad Kane advised he was willing to stand. Maggie King advised she was willing to stand. Subject to eligibility the members are duly elected Moved - G. Kotz, seconded S. Back - carried

Appoint the Auditor

Motion: That GLR be reappointed as auditor for the financial year 2017/18 Moved ; G. Kotz, seconded S.Back - carried

General business

Dan Green advised he had been asked contacted by members who were concerned that our increase in court hire charges had result in competitions moving away from our courts and thus causing extra travel for the competitors who are mostly WCTC members. He suggested we revert to \$20.00 per court as this seemed to be acceptable to those involved. He also suggested that TA propose a standard charge.

Meeting Closure

The President closed the Meeting at 9.10pm and thanked all present for their at