



2019/2020 West Lator Tennis Club Annual General Meeting (AGM)

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- 2019/2020 Club Championship & Competition Results



Location: Huskisson Avenue Reserve (118 Kingsway Drive), Lator, Victoria 3075

Website: www.tennis.com.au/westlator

Email: westlatorct@yahoo.com.au Phone: 0401 592 391





2019/2020 – West Lator Tennis Club Annual General Meeting (AGM)

AGENDA

1. Apologies
2. Confirmation of the minutes of the previous AGM and business arising from the minutes.
3. To receive, consider and adopt the reports from the President, Treasurer, Competitions and Coaching (including financial statements in accordance of Part 7 of the Associations Incorporation Reform Act 2012 (“the Act”)).
4. Election of Officers of the Association:
 - a. President
 - b. Vice-President
 - c. Honorary Secretary & Social Secretary
 - d. Honorary Treasurer
 - e. Competition Convener
5. Election of the General Committee of the Association (five members).
6. To confirm or vary the amounts of the annual membership subscription and joining fee (if any) for all membership categories.
7. General Business.



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WEST LALOR TENNIS CLUB

ANNUAL GENERAL MEETING

Held Saturday July 21st 2019 at the West Lalor Tennis Club

Meeting opened: 4:15pm

Chairperson: Andrew McNeill

Present: A McNeill, M Devlin, F Devlin, K Thomas, R Cornwall, S Cornwall, S Alexopoulos, S Reid, J Dines, K Graham, Y Fantin, K McNeill, B Devlin, P Waraich, C Dines, E Waraich, R Waraich, A Cornwall, Fran Devlin, P Bhan, S Bahn, A Paul

1) Apologies: M Stewart, S Allison, J Saracino, D Dorrstkar

2) Previous AGM: The minutes of the AGM Minutes dated July 21st, 2018 were confirmed and adopted. Moved: R Cornwall/Seconded: S Alexopoulos

OFFICE BEARERS REPORTS

Presidents Report: Report received on the motion of by F Devlin/seconded M Devlin

Secretary Report: Report received on the motion of J Dines/P Waraich

Treasurers report: Report received on the motion of S Bahn/seconded Y Fantin

Social Secretary: Report received on the motion of R Cornwall/seconded J Dines

Topseed Coaching Report: Report received on the motion of S Cornwall/seconded K Thomas

ELECTION OF OFFICE BEARERS

A McNeill vacated the chair, Frank Devlin presided over the election of President

President: A McNeill nominated by F Devlin/sec K Graham Accepted and elected unopposed A McNeill continued with elections.

Vice-President: S Reid nominated by K Graham/sec M Devlin. Accepted and elected unopposed

Secretary: K Thomas nominated by S Bahn/sec F Devlin. Accepted and elected unopposed

Treasurer: D Dorrstkar nominated by A McNeill/sec M Devlin. Accepted and elected unopposed

Social Secretary: J Dines Nominated by S Bahn/sec F Devlin. Accepted and elected unopposed

Competition/Tournament Convenor: M Devlin nominated by A MacNeill/sec by R Cornwall

General Committee Election:

J Saracino nominated by A McNeill/sec F Devlin. Accepted. F Devlin nominated R Cornwall/S Cornwall. Accepted. M Stewart nominated by M Devlin/sec F Devlin. Accepted. S Alexopoulos nominated by S Bahn/sec F Devlin. Accepted. All elected unopposed

Selection Committee: General committee also act as the Selection Committee. Moved R Cornwall/seconded S Alexopoulos - Carried

PRESIDENT'S REPORT – 2018/2019 Financial Year

It has again been an honour to serve the West Lalor Tennis Club as President for the past twelve months, especially following a year which has seen so many exciting developments at the Club. If you haven't kept up with all the things happening around the Club in the past 12 months, a summary is provided below:

- **Tennis Victoria & Tennis Australia Awards**

Most Outstanding Tennis Club or Centre

I am enormously proud to report that the Club was awarded the Most Outstanding Tennis Club or Centre in the 2018 Tennis Victoria Tennis Awards and was a finalist for the Most Outstanding Tennis Club or Centre in Australia at the 2018 Tennis Australia Newcombe Medal awards which were held at Crown Palladium on 26 November 2018. These awards are truly an amazing achievement for our modest little club and is a result of the hard work and dedication of the Club's entire Committee and Topseed Tennis.

Top 50 Tennis Club in Victoria

In May 2017 it was announced that the Club made the Tennis Victoria "Top 50" tennis clubs in the state (49th place) for the first time in the Club's history, with 422 registered participants (members, coaching participants and casual users of our Book a Court system). As a result of the Club's constant growth in the past two years, we are now firmly entrenched ourselves within Tennis Victoria's "Top 50" tennis clubs in the state (at 15th in Victoria based upon TV's Interim Top 50 Numbers), with just over 700 registered participants recorded as at 31 May 2019.

Topseed Tennis - Coaching Excellence

Our fantastic coach Yvonne Fantin of Topseed Tennis was a finalist for Coaching Excellence in Tennis Victoria's Tennis Awards and is a hot favourite to take out the award in 2019! Topseed Tennis has provided exceptional service to our tennis club since its appointment back in 2016 and has been one of the main drivers of the Club's improvement over the last three years. I encourage all members to contact Topseed Tennis to see what programs they offer.

Volunteer Achievement

I was also humbled to have been awarded the 2018 Tennis Victoria Volunteer Achievement award in the 2018 Tennis Victoria Tennis Awards and was a finalist for Volunteer Achievement in Australia at the 2018 Newcombe Medal.



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Mail: PO Box 207, Mernda, Victoria, 3754 **Email:** westlalortc@yahoo.com.au **Phone:** 0401 592 391

- **Book a Court**

We remain one of only a few clubs in the City of Whittlesea that utilises Tennis Australia's Book a Court system, which continues to be a national priority for TA. As an early adopter of the system (as part of TV's Opening Up Tennis pilot program), the Club continues to be heavily involved with the ongoing development of the Book a Court system and is frequently called upon to provide guidance to TA and other clubs during the roll out of the system across the Country.

We are currently part of a National project to roll out a new version of the Book a Court system, which includes a new integrated website and membership program, so keep an eye out for changes in the next few months.

- **Facilities Improvements**

I am pleased to confirm that the Club has successfully lobbied Council for the development of the West Lalor Tennis Club and Huskisson Reserve. As some members may recall, the process started over 3 years ago when the Club submitted a proposal to Council in 2015 for the installation of two courts and improvements to the existing courts, which ultimately led to Council funding feasibility studies and then Master Planning.

After four years consultation with Council, the Huskisson Reserve Master Plan was finally approved by Council on 4 June 2019. The Master Plan provides for the complete redevelopment of the West Lalor Tennis Club, including 6 brand new courts (with lights), 2 hot shots courts, new fantastic clubhouse, BBQ and kids play areas.

Council have not outlined when the project will be funded and implemented, however we are hopeful that construction can commence in the next 2 – 3 years. The Committee will continue to work proactively with Council to ensure that works commence as early as feasibly possible.

- **Coaching** – As detailed in Topseed Tennis' report enclosed with the AGM documentation, our dedicated coach (Yvonne Fantin) and her team at Topseed Tennis have again been instrumental to the improvement of the Club during the past 12 months. Topseed Tennis' coaching participants have significantly increased from 15 participants when they were appointed in Term 1 2016 to over 200 weekly participants in the 2018/19 financial year.

I would like to personally thank Yvonne on behalf of the Club for her significant contribution to the Club throughout the past 12 months and the fantastic programs which Topseed Tennis provides to our members, many of which are free of charge! Topseed Tennis' hard work throughout the last 12 months has been instrumental in the significant increase in junior teams, with 10 teams being entered in the Spring 2019 season which now sees us having to hire courts from St Lukes Thomastown to meet junior demand.

Please make sure all members continue to support the fantastic programs and events offered by Topseed Tennis. We look forward to this partnership continuing well into the future.

- **Club Events and Fundraising**

The Club held numerous fantastic events, including: Monica Walters Cup with St Lukes; Kids on court at the 2019 Australian Open; Christmas Party; Bunnings Community events and three sausage sizzles; The inaugural Metro North Summer Junior Tournament; 2019 Open Day; 2019 Club Championships - with the first separate junior and senior events (due to entry numbers);

Euroa Tennis Tournament attended by over 50 members & more events and programs than can be mentioned by Topseed Tennis.

Make sure you keep an eye out for many more upcoming events in the next 12 months.

- **Financial performance & position**

As detailed in the Treasurer's report in detail, the Club is in a very strong financial position, making a profit of approximately \$13,000 during the last financial year. This strong result is as a direct result of the tremendous fundraising and social events held throughout the year which is primarily attributed to the substantial contribution the Social Secretary and her helper (Simone & Frank) who coordinated many of the social and fundraising events during the year. Weekly junior tennis sausage sizzles are also a significant contributor to the club's performance and the Club thanks all parents who have volunteered their time to make them such a huge success, I personally look forward to a bacon and egg roll every Saturday morning!

- **Sponsorship** – The Club is looking for new sponsors for the 2019/2020 financial year, so please let us know if you know any businesses that may be interested in sponsoring the club.
- **Grant Applications** – The Club has made a number of successful grant applications in the past 12 months, including:
 - \$3,000 from City of Whittlesea to run programs in the 2019/2020 FY to boost female participation;
 - Topseed Tennis has also gained other funding via Tennis Victoria & Tennis Australia to offer a number of inclusive programs at the Club; and
 - We were also recently successful in obtaining a \$5,000 Volunteer Grant from the Federal Government to improve the equipment available to be utilised by our Committee to run the Club.

Finally, I would like to thank the hard work of the Committee during the past 12 months. None of the above would have been possible without the tireless efforts of the Committee who generously volunteer their time to make the Club a better place for us all.

We are always looking for fresh faces on the Committee, therefore if you want to sign up to help continue the improvement of the Club, please feel free to nominate yourself at the AGM on 27 July 2019. There's never been a more exciting time to join the committee and make a difference!

Yours sincerely,



Andrew MacNeill
President
E. Westlalortc@yahoo.com.au
M. 0418 722 230

Balance Sheet

West Lalor Tennis Club

27 July 2019

Prepared by Matthew Devlin



Balance Sheet

West Lalor Tennis Club As at 30 June 2019

30 Jun 2019 30 Jun 2018

Assets

	30 Jun 2019	30 Jun 2018
Bank		
Cash on hand	2,920	-
West Lalor Tennis Club - Main	20,394	12,504
West Lalor Tennis Club - TD 1	8,663	8,494
West Lalor Tennis Club - TD 2	14,277	14,137
West Lalor Tennis Club -Social	1,556	478
Total Bank	47,810	35,613
Current Assets		
Memberships Receivable	3,243	-
Square Clearing Account	3,600	-
Total Current Assets	6,843	-
Fixed Assets		
Club Room Equipment	47,146	43,660
Court maintenance Equipment	5,130	5,130
Grounds Maintenance Equipment	5,440	5,440
Office Equipment	2,582	-
Total Fixed Assets	60,298	54,230
Non-current Assets		
Ex-Member Ball Money	320	320
Ex-Member Tournament Entries	49	49
Outstanding Membership Fees (previous years)	590	960
Total Non-current Assets	959	1,329
Total Assets	115,910	91,172

Liabilities

Current Liabilities		
GST	664	-
Historical Adjustment	90,472	90,472
Rounding	-	-
Total Current Liabilities	91,136	90,472
Non-Current Liabilities		
Unearned Grants	7,759	-
Total Non-Current Liabilities	7,759	-
Total Liabilities	98,895	90,472
Net Assets	17,014	700

Equity

Current Year Earnings	16,314	700
Retained Earnings	700	-
Total Equity	17,014	700

Profit and Loss

West Lalor Tennis Club

27 July 2019

Prepared by Matthew Devlin



Profit and Loss

West Lalor Tennis Club 1 July 2018 to 31 July 2019

31 Jul 19

Income

Adult Membership	3,117
Awards Events (in)	5,290
Ball Money	6,405
Cash Advance (money in)	65
Coaching Revenue	1,350
Court Hire	250
Donations	650
Gold Adult Membership	400
Interest Income	450
Junior Membership (Competition Players)	1,880
Light & Court Hire	1,033
Maintenance Levy	1,391
Membership Income	760
Social Income (Food and Drinks)	15,344
Social Membership	1,300
Square Card Fee	84
WLTC Tournament Entries	965
Total Income	40,735

Gross Profit

40,735

Less Operating Expenses

Advertising	255
Annual Statement (CAV)	58
Association fines	95
Awards Nights (out)	5,370
Bank Fees	88
Book a Court - Data charges	(15)
Club Lease (City of Whittlesea)	1,311
Consulting & Accounting	438
Credit Card Charges	141
Fundraising expenses	358
Honoraria	700
Insurance	583
Light, Power, Heating	4,076
Liquor Licence (VCGLR)	218
Office Equipment Expenses	180
Open Day Charges	380
Other Association Affiliation Charges	1,235
PO Box Charges (Australia Post)	130
Repairs and Maintenance (Facility and Grounds)	1,131
Security Monitoring	1,058
Seminars & Meetings	35

Profit and Loss

	31 Jul 19
Social - Alcohol	1,058
Social Food & Supplies	2,384
Tennis Balls	1,729
Tennis Victoria Affiliation Charges	2,045
Trophies	676
Total Operating Expenses	25,715
Net Profit	15,020



SOCIAL SECRETARY REPORT 2018-2019

	CREDIT	DEBIT
ALCOHOL	3704	2361.38
MACHINES	2997.15	693.63
SAT AM BBQ'S	2253.45	607.35
BUNNINGS	5870.9	1570.14
MISCELLANEOUS	1842.83	2143.21
TOTALS	16668.33	7375.71
CASH IN MACHINES	50	
TOTAL STOCK ON HAND	1420	
CASH ON HAND 2018 2019	655.50	
CASH ON HAND 2017-2018	464.90	
PROFIT FINANCIAL YEAR	10762.62	
(SQUARE INCOME	667.30)	
(CASH BANKED	12080)	



Social secretary Report 2018/19

I am happy to report that 2018-2019 financial social report is a lucrative one. Above is the run down on events and profit for the financial year. I have data spreadsheets that run down month by month reporting for West Lalore Tennis Club Social financials if anyone would like to peruse these.

The miscellaneous attributes above include, Monica Walters night, Club champs, sundries (toilet paper, hand towel, glasses, cleaning products etc..)

I would like to thank each and every member who has contributed to this great profit. Without you it would not have been possible.

A special thank you goes to those members who contribute their time to assist with events. Your efforts are very well recognised. It is important that members recognise that assistance for the social role to plan and execute events into 2019-2020 is imperative for a repeated success of this year. Without the help of those who put in their time and effort this year the resultant profit would not have been achievable.

An extra special mention and thank you goes to Frank Devlin (Dad) whom tirelessly and consistently puts in a massive effort to ensure the financials are accountable each week. Stocktaking and all of the running around can be attributed to Frank this year and without you we would not have been able to hold even one event. I certainly could not have been able to keep track of it all alone.

So once again thank you to all and best wishes for the coming year.

Simone Allison

Social Secretary 2018-2019



WEST LALOR TENNIS CLUB- COACHING REPORT

2019/2020

It has been another outstanding year on and off the court for Topseed Tennis.

Our team has strengthened participation in tennis at West Lalor Tennis Club and built strong relationships with local schools and community members. Our overall success can be seen in club membership numbers, coaching participation, the increase in junior competition teams and player engagement at club events.

In February 2020, Victoria recorded its first cases of Covid-19. March 2020 saw the club and coaching programs come to a sudden halt, due to the forced closure of the club. Since then, we've seen a huge disruption to our programs, with a number of restrictions being placed on local sports clubs. 2021 will be a year of rebuilding our club and coaching programs.

Below, is a list of some of our achievements and programs we have run within the past year

- Winner -Tennis Australia's Coaching Excellence Award at the 2019 Newcombe Medal
- Winner- Tennis Victoria's Coaching Excellence Award
- Continued growth of our ANZ Hot Shots and junior programs with over 270 children participating on a weekly basis.
- Increasing female participation through the hosting of free women's tennis events as part of the VicHealth ' This Girl Can' initiative.
- Continued education for our coaching team, through the attendance of Tennis Australia organized workshops.
- Continual growth of junior teams in the North Eastern Tennis Association (NEJTA) Saturday morning competition. A number of our teams have also won premierships with the 2019/2020 seasons.
- Increased media exposure for Topseed Tennis & West Lalor T.C through our involvement in the filming of a number of video's which can be seen on the Tennis Victoria website. Coach Yvonne also worked with Tennis Australia to create a training module for coaches to learn more about working with people with special needs. The project took over a year to complete and is now available on the TA coaching platform, Bounce.
- Continuing to increase our Sporting Schools tennis partnerships. Current programs:

Lalor Garden's Primary School
Thomastown Primary School
Lalor Primary School
Thomastown Primary School
St. Mary of the Cross MacKillop

Lalor Secondary College
Northern School for Autism- senior & junior
Concord School – senior & junior campuses
Broadmeadows Special Developmental School
St. Clare's Primary School

All of these programs are repeat programs, with schools requesting Topseed Tennis as preferred providers. We've also made more connections with local specialist schools.

- Running weekly lunchtime training sessions and cardio tennis classes at Lalor Secondary College and assisting the school with team selections for interschool sport.
- 60 of our participants, were lucky enough to be involved in an on-court showcase (Rod Laver Arena) at the Australian Open in January.
- We also received 20 spaces for our Northern School for Autism students to have on court experiences on Rod Laver Arena as part of Tennis Australia's inclusion initiative.
- 40 of our Hot Shots participants played in a regional match-play challenge day at the Australian Open, with team Topseed being crowned regional champions.
- The Jacaranda Kindergarten has continued to be involved with our programs. Term 3, 2019 saw the kinder offer Hot Shots tennis as part of its curriculum with over 50 children participating in a 4 week program at the club.
- Throughout 2019/20 we continued to be part of the Tennis Vic pilot program
- "Tennis4Teens ". The program looks to provide more social playing opportunities for teenagers. A number of our juniors were also involved in the creation of marketing materials for the program and can be seen on banners, posters and flyers around other clubs in Victoria.
- Successful running of a Junior Development Squad training program, that continues to grow. Our high-performance squad is developing strong players which are now competing at Tennis Australia JT tournaments.

LOOKING AHEAD

A positive of our current situation, is the return of Nick Holloway to our coaching team. Nick has been working at Tennis Australia for the past 5 years as part of the Hot Shots/Sporting Schools team. He brings a wealth of knowledge to our academy and will assist with our rebuilding and the implementation of new programs.

I would like to thank my coaching team, the West Lalor T.C committee and members, Tennis Australia, and Tennis Victoria for their support throughout the year. Working together, I'm sure 2021 will be another successful year for Topseed Tennis and West Lalor T.C.



Yvonne Fantin

Director of coaching

Topseed Tennis

ANNUAL MEMBERSHIP

	2018-2019	2019-2020	Court Access (Y/N)	Voting Rights (Y/N)
Membership Category				
Initial Joining Fee	\$0	\$0		
Adult	\$100	\$50	Y	Y
Concession (card holders)	\$70	\$50	Y	Y
Junior – Competition (under 19)	\$50	\$50	Y	N
Junior – Non-Competition (under 19)	\$0	\$0	N	N
Social – Playing	\$20	\$50	Y	Y
Social – Non-Playing	\$0	\$0	N	N
Hot Shots / Coaching	\$0	\$0	N	N
Family	\$200	\$200	Y	Y (2x Adults)
Gold Membership	\$200	\$150	Y	Y
Maintenance Levy	\$20	\$0	N/A	N/A
Ball Money & Team Entry Fees				
Day Competition Adult	N/A	N/A	Any player playing more than 1 competition within the same season will be discounted 50% for any subsequent competitions	
Night Competition Adult (7 + games)	\$300 / Team \$50-60 / player Per season	\$100 / player Per season		
Day Competition Concession	N/A	N/A		
Night Competition Concession	\$50-60 / player Per season	\$70 / player Per season		
Day Competition Junior	\$150 / team \$30 / player Per season	\$35 / player Per season		
Night Competition Junior	N/A	\$70 Season 1 \$40 Season 2		
Life Member	\$50-60 / player Per season	\$60 / player Per season		
Emergency Adult Players (4 – 6 games, finals qualifiers)	N/A	\$50		
Ball Sales, Court & Light Hire				
New Balls	\$12 / Tin of 4	\$12 / Tin of 4		
Used Balls	\$0	\$0		
Light Hire	\$10 / Hr	\$10 / Hr		
Court Hire (September – April)	\$10 / Hr	\$10 / Hr		
Court Hire (May – August)	\$10 / Hr	\$5 / Hr		

Moved M Devlin/sec K Thomas that the above fees for 2019/20 be adopted - Carried

GENERAL BUSINESS

- Corporate Affairs Statement – Moved by A McNeill/sec M Devlin that the Corporate Affairs statement be submitted – Carried
- First committee meeting to be held at the WLTC clubrooms on August 21st, 2019 commencing at 7pm – Carried
- Honorarium proposal for 2019/20 – Moved M Devlin/sec K McNeill - Carried

MEETING CLOSED AT 5.01pm



2018 – 2019 E.O.F.Y. _ A.G.M. Document

2018-2019 Honorary Proposals:

2018-2019 Honorary Expense Reimbursements	
President	\$300
Secretary	\$100
Treasurer	\$200
Social Secretary	\$400

2019-2020 Honorary Proposed Positions	
President	
Secretary	
Treasurer	
Social Secretary (with team of assistants)	
- Social Secretary Assistant 1	
- Social Secretary Assistant 2	
- Social Secretary Assistant 3 (optional)	
- Social Secretary Assistant 4 (optional)	
Competition / Tournament Convener	



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PRESIDENT'S REPORT – 2019/20120 Financial Year

It has again been an honour to serve the West Lalor Tennis Club as President for the past twelve months, which have been one of the most difficult periods in the Club's history due to effects of the Coronavirus pandemic. If you haven't kept up with all the things happening around the Club in the past 12 months, a summary is provided below:

- **Corona Virus / Covid 19 Pandemic**

As foreshadowed above, 2020 has been a very difficult period for the Club, with State Government enforced closures as a consequence of the Covid-19 pandemic. The club was officially closed on 26 March 2020 and has remained closed for a significant portion of the remainder of the 2020 financial year, with all competitions and events cancelled.

The Committee has elected to extend memberships for the period of the Club closure and credit a portion of 2021 competition fees (once competitions resume) to ensure that members are not financially impacted by the Club closure.

- **Tennis Victoria & Tennis Australia Awards**

Topseed Tennis - Coaching Excellence

The year started off flying with our fantastic coach Yvonne Fantin of Topseed Tennis taking out the Coaching Excellence award in Tennis Victoria's Tennis Awards and then the Newcombe Medal for Coaching Excellence in Australia! This is testament to the exceptional service that Topseed Tennis provides to our tennis club which has been one of the main drivers of the Club's improvement over the last four years.

Unfortunately, 2020 has turned out to be a very difficult year for Topseed Tennis with the Club closures enforced by State Government and City of Whittlesea, therefore I encourage all members to support Topseed Tennis during the reminder of the 2021 financial year and beyond.

- **Book a Court / Club Spark**

We remain one of only a few clubs in the City of Whittlesea that utilises Tennis Australia's Book a Court system (now know as Club Spark). As an early adopter of the system (as part of TV's Opening Up Tennis pilot program), the Club continues to be heavily involved with the ongoing development of the system and is frequently called upon to provide guidance to TA and other clubs during the roll out of the system across the Country. This year we assisted Tennis Australia with the roll out of Club Spark to clubs across the country, which now allows memberships to be maintained by the online booking system.



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Whilst there has been a few teething problems with the online membership system which has resulted in some competition memberships remaining unpaid, it has overall been a great development which should save our committee volunteers a considerable amount of time dealing with new membership applications, and ongoing membership renewals, which can now be dealt with autonomously online.

If you haven't checked out the club's new website, you can do so by following the below link:

www.play.tennis.com.au/westLalortennisclub

- **Facilities Improvements**

As outlined previously, the Club has successfully lobbied Council for the redevelopment of the West Lalor Tennis Club and Huskisson Reserve and the Huskisson Reserve Master Plan was formally approved by Council on 4 June 2019. The Master Plan provides for the complete redevelopment of the West Lalor Tennis Club, including 6 brand new courts (with lights), 2 hot shots courts, new fantastic clubhouse, BBQ and kids play areas.

Council has advised that Planning and Feasibility works are currently underway, with detailed design due to be completed in the 2022 FY and Construction to commence in the 2023 FY. The Committee will continue to work proactively with Council to ensure that works commence as early as feasibly possible.

- **Coaching** – As detailed in Topseed Tennis' report enclosed with the AGM documentation, notwithstanding the impact of the Covid-19 club closures, our dedicated coach (Yvonne Fantin) and her team at Topseed Tennis have again been instrumental to the improvement of the Club during the past 12 months.

I would like to personally thank Yvonne on behalf of the Club for her continued and significant contributions to the Club throughout the past 12 months and the fantastic programs which Topseed Tennis provides to our members, many of which are free of charge! Topseed Tennis' hard work throughout the last 12 months has been instrumental in maintaining our significant number of junior teams, with 11 teams being entered in the Autumn 2020 season.

Please make sure all members continue to support the fantastic programs and events offered by Topseed Tennis, particularly now that the Club has reopened, and restrictions have started to ease to allow coaching programs to resume. We look forward to this partnership continuing well into the future.

- **Club Events and Fundraising**

The Club held numerous fantastic events, including: Monica Walters Cup with St Lukes; Kids on court at the 2020 Australian Open; Christmas Party; Bunnings Community events and three sausage sizzles; The Metro North Summer Junior Tournament; 2020 Open Day; Euroa Tennis Tournament attended by over 50 members & more events and programs than can be mentioned by Topseed Tennis. Unfortunately we were unable to play the Club Championships this financial year due to the club closure, therefore we will aim to hold them early in 2021.

Make sure you keep an eye out for many more upcoming events in the next 12 months.

- **Financial performance & position**

As detailed in the Club's financial statements contained within the Treasurer's report, notwithstanding the significant impact of the Covid-19 pandemic, the Club remains in a very strong financial position, making a net profit of \$5,839 during the last financial year. This strong result is as a direct result of the tremendous fundraising and social events held throughout the year which is primarily attributed to the substantial contribution of our Social Secretaries (Jenny & Frank) who coordinated many of the social and fundraising events during the year. Weekly junior tennis sausage sizzles are also a significant contributor to the club's performance and the Club thanks all parents who have volunteered their time to make them such a huge success. I can confirm that profit from social activities was \$5,173.70, which represents nearly all the Club's net profit for the financial year.

- **Sponsorship** – The Club is looking for new sponsors for the 2020/2021 financial year, so please let us know if you know any businesses that may be interested in sponsoring the club.

Finally, I would like to thank the hard work of the Committee during the past 12 months. None of the above would have been possible without the tireless efforts of the Committee who generously volunteer their time to make the Club a better place for us all.

We are always looking for fresh faces on the Committee, therefore if you want to sign up to help continue the improvement of the Club, please feel free to nominate yourself at the AGM on 21 November 2020. There's never been a more exciting time to join the committee and make a difference!

Yours sincerely,



Andrew MacNeill
President
E. Westlalortc@yahoo.com.au
M. 0418 722 230



2019 – 2020 E.O.F.Y. _ A.G.M. Document

Treasurer's Report

Please find attached the end of year financial year reports for the 2019 – 2020 financial year which includes the breakdown of the income & expenses incurred throughout the year, along with the balance sheet covering the club's current assets and liabilities. I would like to thank the current financial members and team captains who have helped with collecting outstanding dues, however there remains a number of competition memberships outstanding due to the recent transition to the online Club Spark membership system.

Whilst the club was closed for nearly three months due to Covid-19 pandemic, we have had another great year financially mainly due to the social secretary (& assistant) with events and the organization of events. It would be great if we could get assistance from members at these events to relieve the social secretary, the committee, & the other usual suspects that frequently provide assistance. Due to efforts like these along with others provided by the President and the active committee we can stay positive about our future improvements to facilities, etc. The financial position over the last couple of years has made a huge improvement on the previous years, regardless of the current outstanding dues.

Moving forward the new fee structure, Club Spark online membership system and appointment of a Membership Coordinator on the Club's committee will assist in collecting fees, ball money and maintaining the membership register. Please refer to the information provided regarding next year's fees, ball money for your information. Fees are expected to be paid at the beginning of the financial year and the ball money and fees assisting with team entries at the beginning of each season. Please see attached the list of members for the 2019 – 2020 financial year, for those of you who have outstanding dues please pay asap.

With the collection of the outstanding dues, continuing social activity, along with the support from our sponsors and council I feel the club will continue to a greater financial position in the coming years. These efforts will enable continual improvements to the facilities for all members and the community to enjoy, please continue your involvement & support for the club.

It has been an honor to be the club's treasurer for the past 2019 – 2020 financial year and I look forward to continuing in the role if I am reelected by the members.

Yours Sincerely,

David Dorostkar
Honorary Treasurer
West Lalor TC



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Website: www.tennis.com.au/westlalor

Mail: PO Box 136, Epping, Victoria, 3076 **Email:** westlalortc@yahoo.com.au **Phone:** 0401 592 391

Profit and Loss

West Lalor Tennis Club For the year ended 30 June 2020

2020

Trading Income

Ball Money & Competition	5,529.54
Coaching Revenue	1,100.00
Court Hire	859.95
Family Membership	200.00
Grant Revenue	2,523.57
Interest Income	506.42
Junior Membership (Competition Players)	1,602.45
Light & Court Hire	127.42
Maintenance Levy	(672.50)
Membership Income	4,192.44
Social Income (Alcohol)	2,219.88
Social Income (Food and Drinks)	10,206.08
Social Membership	(747.50)
Square Card Fee	(64.84)
WLTC Tournament Entries	376.52
Total Trading Income	27,959.43

Gross Profit

27,959.43

Operating Expenses

Advertising	194.00
Annual Statement (CAV)	59.20
Association fines	140.00
Bank Fees	50.96
Cleaning	931.20
Club Lease (City of Whittlesea)	1,312.20
Consulting & Accounting	37.50
Credit Card Charges	(149.75)
External Court Hire	210.00
Honoraria	1,000.00
Insurance	587.76
Light, Power, Heating	4,074.76
Liquor Licence (VCGLR)	223.11
Office Equipment Expenses	81.34
Other Association Affiliation Charges	1,035.00
PO Box Charges (Australia Post)	147.42
Repairs and Maintenance (Facility and Grounds)	1,255.73
Security Monitoring	602.80
Social - Alcohol	1,333.76
Social Food & Supplies	5,918.50
Subscriptions - Other	412.50

Profit and Loss

2020

Sundry Exp	20.00
Telephone & Internet	40.00
Tennis Balls	874.20
Tennis Victoria Affiliation Charges	1,035.00
Trophies	692.66
Total Operating Expenses	22,119.85

Net Profit 5,839.58

Balance Sheet

West Lalor Tennis Club As at 30 June 2020

30 JUN 2020

Assets

Bank

Cash Float ALCH	51.00
Cash Float BBQ	118.00
Cash on hand Social	557.15
West Lalor Tennis Club - Main	10,591.43
West Lalor Tennis Club - TD 1	8,800.43
West Lalor Tennis Club - TD 2	14,645.94
West Lalor Tennis Club -Social	2,521.55
Total Bank	37,285.50

Current Assets

Memberships Receivable	3,213.00
Total Current Assets	3,213.00

Fixed Assets

Club Room Equipment	54,900.41
Court maintenance Equipment	6,597.70
Grounds Maintenance Equipment	5,440.00
Office Equipment	3,793.38
Total Fixed Assets	70,731.49

Non-current Assets

Ex-Member Ball Money	320.00
Ex-Member Tournament Entries	49.00
Outstanding Membership Fees (previous years)	590.00
Total Non-current Assets	959.00

Total Assets	112,188.99
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Liabilities

Current Liabilities

GST	0.25
Rounding	0.42
Total Current Liabilities	0.67

Total Liabilities	0.67
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Net Assets	112,188.32
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Equity

Current Year Earnings	5,839.58
Retained Earnings	106,348.74
Total Equity	112,188.32

2019 – 2020 E.O.F.Y. _ A.G.M. Document

WEST LALOR



TENNIS CLUB

Competitions Coordinator Report:

Competition Results:

- Refer to the attachment provided as part of the AGM documents.
- Due to the unfortunate circumstances of the COVID pandemic the 2020 Autumns competition seasons had to be cut short, club champs and other social events had to be cancelled.

Outstanding Competition Fees:

- There is an amount of competition money owing as part of the 2019 – 2020 financial year aside from the membership fees noted in the financial report and each team / player will be spoken to individually for the overdues to be paid accordingly.
- Due to the COVID pandemic there is also an amount of credits to be provided, of which will be determined by the committee once the entry fees for the upcoming seasons are provided and entered, again each team / player will be spoken to individually regarding these credits.
- The Competition Coordinator has a current summary of the overdue amounts and credits available for each player if anybody has any further queries.

Available Competitions for the upcoming 2020 – 2021 F.Y.:

- Refer to the West Loral Tennis Club website for further details
- Any further queries please contact the Committee / Competitions Coordinator.

Competition Fees for upcoming Seasons 2020 – 2021 F.Y.:

- Refer to the attachment provided as part of the AGM documents for the proposal for the upcoming Membership Fees, Ball Money & Team Entry Fees, Ball Sales, Court & Light Hire.

Let's hope that the coming year sees the end/control to the COVID pandemic so that we can reconvene competitions and social events can be re-introduced at the club. I hope for everyone to stay safe and well in the coming year.

If there are any queries regarding competitions do not hesitate in contacting me on the number below.

Yours Sincerely,



Matt Devlin

Competition Coordinator

West Loral Tennis Club

M: 0417 107 415



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WEST LALOR TENNIS CLUB- COACHING REPORT **2019/2020**

It's been another outstanding year on and off the court for Topseed Tennis. Our team has strengthened participation in tennis at West Lalor Tennis Club and built strong relationships with local schools and community members. Our overall success can be seen in club membership numbers, coaching participation, the increase in junior competition teams and player engagement at club events.

In February 2020, Victoria recorded its first cases of Covid-19. March 2020 saw the club and coaching programs come to a sudden halt, due to the forced closure of the club. Since then, we've seen a huge disruption to our programs, with a number of restrictions being placed on local sports clubs. 2021 will be a year of rebuilding our club and coaching programs.

Below, is a list of some of our achievements and programs we've run within the past year:

- Winner -Tennis Australia's Coaching Excellence Award at the 2019 Newcombe Medal
- Winner- Tennis Victoria's Coaching Excellence Award
- Continued growth of our ANZ Hot Shots and junior programs with over 270 children participating on a weekly basis.
- Increasing female participation through the hosting of free women's tennis events as part of the VicHealth ' This Girl Can' initiative.

- Continued education for our coaching team, through the attendance of Tennis Australia organized workshops.
- Continual growth of junior teams in the North Eastern Tennis Association (NEJTA) Saturday morning competition. A number of our teams have also won premierships with the 2019/2020 seasons.
- Increased media exposure for Topseed Tennis & West Lalor T.C through our involvement in the filming of a number of video's which can be seen on the Tennis Victoria website. Coach Yvonne also worked with Tennis Australia to create a training module for coaches to learn more about working with people with special needs. The project took over a year to complete and is now available on the TA coaching platform, Bounce.
- Continuing to increase our Sporting Schools tennis partnerships. Current programs below:

All of these programs are repeat programs, with schools requesting Topseed Tennis as preferred providers. We've also made more connections with local specialist schools.

Lalor Garden's Primary School
 Thomastown Primary School
 Lalor Primary School
 Thomastown Primary School
 St. Mary of the Cross MacKillop
 St. Clare's Primary School
 Lalor Secondary College
 Northern School for Autism- senior & junior campuses
 The Concord School – senior & junior campuses
 Broadmeadows Special Developmental School

- Running weekly lunchtime training sessions and cardio tennis classes at Lalor Secondary College and assisting the school with team selections for interschool sport.
- 60 of our participants, were lucky enough to be involved in an on-court showcase (Rod Laver Arena) at the Australian Open in January.
- We also received 20 spaces for our Northern School for Autism students to have on court experiences on Rod Laver Arena as part of Tennis Australia's inclusion initiative.
- 40 of our Hot Shots participants played in a regional match-play challenge day at the Australian Open, with team Topseed being crowned regional champions.
- The Jacaranda Kindergarten has continued to be involved with our programs. Term 3, 2019 saw the kinder offer Hot Shots tennis as part of its curriculum with over 50 children participating in a 4 week program at the club.

- Throughout 2019/20 we continued to be part of the Tennis Vic pilot program ‘ Tennis4Teens “. The program looks to provide more social playing opportunities for teenagers. A number of our juniors were also involved in the creation of marketing materials for the program and can be seen on banners, posters and flyers around other clubs in Victoria.
- Successful running of a Junior Development Squad training program, that continues to grow. Our high-performance squad is developing strong players which are now competing at Tennis Australia JT tournaments.

LOOKING AHEAD

A positive of our current situation, is the return of Nick Holloway to our coaching team. Nick has been working at Tennis Australia for the past 5 years as part of the Hot Shots/Sporting Schools team. He brings a wealth of knowledge to our academy and will assist with our rebuilding and the implementation of new programs.

I'd like to thank my coaching team, the West Lalor T.C committee and members, Tennis Australia and Tennis Victoria for their support throughout the year. Working together, I'm sure 2021 will be another successful year for Topseed Tennis and West Lalor T.C.



Yvonne Fantin
Director of coaching
Topseed Tennis

2019 – 2020 E.O.F.Y. _ A.G.M. Document

WEST LALOR



TENNIS CLUB

2019-2020 Honorary Proposal:

2018-2019 Honorary Reimbursements	
President	\$300
Secretary	\$100
Treasurer	\$200
Social Secretary	\$400

2019-2020 Honorary Reimbursement Proposals	
President	\$0
Secretary	\$0
Treasurer	\$0
Social Secretary (with team of assistants)	\$200
- Social Secretary Assistant 1	
- Social Secretary Assistant 2	
- Social Secretary Assistant 3 (optional)	
- Social Secretary Assistant 4 (optional)	
Competition / Tournament Convener	\$0

2020-2021 Honorary Proposed Positions	
President	
Secretary	
Treasurer	
Social Secretary (with team of assistants)	
- Social Secretary Assistant 1	
- Social Secretary Assistant 2	
- Social Secretary Assistant 3 (optional)	
- Social Secretary Assistant 4 (optional)	
Competition / Tournament Convener	



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2019-2020 F.Y. Fee Structure Proposal:

	2019-2020	Proposed 2020-2021	Court Access (Y/N)	Voting Rights (Y/N)
Membership Category				
Initial Joining Fee	\$0	\$0		
Adult	\$50	\$50	Y	Y
Concession (card holders)	\$50	\$50	Y	Y
Junior – Competition (under 19)	\$50	\$50	Y	N
Junior – Non-Competition (under 19)	\$0	\$0	N	N
Social – Playing	\$50	\$50	Y	Y
Social – Non-Playing	\$0	\$0	N	N
Hot Shots / Coaching	\$0	\$0	N	N
Family	\$200	\$200	Y	Y (2x Adults)
Gold Membership	\$150	\$150	Y	Y
Maintenance Levy	\$0	\$0	N/A	N/A
Ball Money & Team Entry Fees				
Day Competition Adult	N/A	N/A	Any player playing more than 1 competition within the same season will be discounted 50% for any subsequent competitions	
Night Competition Adult (7 + games)	\$100 / player Per season	\$100 / player Per season		
Day Competition Concession	N/A	N/A		
Night Competition Concession	\$70 / player Per season	\$70 / player Per season		
Day Competition Junior	\$35 / player Per season	\$35 / player Per season		
Night Competition Junior	\$70 Season 1 \$40 Season 2	\$70 Season 1 \$40 Season 2		
Life Member	\$60 / player Per season	\$60 / player Per season		
Emergency Adult Players (4 – 6 games, finals qualifiers)	\$50	\$50		
Ball Sales, Court & Light Hire				
New Balls	\$12 / Tin of 4	\$12 / Tin of 4		
Used Balls	\$0	\$0		
Light Hire	\$10 / Hr	\$10 / Hr		
Court Hire (September – April)	\$10 / Hr	\$10 / Hr		
Court Hire (May – August)	\$5 / Hr	\$5 / Hr		



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2019 – 2020 E.O.F.Y. _ A.G.M. Document

Competition Results:Northern Metro Annual Junior Tournament (WLTC):

Event	Winner	Runner-up	
10/U Girls Singles	Jessica Aquilina	Siya Bahn	
10/U Boys Singles	Benny Tozija	Aiden Saracino	
12/U Girls Singles	Saphire Gojevic	Chi Dam	
12/U Boys Singles	Isaac Devlin	Cyrus Tulio	
14/U Girls Singles	Jessica Aquilina	Caitlin Dines	
14/U Boys Singles	N/P	N/P	
16/U Girls Singles	N/P	N/P	
16/U Boys Singles	Aditya Saini	John Alexopoulos	
18/U Girls Singles	N/P	N/P	
18/U Boys Singles	N/P	N/P	

Club Championships – Junior Events:

Event	Winners	Runners-up	
A Grade Boys Singles	N/P	N/P	
A Grade Girls Singles	N/P	N/P	
B Grade Boys Singles	N/P	N/P	
B Grade Girls Singles	N/P	N/P	
A Grade Boys Doubles	N/P	N/P	
A Grade Girls Doubles	N/P	N/P	
B Grade Boys Doubles	N/P	N/P	
B Grade Girls Doubles	N/P	N/P	
A Grade Mixed Doubles	N/P	N/P	
B Grade Mixed Doubles	N/P	N/P	

Club Championships – Open Age Events:

Event	Winners	Runners-up	
A Grade Mens Singles	N/P	N/P	
A Grade Ladies Singles	N/P	N/P	
B Grade Mens Singles	N/P	N/P	
B Grade Ladies Singles	N/P	N/P	
A Grade Mens Doubles	N/P	N/P	
A Grade Ladies Doubles	N/P	N/P	
B Grade Mens Doubles	N/P	N/P	
B Grade Ladies Doubles	N/P	N/P	
A Grade Mixed	N/P	N/P	
B Grade Mixed	N/P	N/P	



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West Lalor Tennis Club Annual Social Golf Tournament:

Results: N/A

Association Competition Results:

Association – Season	Winners / Runners-up	Section	Team Players
NEJTA – Spring 2019	Winners	Boys 9	Kieran Bahn
			Jay Bahn
			Saheb Waraich
			John Alexopoulos
			Owen Onyango
	Runners-up	Girls 6	Era Waraich
			Mia Caruso
			Cailin Dines
			Emma Freame
			Ava Caruso
NENTG – Spring 2019	Runners-up	Mixed 3	Rodney Cornwall
			Thomas Cornwall
			James Allison
			Belinda Exton
			Janelle Saracino
			Kellie Thomas
NEJTA – Autumn 2020			
NENTG – Autumn 2020			

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