

GEILSTON BAY TENNIS CLUB



ANNUAL REPORT 2022 / 2023

Office Bearers

President: Campbell Palfrey

Secretary: Vacant

Treasurer: Mike Hodge

Committee Members

Tony Winch

Sue McKenzie

Kylie Cashion

Hayley Mason

Phil Heaton

Bryanna McIlwain (Resigned April 2023)

Convenors

Club Captain **Max Crowe**

Junior Convenor **Tony Blom**

Social Convenor **Vacant**

Coaches

Tony Blom

Andrew Bourke

Mickey Conalin

Presidents Report

It gives me great pleasure to present the Annual Report for 2022 / 2023. The last twelve months have seen, not only the finalisation of our ten-year facilities renewal program but also significant progress with the implementation of improved tools and processes which have gone a long way to modernising our governance activities.

Increasing levels of activity and increased membership across all categories are signs that our efforts have largely been hitting the mark.

Governance & Admin

While we were, once again, unable to elect sufficient Committee to form a quorum, several members accepted an invitation join the Committee soon after the last AGM filling all the vacant Committee person positions. I thank those members for taking on this role, as they, not only enabled us to continue operating, but have contributed to the variety of input required to ensure that we recognise the needs of our broad range of members, participants, and other stakeholders.

The last twelve months have seen us operate without the services of a dedicated Secretary, this is an important role for any Club such as ours with a contribution to our meetings, our membership and to our communication roles. While it is difficult to see how we will be able engage a single person to take on this role in the future I am optimistic that an informal sharing of the role across three individuals may be a way to both fill the role and broaden our skill base going forward. I would like to acknowledge the help that Beth Kennelley has provided with support for our website and correspondence.

Somewhat similarly a demand for a new role in Book A Court support has evolved over the last twelve months and more significantly since we engaged a third coach. The need to ensure that the court needs of our coaches, our pennant teams and social tennis are all met and where required, booked in advance, to guarantee that our obligations can be met is a new task for us.

We have been lucky to have had the services of our long-term Treasurer but the implementation of Club Spark, the Square, Book A Court and the introduction of Club debit cards for operational purchases have increased the complexity for this role. Following the completion of the Court 5 Lights and Fencing projects the club ends the financial year with a sound balance of \$29,821.

We will soon see work commence on two Clarence Council initiatives to better understand the sporting needs of both the broader Clarence community and more specifically the Geilston Bay Sporting Precinct. Our club will have the opportunity to participate in both the broader Clarence survey and the development of the Master Plan for our specific area. These projects have been in the planning stages for some time, and once completed will take some time to implement, but both have the potential to have a significant

impact on our operations. We will need to be well prepared to support any discussion coming out of this work, a review of the Strategic Plan will be an important task in this exercise.

Early in 2023 / 24 our lease will be up for renewal for a further ten years and will also see the Club reach its 65th anniversary of inception, a significant milestone that should not go unrecognised.

Membership has grown over the last twelve months, our Club continues to have a good reputation within the tennis community and the increased coaching activity, promotion at the Open Day and our generally supportive approach has seen many participants take up one of the membership options. It is very encouraging to see our coaches promote the Coaching Membership which provides the link to the club for their students. Hopefully this will see more of their players transition to active participants.

	2021 / 22	2022 / 2023			
		Term 3	Term 4	Term 1	Term 2
Adult	109	82	89	100	108
Junior	7	6	7	8	8
Family	8	8	8	24	24
Life	4	4	4	4	4
Coaching	0	0	0	6	37
Social	9	9	9	10	10
Total	137	109	117	152	191

Programs & Activities

Ours has long been a well organised Club providing several social and competitive tennis opportunities for our members and visitors alike. While increasing membership numbers have not seen significant increases in our traditional offerings court usage has been on the increase with a need to produce a court usage summary for members a healthy sign.

Participation in the AYC and Midweek Ladies interclub pennants continue to provide well organised competitive tennis against a broad range of players while our social tennis offerings provide good opportunities for tennis with a range of fellow members.

Our Club Championships have been attracting increasing numbers over the last few years and are a fantastic showcase of what we can provide with around fifty members enjoying a weekend of tennis, food and drinks. Congratulations to our 2022 / 23 champions, Janaya Smith, Zali Elliott, Andrew Bourke and Zaviour Targett. My thanks to Max Crowe and Andrew Bourke for keeping this one improving.

Junior Tennis continues to struggle to attract many players and much support beyond our coaches and a couple of members. We all appreciate the need to progress young players from coaching into some

regular tennis but this is a time-consuming task that, in the past, was well supported by parents. Sadly, this is no longer the case, I would like to recognise the efforts of our coaches to organise pennants for their students to get them ready to move into regular club activities. They need some support from the Club as we will be the ultimate beneficiaries of more people playing tennis but with the current struggle to source volunteers for most of our endeavours it is hard to see where this support might come from.

The increase in our coaching capacity continues to see demand for more coaching courts and an increasing number of new people introduced to tennis at Geilston Bay and several enquiries about accessing coaching. While our increased capacity can only be a good thing for the Club our coaches require some support, not only in their efforts described above, but also in ensuring that courts are available and booked, and that members awareness of their activities is maintained.

With thanks to Tony Blom the Geilston Bay Open continues to maintain our profile in the broader tennis community and provide opportunities for our stronger players along with the fund-raising opportunity of the canteen. While this is a good event to be able to host it is a significant undertaking for Tony, is barely financially sustainable, closes the courts to members and fails to broadly engage our members either as participants, volunteers, or spectators.

We also benefited from a number of one-off events such as the Burnie Challenge, the return of the Glenorchy Challenge, a visit from the New Zealand touring group, a number of school groups joining us for coaching and hosting the Midweek Ladies finals, all adding to the variety of tennis on display.

Facilities & Infrastructure

The completion of the Court Five Lighting Project in February at a cost of \$39,420.00, funded by a Sport & Recreation Grant of \$25,000.00 and members funds of \$14,420 was some \$4,555.00 over budget, the Court Fencing project was completed about the same time at a cost of \$99,000.00, funded by a Sport & Recreation Grant of \$52,400.00, a Clarence City Council Grant of \$30,000 and members funds of \$16,600.00. Along with the recent replacement of the net and posts on Court 5 we see our facilities in particularly good order, many members and visitors have commented on the much-improved appearance.

Several smaller tasks have also been completed this year, including the removal of steps in the access to Courts 1 & 2 and 3 & 4 and a small retaining wall at the back of Court 5. Some work is still required to control balls moving under the fences at several locations. Work is also underway to replace the kitchen lighting and will soon commence on the main clubhouse lighting.

Several future projects have been identified and will be discussed at the AGM allowing members to contribute to both prioritisation and possibly alternatives. Those identified so far include an extension of

the deck, redevelopment of the men's toilets, upgrade to LED court lighting and implementation of the full Book A Court system across all six court and the lights.

I appreciate the efforts of Claire Gay who manages to keep the clubhouse clean and tidy despite increasing usage and Phil Heaton and Tony Winch who have ensured that the grounds remain clean and tidy by taking care of the mowing, edge trimming, court sweeping and removal of leaf and bark litter.

Marketing

Our marketing approach of the traditional word of mouth and newsletters has served us well for a long time but struggles to provide the coverage or the instant and photographic benefits of today's social media, my thanks to Beth Kennelley for maintaining our page as well as she has. Expanding our promotion via our Face Book page can only help us attract the next wave of players.

Generally

Our has long been a club run by the members for the members, in my opinion the best model, as a group of well-informed members will invariably come up with the best approaches to continuing our ongoing development. As our membership numbers increase and our age profile continues to flatten, we should be able to source enough support to resource the operational demand for services to members. Should that not happen an alternative model will need to be considered.

I have been lucky to be involved with the club during the recent period which has seen most of our playing facilities renewed, our Constitution updated and new systems implemented. Hopefully these achievements put us on a good footing to continue the work securing the clubs future.

Campbell Palfrey

PRESIDENT

Financial Report

GBTC
Profit & Loss
 July 2022 through June 2023

Jul '22 - Jun 23

Ordinary Income/Expense

Income

ACE Tennis lease	400.00
AYC	1,139.68
Balance adjustment	1,100.00
Balls	1,673.93
Book a Court	100.01
championships	649.99
Chocolates	492.00
Clubhouse Hire	410.00
Coaches lease	2,165.00
Court Hire	2,627.16
Defibrillator	-157.04
Drinks	2,824.18
GBTC Open	2,000.00
juniors	108.00
Key	37.70
Lights	2,609.90
Social Committee	1,217.89
Social tennis	1,934.94
Square	2.25
Subscriptions	16,224.54
Visitors Fees	731.46
Winter Pennant Fees	360.00

Total Income 38,651.59

Expense

AGM	90.00
Audit Fees	300.00
AYC Registration	1,064.00
Ball Purchases	1,432.00
Bank Fees	757.13
championships Expenses	110.00
Cleaning	
Club House	
Labour	1,502.00
Materials	859.84

Total Club House 2,361.84

GBTC
Profit & Loss
 July 2022 through June 2023

	Jul '22 - Jun 23
Rubbish Removal	926.87
Total Cleaning	3,288.71
Club running expenses	248.01
Drinks Purchases	913.96
GBTC Open expenses	1,441.00
General Expenses	529.70
Lease CCC	3,292.80
Light & Power	2,521.80
Maintenance	
Court	28.70
materials	813.38
Total Maintenance	842.08
Post Office box	153.00
Printing & Stationery	5.54
Rates & Taxes	340.25
Redevelopment	
Court	77,151.63
Total Redevelopment	77,151.63
Social Club Expenses	1,132.99
Stationery	25.98
T Australia Affiliation fee	2,992.44
TTL Prize Money	0.00
Water	1,331.40
Total Expense	99,964.42
Net Ordinary Income	-61,312.83
Net Income	-61,312.83

Mike Hodge

TREASURER

GBTC
Balance Sheet

As of June 30, 2023

	<u>Jun 30, 23</u>
ASSETS	
Current Assets	
Chequing/Savings	
Westpac Bank	29,820.73
Westpac on-line Savings	5.18
Total Chequing/Savings	<u>29,825.91</u>
Total Current Assets	29,825.91
Fixed Assets	
Depreciable Assets	752,000.00
Fixed Assets Prov for Depn	<u>-278,253.65</u>
Total Fixed Assets	<u>473,746.35</u>
TOTAL ASSETS	<u>503,572.26</u>
LIABILITIES	<u>0.00</u>
NET ASSETS	<u>503,572.26</u>
EQUITY	
Opening Bal Equity	269,338.14
Retained Earnings	235,044.85
Net Income	<u>-810.73</u>
TOTAL EQUITY	<u>503,572.26</u>

Match & Tournament Report

The last 12 months have been quite successful. Our AYC participation was steady with a couple of new players coming into the pennant which is always great to see! With our 6 teams over the 2 short rostered pennants, 4 made semifinals and our X1 team made the grand final which is a great effort!

Our Club Championship was amazing with such great competitive tennis being played in such good spirit. Special thanks to Andrew Bourke for the many hours of help with draws and scheduling, as well as all the volunteers who helped with the canteen and the BBQ. It's awesome to see the amazing club vibe we have.

It was also exciting for the club that the longest reigning challenge match against Glenorchy made a return! 12 Geilston Bay members, men and women battled 12 of Glenorchy members in an incredible display of tennis. Geilston Bay retained the shield, and we look forward to defending it next year.

Pleasing to see that another challenge series has been established with Sorell, another opportunity for some competitive tennis.

I'm looking forward to seeing what the next 12 months bring.

Maxwell Crowe

CLUB CAPTAIN

Midweek Ladies

The Midweek Ladies pennant continues to provide well organised competitive tennis for many of our ladies with three pennants across the year in a variety of club and non-club based team formats most players can be well catered for.

Typically, 16 or so of our members have participated during 2022 / 23 with a number of them tasting success.

Lyn Palfrey

MWL Delegate

Junior, Coaching And Events

Having Andrew Bourke and Mickey Conallin join our coaching team have increased our range of programs, overall volume and availability of coaching offered at Geilston Bay.

TOURNAMENTS

Our Junior Development Tournament was held on October 1st 2022. 35 local players participated. These tournaments provide an important stepping stone before players participate in the larger ranking's events.

In July 2022 we hosted the Geilston Bay Open and Junior Championships, we had 83 players from across Tasmania and interstate. Thank you to everyone involved in the 2022 Geilston Bay Open. And to the sponsors: Events Tasmania and Tennis Australia Congratulations our Open Singles winners: Harry Bouchier and Alicia Dale.

HOTSHOTS AND GROUP COACHING

The club has been offering hotshots programs on Monday, Saturdays and Sundays Hotshots is a program tailored to 4-12 year olds, this provides a grass-roots link from the local schools to our club. We have many kids attending these programs at Geilston Bay, thanks to relationships with local primary schools. Children involved in these programs receive term based membership of the club via our Ace Juniors program.

CLUB OPEN DAY

We held a successful open day on February 11th. Free coaching was offered to Hotshots kids, Adults and Teens. The day was well attended and we had many new students, including a few adults, start playing tennis.

JUNIOR PENNANT

Friday junior match play has continued to be well attended this year. Match venue alternates with Rosny Park involves children from both clubs. Mickey has started a Sunday afternoon junior pennant. Numbers have been very strong and this is now ran over in two divisions.

Tony Blom

CLUB COACH