

**MINUTES OF THE ANNUAL GENERAL MEETING OF THE
OAKLEIGH TENNIS CLUB HELD IN THE CLUBROOMS ON
MONDAY 21ST NOVEMBER 2017**

The meeting commenced at 7.30 pm. The President Donald Smith welcomed all members to the meeting. There were 29 members of the Oakleigh Tennis Club in attendance.

ATTENDEES : Genevieve Morgan, Don Guest, Gabriela Sprague, Shannon Lee, Rachael Lee, Jan Law, Shirley Flanders, Paul Ash, Gordon Flanders, Michael Roberts, Edward Schroder, Josh Schroder, Georgia Schroder, Michelle Schroder, Max Schroder, Veronica Kendall, Alan Raymant, Rick Perry, Peter Stewart, Julian Russo, Brendan Russo, Robert Humphries, Anthony Parveris, Peter Splatt, Donald Smith, John Paul McNamara, Scott McNamara, David McNamara, and Rick Odgers

Everybody introduced themselves to the meeting as there were members from North Oakleigh Tennis Club in attendance.

APOLOGIES:

Melinda Ash and Fred Fussell

MINUTES:

The minutes of the 2016 Annual General Meeting were not circulated at the meeting due to an oversight of not printing.

These minutes will be presented to the next committee meeting for approval.

TREASURERS REPORT:

Rick Odgers presented the Profit and Loss Statement for 2016/17. The club made a profit of \$3,389.52 during this period leaving a bank balance of \$12,895.52 as of 30th June 2017.

Since the end of the financial year the club has repaid loans of \$9,525.00 to 5 committee members. These loans were used to help finance the installation of club lights and will show in next years treasurer report.

Moved: Rick Odgers

Seconded: David McNamara

SECRETARY'S REPORT:

Peter Splatt presented the secretary's report to the meeting. President Donald Smith has established excellent relationships with Tennis Victoria, Tennis Australia, Monash Council and other parties. In March Monash Council approached Donald about the possibility of the tennis club surrendering 3 or 4 courts so a proposed development of Oakleigh Recreation Centre could proceed. He was quick to advise that was not an option but floated the idea of relocation.

Donald has spent considerable amount of time and effort to achieve the best possible result for the club. At times other executive committee members of both Oakleigh and North Oakleigh Tennis Clubs were absent during this important negotiating period. He was able to lead successful discussions for the clubs with Monash Council.

I would like to thank Donald for his leadership, enthusiasm and vision. The new premises will be a magnificent complex and will be of great benefit to our members in the future

Moved: Peter Splatt Seconded: Alan Raymant

PRESIDENT'S REPORT

Donald Smith's presidents report is attached and covers a number of issues. The major item is the new complex at Caloola Reserve and the benefits the club will gain.

This relocation also created the opportunity for North Oakleigh Tennis Club to become part of the new complex and we look forward to working with them to create an exciting tennis club for the future.

Moved: Donald Smith Seconded: David McNamara

COACH'S REPORT

David McNamara reported the club fielded in the WDTA winter 2017 season 4 Saturday junior teams and 7 Sunday junior teams. We also had a senior Saturday afternoon team. In the current summer season we have 5 Saturday morning junior teams, 2 Saturday afternoon teams and 7 Sunday morning teams. The club has 4 teams entered in the current spring night tennis competition. Coaching is held at the club every night of the week with a number of these players in our junior teams.

Moved: David McNamara Seconded: Scott McNamara

ELECTION OF OFFICE BEARERS

Donald Smith confirmed the number of positions as per the constitution is President, 2 Vice President, 1 Treasurer 1 Secretary and 7 committee members

The following nominations were made

	Nominations	Proposer	Seconded
President	Donald Smith	Peter Splatt	David McNamara
Vice President	David McNamara	Peter Splatt	Donald Smith
	Michael Roberts	Donald Smith	Rick Perry
Treasurer	Rick Odgers	David McNamara	Peter Splatt
Secretary	Peter Splatt	Alan Raymant	Donald Smith
General Committee	Robert Humphreys	Michael Roberts	Don Guest
	Rick Perry	Michael Roberts	Don Guest
	Alan Raymant	Peter Splatt	Donald Smith
	Scott McNamara	David McNamara	Donald Smith
	John Paul McNamara	Peter Splatt	Donald Smith

2 vacancies remain on the committee.

GENERAL BUSINESS

Donald Smith discussed the possibility of the club introducing a country membership in the future. The club to investigate when we are settled in the new facility.

DOOR PRIZES

The club offered a number of door prizes as an incentive for members to attend the Annual General Meeting. Listed are the winners and their prizes

Rick Perry Wilson tennis racket

Veronica Kendall Australian Open towel

The following people won tickets for Kooyong Classic : Edward Schroder, Michael Roberts, Rick Odgers, Gordon Flanders, Paul Ash, Alan Raymant, Shirley Flanders, Jan Law, Gabriela Sprague, Don Guest, Peter Stewart and Genevieve Morgan

There being no further business the meeting closed at 9.00 pm

Welcome to members from both Oakleigh Tennis Club and our newest members from North Oakleigh Tennis Club, and thank you all for your attendance and support.

I don’t think anyone could have predicted the events of 2017, but I believe that as a result of those events, we are now in a position to set Oakleigh Tennis Club to grow tennis participation in our area for many years to come.

I am referring to the issue that has dominated the committee’s thinking for most of this year, namely our upcoming move to a brand new state-of-the-art tennis facility at Caloola Reserve, which is just 400m to our west, in Atkinson Street Oakleigh.

This has come about because Monash Council was keen for us to relinquish 3 of our courts to provide space for the \$20 million redevelopment and expansion of Oakleigh Recreation Centre. We refused to relinquish part of our land, but instead offered the council the use of all our land by volunteering to relocate the club if a nearby location could be found and a new tennis facility was built. Negotiations along those lines have been ongoing since March. Tenders for Stage 1 have been received, and I understand a successful applicant has been chosen by Monash Council’s officers, subject to the approval of the council at an upcoming meeting.

The specifications for Stage 1 are as follows:

- 8 new artificial grass tennis courts (compared with our current 7 courts).
- 4.80m spacing between courts and 5.58m from courts to back fences (equal to or greater than our current courts).
- Low pole LED lighting on all 8 courts (compared with our Halogen lighting on 4 of our courts).
Note that LED lights have a 20-30 year life expectancy, compared with about 5 years for Halogen lights, and LED lights use far less electricity.
- Speakers and web-cameras mounted on central light poles for match control, music, security & on-line court visibility.
- Tennis Australia’s on-line Book-A-Court system to maximise participation and increase revenue from the use of the courts.
- Black plastic covered court fencing built to current standards (114.3mm diameter vertical poles ILO our current 50mm).
- Sheltered seating at the northern end of every court.
- Portable buildings to provide temporary clubhouse facilities for the resident tennis, cricket and soccer clubs.

The specifications for Stage 2 are as follows:

- A brand new, modern clubhouse, with up to date kitchen, toilet, storage, office, social and medical facilities.

Detailed design on the pavilion is yet to begin, but we will be proposing a 2 storey clubhouse, with the upper level being a covered viewing / activity area, with solar panels on the roof to minimise the running costs and to make the facility as environmentally friendly as possible.

When we have moved into the new pavilion, on the land previously occupied by the temporary clubhouse portables, the following items will be installed:

- 2 Hot Shots courts to introduce young children to tennis.
- A playback wall, so anyone can practise on their own, if no-one is available to hit with.
- A basketball half-court, with low noise surface, backboard and ring.

In last year's President's report, I detailed a "wish list" of issues the committee had been discussing, including a number of problems with our current facility that needed to be rectified, and improvements we hoped the club would be able to achieve in the next few years, to renovate our 40 year old facility that is certainly showing the signs of wear, and to improve it as much as we could for future use.

At the time, I believed the wish list was ambitious, as there would be no guarantees that all, some or any of the items on it would be achieved, and if so, by when. I am very happy to confirm that all the items on that wish list will be solved, achieved or exceeded by our move to the new facility, so I hope everyone at the club is as excited about this move as I am.

There is no doubt that the location of our club, and council's need for this land to achieve the best outcome for Oakleigh Recreation Centre's redevelopment has had a lot to do with this opportunity. However, there have been many other factors and actions that the club's committee has taken over the past few years that have enabled us to take full advantage of this opportunity when it has arisen. They are:

Developing good working relationships with Monash Council officers and councillors by:

- Advising them about our "Try Tennis For Free" promotions over the past few years, which has demonstrated our willingness to open up our courts to the general public, and to maximise their use.
- Cross-promoting Oakleigh Recreation Centre by displaying their leaflets in our clubhouse, while they keep keys at their reception desk for access to the club for "Try Tennis For Free" users and club members.
- Attending and contributing to the council's sport-related information sessions and workshops.

Developing good working relationships with Tennis Victoria (TV) and Tennis Australia (TA) by:

- Having multiple committee members attending and contributing to all 11 of TV's Community Forums over the last 4 years.
- Supporting as many of TV's/TA's initiatives as possible.
- Providing constructive feedback and proposing improvements to TV initiatives, such as My Tennis.
- Participating in TV workshops on My Tennis and Child Safety.
- Keeping TV and TA informed of developments at the club.
- Requesting TV's and TA's input, advice and assistance when necessary.

All the above actions meant that when this situation did arise, Oakleigh Tennis Club was well known and respected by Monash Council, and we were able to tap into the support of TV and TA when needed.

Monash Council officers have told us they had expected us to simply to reject their initial request to relinquish part of our club's land, and were pleasantly surprised with our offer to relinquish all our land by relocating, and I believe this willingness to cooperate and find win-win solutions for everyone involved has allowed negotiations to progress in good faith, and has played a large role in us being able to get the best possible result for the design of the new facility, and the terms under which we will be able to operate there, as recently agreed to in the Heads of Agreement (HoA), the highlights of which are as follows:

- An initial 12 year term, plus a 10 year extension (after which a similar new agreement would be negotiated)
- Court usage from 7:00am until 11:00pm (Courts 1-6) or from 7:00am until 9:00pm (Courts 7-8) or until competition match play has concluded.
- Pavilion usage until midnight.
- All revenues from community bookings, group court bookings and the Book-A-Court system to stay with the club.
- Council to pay for all court maintenance for the first 3 years, after which the club will be responsible.
- The club is to set up and maintain a separate account to ensure future funds for court maintenance, repair and replacement, and to provide council with a report each year showing the growth of this fund.

The reasons I proposed our relocation, rather than simply rejecting council's request for some of our land are as follows:

- Although we have a lease on the current courts until 2023, with a project the size and importance of the Oakleigh Recreation Centre's redevelopment and expansion, there is no guarantee that the lease could not be terminated or modified, and it would have been irresponsible to gamble with the club's future by putting this to the test.
- As well as being president of Oakleigh Tennis Club, I am also an ordinary member of the Monash community, and I genuinely believe our relocation is the best result for the community as a whole, with every stakeholder achieving a better outcome than they originally thought possible.
- By being positive, cooperative and proactive, we have been able to achieve a far better deal for our club than would have been possible with any other attitude.
- Had we rejected Monash Council's request, and had we been able to remain here with all our 7 courts intact, we would have had to endure major disruption during the construction phase of ORC's redevelopment, after which the area would have become much more crowded and parking more difficult to find, especially with Waverley Gymnastics' and their 1000 members' relocation here as part of the project, the current problems we have with our ageing facility would have remained unsolved, and our uncooperative stance would have made it very difficult for us to get any financial assistance from council to improve our situation, or to renegotiate a new lease when our current lease expires in 2023.

I would like to thank the following people for their assistance, especially over the past 12 months:

- **All the members of the committee** for the many hours they have spent supporting the club, attending committee meetings, association meetings, convenor's meetings, council meetings and Tennis Victoria forums, and for their feedback on my draft emails to council and other organisations.
- **David, Scott, J.P. and the entire McNamara Tennis coaching team**, for their continued and dedicated efforts in bringing new juniors into the club, and transitioning them into competition players. A special thanks to Scott and J.P., who have taken on more of the Junior Convenor's roles on Saturday and Sunday when David has not been available. They are our club's main interface with new members and families, and they promote our club in nearby schools. They distribute and collect forms, collect fees, answer queries, sort out teams and organise Saturday and Sunday competition throughout the year. They also do a lot of on-and off-court maintenance and running around for the club during the week.
- **Peter Splatt**, for his excellent efforts as secretary, minute secretary, senior & Pennant convenor and for entering all the week-end scores every Monday, and also for his sage advice in assisting me in drafting of some of my communications, especially regarding the Caloola Reserve Tennis Facility.
- **Rick Odgers**, for all his work as our treasurer, especially as he is not an accountant, so this task is more challenging for Rick than it would be for someone who does this kind of thing as their profession.
- **Alan Raymant & Tony Tsiaves**, for all their work in looking after the maintenance of the courts and clubhouse, with added improvements like the new digital lock on the storeroom that Tony installed.
- **Brian Russo and Genevieve Morgan**, for all your advice and assistance in ensuring we have the right first aid equipment at the club, and for continuing to work towards us getting a defibrillator. I am pleased to announce that I received a letter from the Victorian Government confirming that our application for a defibrillator as part of the Defibrillators for Sporting Clubs and Facilities Program 2015-2019 was successful.
- **Finally, everyone else at the club who has helped in any way over the past year.**

I would like to say a big welcome and thank you to all our new friends from North Oakleigh Tennis Club. NOTC's offer to move out of their current location as soon as is necessary (which they were under no obligation to do prior to their lease expiring in 2021) to allow the sale of their land to fully fund the new tennis facility – both the courts and the pavilion, has meant that the whole project should be completed sooner, more seamlessly and with much less disruption than otherwise would have been the case, and it will improve our ability to push for extra features in the pavilion, especially if the sale goes as well as is expected.

It has been great to see how well the two clubs have come together, and how in terms of negotiating with the council, we have been effectively acting as one committee. As was agreed previously, to recognise NOTC's assistance as detailed above, all members of NOTC are welcome to join OTC for free until we all move to Caloola Reserve. By the time we have our next Annual General Meeting, we should all be at the new facility, so I would like to invite any member of NOTC to formally become a member of OTC's committee tonight, so we are well prepared for the transition to our new home, whenever that should be.

I would like to thank all the NOTC members who have attended meetings here, or with the council to ensure the best outcome for both clubs is achieved, but I would especially like to thank the following NOTC members for the following support:

- **Michael Roberts**, whose cooperation, experience and reasoned input have been greatly appreciated.
- **Robert Humphreys**, whose willingness to share his technical knowledge from previous professional experience in such matters has been invaluable.
- **Rick Perry**, whose research into the value of NOTC's land gave the project a real boost, as it made it clear that the sale of the land would, as one councillor put it, make the whole project "cost positive" for the council.
- **Melinda Ash**, for her many ideas and for her continued assistance as an expert documentation checker, ensuring that any typographical, spelling, punctuation or other errors that could detract from the messages in my emails to council were corrected before I sent them, helping to make all our correspondence (and us by extension) as professional-looking as possible.
- **To everyone from both clubs**, who has spent many hours reading and checking emails, drawings, technical specifications, Lease and Licence documents, Heads of Agreement documents and other communications, and who has provided feedback with corrections, suggestions or any other form of amendments required to ensure the best result is achieved and our interests are safeguarded. Thank you also to everyone for the manner in which negotiations have been conducted. This has not gone unnoticed by council, who are grateful for our cooperation, all the work we have put in and the manner in which we have negotiated – in good faith.

I would also like to thank our first (and so far only) court sponsor – Garry & Warren Smith Motors (GWS), who have continued their support of our club in 2017 and have expressed their interest in transferring this support to our new facility. Many thanks to Leigh Smith, Dale Smith & John Maddaluno for their support. As well as being valued sponsors, Garry & Warren Smith also invited us to take part in the GWS – Rotary Club Community Raffle, which saw the club earn around \$800 in 2015, 2016 and 2017 from the sale of tickets.

It is important that support such as this is reciprocated, so if you are interested in buying a new Holden, Mazda, Honda, Suzuki, Mitsubishi, Kia or a used car, or having your car serviced, please at the very least, give GWS the opportunity to assist you by contacting John Maddaluno, who is the Marketing Coordinator at Garry and Warren Smith (johnm@gws.com.au or 8574 0000), letting him know you are from Oakleigh Tennis Club and you value their support, and he will put you in contact with the right person from the GWS group to see if they can meet your needs. Positive feedback like this is essential in making their sponsorship worthwhile, and worth continuing in coming years.

If you have any ideas about other companies that may be a good fit and interested in being court sponsors at our new facility, please let me know so we can start discussions with them and they are in place when all we open, as there should be lots of publicity that they can benefit from.

The following year promises to be as busy as the last one has been, with the following upcoming events, as well as the ordinary day to day running of our clubs (competition, coaching and social tennis):

- Construction of the new tennis courts – ensuring what is promised is built.
- Installation of the temporary portable clubhouse buildings.
- Relocation of OTC and NOTC to Caloola Reserve (clearing out of existing clubhouses, removal of flags, noticeboards and other equipment, sale of non-required items etc).
- Relocation of NOTC (for sale of the land) to OTC (if prior to our move to Caloola Reserve).

- Negotiations regarding the design of the new pavilion for Caloola Reserve.
- Final negotiations and signing of new lease and licence agreements.
- Closing/farewell events for our current locations.
- Attracting sponsors for each of the 8 courts at the new facility.
- Promotion of our new facility to ensure an immediate spike in membership.
- Opening ceremony/event at Caloola Reserve.

To make all this work properly will take a combined club effort. Just as was evident when we installed the shade cloth wind breaks a few years ago, *many hands DO make light work*, so I would encourage everyone to consider what skills they have, what time they have and how they can be of assistance the club, and let us know. You may have skills and time available, and may not know how these can be of benefit, but if you are willing to help and let us know, I'm sure there are many ways you can assist that will not inconvenience you.

Culture is a word we are hearing more and more about in sport these days. At the last Tennis Victoria Community Forum, Craig Tiley (CEO of Tennis Australia) was the guest speaker. Craig spoke for around 40 minutes and after his speech, he called for questions, and I was able to ask him the following question about this topic, which I think is of great importance to our sport in general and our club in particular:

"How do you rate the culture of tennis in general, and of Australian tennis specifically (especially with the unchecked antics of players like Kygrios & Tomic), and when compared to other sports such as football, cricket, netball and golf, in a busy sporting marketplace, how does this affect our ability to attract and retain players to our sport, and what is Tennis Australia doing to improve the culture of tennis in Australia from the top to the grass roots?"

Craig's entire speech was very interesting and he was very generous with an almost 10 minute answer to my question, which can all be seen at <https://livestream.com/mysportlive/events/7702424/videos/164075227>, with my question and his answer starting at 43:00 minutes into the webcast.

While it will be great to have a fantastic new facility to play at, I believe we need to ensure that our club has a strong, positive culture to go with it to guide us and all the new members we hope will join our club at our new facility. By a positive culture, I simply mean that we know what our club stands for, what we value, and what behaviours we require and what expectations we have for everyone at the club - committee members, players, parents and spectators alike.

A simple statement of culture is found in the Purposes of the Association in our constitution, which are:

1. To provide a safe, well-maintained environment where tennis can be played.
2. To promote the game of tennis to any interested member of the community.
3. To arrange competition tennis for members of the association.
4. To provide tennis coaching for any interested party who wishes to improve their standard.
5. To arrange social activities for the enjoyment of members of the association.

As a reminder from last year's report, and for the benefit of new members to the club, below are the main goals I have been trying to achieve since becoming president of Oakleigh Tennis Club in 2012, which can be seen as an addition to the above cultural statement:

- To increase membership and usage of the courts.
- To improve the facility as much as possible whilst placing as little financial burden on club members as possible.
- To set up systems to make the administration of the club as easy as possible.
- To make Oakleigh Tennis Club more than just a place our members come to play tennis, but one that they feel is *their* tennis club, which:
 - Caters for all their requirements for social tennis, coaching and competition.
 - Has an identity and a culture that they are connected with and feel proud of.
 - Is a club that they want to be more involved in and a club they want to share with others.

Scott McNamara's has expressed his desire at many committee meetings for the club to be known as a family friendly club. I'm sure we are already family friendly to a large degree, but if we want that as part of our club's culture, there may be other things we can do to make it more so, and to make it better known.

Just as members rightly expect certain actions from the committee (maintaining the facility, providing all the necessary equipment, lodging teams on time etc), the committee also expects certain actions from the club's members. These reciprocal expectations help define what our club's culture is all about.

In order to make our expectations easily understood, and to better understand the culture of the club I am trying to develop, I have updated the document I introduced at last year's A.G.M. titled "ONE CLUB – MANY STRINGS", which details all the actions that members can take that may not seem like much, but collectively will help make the club run much smoother, and will greatly reduce the administrative burden on the committee. As much as anything else, this is a cultural document, spelling out the behavioural expectations I have of our club's members to guarantee the smoothest, low maintenance, trouble free running of the club (as per my previously mentioned goals).

I ask everyone to take a copy of this document and to use it as a check list, and tick off or highlight each item to confirm you have completed each action and are therefore playing your part to make running the club as smooth as possible. More than anything, this will show your support for the committee, it will minimise the time we all spend on day-to-day administration, which will allow us more time to concentrate our efforts on the many items I detailed above that will come up in 2017-2018. I also ask everyone to consider the culture of your club, and to let me know what your expectations are, as this is not just a president-driven issue.

Every member has an important, integral part to play in the future success of the club, no matter what type of membership they hold (senior, junior, student, life, parent), or what type of player they are (social, competition, week-end, week-day or week-night).

As it is an AGM, I would like to reiterate that anyone who would like to join the committee would be most welcome. Our 2016-2017 committee of 8 had 6 over 50's men, and we would value fresh ideas and different perspectives from members of other parts of the club's demographic apart from middle-aged men, such as ladies, parents and under-25s, and from members representing different user-groups of the club – night tennis members (BDNTA and WDTA), parent members, pennant players and social players.

At this meeting, we can choose how many members we have on our committee, so anyone who is interested can be accommodated.

I do not want to pressure anyone into joining the committee, but I would like to invite any members who want to sit in on a committee meeting or two to see what goes on, and then decide if they want to join to feel free to do so. If you decide it is not for you, no worries. We always welcome new suggestions, so please don't hesitate to contact us if you have a good idea, or a concern that needs addressing.

We may ask if you would be prepared to take on a specific role that does not require you to be on the committee. If so, please take it as a compliment in the first place, as you wouldn't be asked if we didn't think you had something to offer, and if it is not for you for whatever reason, please don't feel bad about saying "no", or be surprised if we ask again at a later stage, in case you may change your mind.

Thank you again for your attendance and your attention.

Donald Smith
President - Oakleigh Tennis Club
9807 1678 (h) 9238 2381 (w) 0434 882 868 (m)
otc123@optusnet.com.au

Proudly sponsored by:



McNAMARA TENNIS

Overall Competition Summary – Winter-Spring 2017

DAY	TIME	COMPETITION	ASSOCIATION	SEASON	PLAYERS	TEAMS
Saturday	morning	Juniors	WDTA	Winter	17	4
Sunday	morning	Juniors	WDTA	Winter	27	7
Saturday	morning	Ladies	VTA	Pennant	9	1
Saturday	afternoon	Men	VTA	Pennant	12	1
Saturday	afternoon	Seniors	WDTA	Winter	4	1
Mid-Week	night	Open	WDTA	Spring	11	2
Mid-Week	night	Open	BDNTA	Spring	5	1
TOTALS:					85	17

Junior Convenors' Annual Report 2017

WDTA Juniors - Winter 2017

Of the 11 teams that were entered in Winter 2017 Junior competition, 4 teams made the finals, with one team making the Grand Final.

WDTA Juniors – Summer 2017-18

We have 12 teams playing Summer 2017-18 Junior competition, with one team playing in the top Summer mixed competition – President's Cup.

We would like to thank all the Team Managers, especially those who are managing two teams.

This season we requested that all teams with siblings be scheduled to play their home matches together to make it as easy as possible for parents with more than one child playing junior competition.

We are pleased that WDTA granted our request and we have had a lot of positive feedback about this, so we are glad it is appreciated and we will continue to request these arrangements in future seasons.

We look forward to playing most, if not all of the Winter 2018 season at our new home at Caloola Reserve.

David, Scott and JP McNamara

Junior Convenors

Profit & Loss Statement

July 2016 To June 2017

Income		
MEMBERSHIP		
Mem Mid week \$125	\$800.00	
Mem Seniors \$140	\$3,886.70	
Mem Student \$120	\$745.00	
Mem Junior (Under 18) \$80	\$4,890.15	
Mem Peensioner \$70	\$270.00	
Mem Night Tennis \$50.00	\$50.00	
Tennis Vic Insurance \$30	\$720.00	
Ball Money-Associate \$20	\$20.00	
Total MEMBERSHIP		\$11,381.85
OTHER MEMBER INCOME		
Ball Money - Seniors \$30	\$40.00	
Ball Money - Pennant \$60	\$420.00	
Ball Money - Juniors \$30	\$1,360.00	
Raffle Tickets	\$1,840.00	
Sale- Entertainment Book	\$247.00	
Sale - T'Shirts \$40	\$490.00	
Sale - Hoodies \$35	\$105.00	
Court Hire (Visitors Fees)	\$2,427.50	
Comp Fees (Team Entries)	\$25.00	
Night Coaching	\$1,260.75	
Night Court Hire	\$264.00	
Night Tennis Comp	\$2,677.00	
OTHER INCOME	\$1,047.25	
Total OTHER MEMBER INCOME		\$12,203.50
Total Income		\$23,585.35
Gross Profit		\$23,585.35
Expenses		
PLAYER EXPENSES		
Player Insurance & Affiliation	\$1,640.00	
Competition Tennis Vic	\$190.00	
WDTA Team Entries	\$1,500.00	
BDNTA Team Entries	\$100.00	
WDTA Fines	\$75.00	
Trophies	\$50.00	
Tennis Balls	\$2,401.92	
Keys	\$33.00	
Raffle Tickets	\$840.00	
Total PLAYER EXPENSES		\$6,829.92
MAINTENANCE		
Equip & Fixtures Rep & Maint	\$1,255.40	
Court Maintenance	\$1,230.30	
Total MAINTENANCE		\$2,485.70
COST OF MERCHANDISE		
Shirts	\$3,219.78	
Total COST OF MERCHANDISE		\$3,219.78
ADMINISTRATION		
Electricity	\$2,257.99	
Kitchen Supplies	\$304.56	

This report includes Year-End Adjustments.

Profit & Loss Statement

July 2016 To June 2017

Insurance	\$1,057.76	
Lease Rent	\$1,130.50	
Telephone	\$609.17	
Water	\$2,034.18	
Washroom Services	\$266.27	
Total ADMINISTRATION		\$7,660.43
Total Expenses		\$20,195.83
Operating Profit		\$3,389.52
Net Profit/(Loss)		\$3,389.52

This report includes Year-End Adjustments.

Balance Sheet

As of June 2017

Assets		
Court Lighting	\$17,187.01	
NAB Cheque Account	\$12,895.52	
Trade Debtors - 30/6/11	\$80.00	
Total Assets		\$30,162.53
Liabilities		
Key Deposits Refundable	\$325.00	
Member Loans	\$9,525.00	
Total Liabilities		\$9,850.00
Net Assets		\$20,312.53
Equity		
Retained Earnings	\$16,923.01	
Current Earnings	\$3,389.52	
Total Equity		\$20,312.53

This report includes Year-End Adjustments.